COMBINED SOFTWARE EVALUATION

The Humboldt County Department of Aviation evaluated software products on a 100 point grading systems based on five performance areas: (1) contracts and agreements functionality; (2) tenant-focused receivables management; (3) software installation and support; (4) software costs (installation, ongoing); and (5) versatility.

Service Category	Points Available	Civix			ProDIGIQ			AeroCloud		
		Eval1	Eval2	Weighted Total	Eval1	Eval2	Weighted Total	Eval1	Eval2	Weighted Total
Contracts & Agreements	30	30	30	30	30	25	27.5	13	15	14
Receivables (by Tenant)	30	30	30	30	25	25	25	0	0	0
Installation & Support Services	10	5	7	6	5	5	5	8	8	8
Software Costs (Installation, Ongoing)	10	5	5	5	5	7	6	8	8	8
Versatility	20	20	20	20	15	15	15	8	10	9
Total:	100	90	92	91	80	77	78.5	37	41	39

FINANCIAL MANAGEMENT SYSTEM
Software Analysis & Evaluation

Evaluator 1: _____ Cathy Canepa _____

SOFTWARE ANALYSIS

The Humboldt County Department of Aviation compared and analayzed four financial management software systems in five performance areas: (1) contracts and agreements functionality; (2) tenant-focused receivables management; (3) software installation and support; (4) software costs (installation, ongoing); and (5) versatility. Financial management software systems

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Contracts & Agreements				
	Contract & Agreement Terms	X	X	X
	Life Tracking (Beginning / End)	X	X	X
	Renewal Term Tracking	X	X	X
	Notification System (Reminders)	X	X	X
	CPI / Market Rate Increase Tracking	X	X	
	Late Fee Tracking	X	X	
	Interaction with Receivables Tracking	X	X	
	Inventory Management by Type (concessions, hangar, land, tiedown)	X	X	
	Tenant Portal (waitlist, hangar maps, electronic payments)	X	X	
	Contract & Agreement Audit Function	X	X	
	Contract & Agreement Template for Auto-Population	X	X	
	Maintenance Report Tracking	X	X	X

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Receivables (by Tenant)				
	Real-Time Account Status/Statements	X	X	
	Generate Invoices	X	X	
	Payment Processing (checks, cash, electronic)	X	X	
	Create Bank Deposits	X	X	
	Notification System (Reminders) on Past Due Balances	X	X	

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Installation & Support Services				
	Vendor Completes Setup (No or Minimal Aviation Setup)	X	X	X
	Aviation Required to Complete Setup		X	X
	Installation Timeframe	60 Days	60-90 Days	NP

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Installation Cost				
	Installation Cost	$ 49,288	$ -	$ 6,000
	Customer/Tech Support Included	X	X	X
	Training	$ -	$ -	$ -

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Ongoing Software Cost				
	Annual Service Cost	$ 30,647	NP	$ 14,897
	Annual Customer/Tech Support Cost	$ -	$ 11,250	$ -

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Versatility				
	Aviation-Specific Software	X	X	X
	Avigation Easement Management	X	X	
	Part 139 Operations Project Tracking & NOTAMs	X	X	X
	Grant Management	X	X	
	Compatibility with FE	X	X	

SOFTWARE EVALUATION

The Humboldt County Department of Aviation evaluated software products on a 100 point grading systems based on five performance areas: (1) contracts and agreements functionality; (2) tenant-focused receivables management; (3) software installation and support; (4) software costs (installation, ongoing); and (5) versatility.

Service Category	FE	Civix	ProDIGIQ	AeroCloud
Contracts & Agreements	5	30	30	13
Receivables (by Tenant)	5	30	25	0
Installation & Support Services	5	5	5	8
Software Costs (Installation, Ongoing)	0	5	5	8
Versatility	5	20	15	8
Total:	20	90	80	37

COUNTY OF HUMBOLDT
DEPARTMENT OF AVIATION

FINANCIAL MANAGEMENT SYSTEM
Software Analysis & Evaluation

Evaluator 2: _____ Lucinda Jackson _____

SOFTWARE ANALYSIS

The Humboldt County Department of Aviation compared and analayzed four financial management software systems in five performance areas: (1) contracts and agreements functionality; (2) tenant-focused receivables management; (3) software installation and support; (4) software costs (installation, ongoing); and (5) versatility. Financial management software systems

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Contracts & Agreements				
	Contract & Agreement Terms	X	X	X
	Life Tracking (Beginning / End)	X	X	X
	Renewal Term Tracking	X	X	X
	Notification System (Reminders)	X	X	X
	CPI / Market Rate Increase Tracking	X	X	
	Late Fee Tracking	X	X	
	Interaction with Receivables Tracking	X	X	
	Inventory Management by Type (concessions, hangar, land, tiedown)	X	X	
	Tenant Portal (waitlist, hangar maps, electronic payments)	X	X	
	Contract & Agreement Audit Function	X	X	
	Contract & Agreement Template for Auto-Population	X	X	
	Maintenance Report Tracking	X	X	X

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Receivables (by Tenant)				
	Real-Time Account Status/Statements	X	X	
	Generate Invoices	X	X	
	Payment Processing (checks, cash, electronic)	X	X	
	Create Bank Deposits	X	X	
	Notification System (Reminders) on Past Due Balances	X	X	

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Installation & Support Services				
	Vendor Completes Setup (No or Minimal Aviation Setup)	X	X	X
	Aviation Required to Complete Setup		X	X
	Installation Timeframe	60 Days	60-90 Days	NP

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Installation Cost				
	Installation Cost	$ 49,288	$ -	$ 6,000
	Customer/Tech Support Included	X	X	X
	Training	$ -	$ -	$ -

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Ongoing Software Cost				
	Annual Service Cost	$ 30,647	$ -	$ 14,897
	Annual Customer/Tech Support Cost	$ -	$ 11,250	$ -

Service Category	Service Detail	Civix	ProDIGIQ	AeroCloud
Versatility				
	Aviation-Specific Software	X	X	X
	Avigation Easement Management	X	X	
	Part 139 Operations Project Tracking & NOTAMs	X	X	
	Grant Management	X	X	
	Compatibility with FE	X	X	

SOFTWARE EVALUATION

The Humboldt County Department of Aviation evaluated software products on a 100 point grading systems based on five performance areas: (1) contracts and agreements functionality; (2) tenant-focused receivables management; (3) software installation and support; (4) software costs (installation, ongoing); and (5) versatility.

Service Category	FE	Civix	ProDIGIQ	AeroCloud
Contracts & Agreements	10	30	25	15
Receivables (by Tenant)	5	30	25	0
Installation & Support Services	5	7	5	8
Software Costs (Installation, Ongoing)	0	5	7	8
Versatility	5	20	15	10
Total:	25	92	77	41