



September 12, 2023

Quote #: Q-236309-1  
Territory: Southwest - Corporate  
Account ID: 00100000008ly4T

**Ship To:**  
Ulf Engert  
Humboldt County Centralized IT  
839 4th St  
Eureka, CA 95501  
(707) 362-6661  
uengert@co.humboldt.ca.us

Dear Ulf,

This quote is valid until September 30, 2023.

### 1-Year Subscription Renewal

| Product Description  | SKU          | Quantity | Unit List Price | Extended List Price | Discount*    | Humboldt County Centralized IT Price |
|--|--------------|----------|-----------------|---------------------|--------------|--------------------------------------|
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2024) | NMCOMPCONRNW | 915      | USD 10.00/mo.   | USD 109,800.00      |              | USD 109,800.00                       |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2024) | NMCOMPCONRNW | 275      | USD 10.00/mo.   | USD 33,000.00       | USD 7,590.00 | USD 25,410.00                        |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2024) | NMCOMPCONRNW | 100      | USD 10.00/mo.   | USD 12,000.00       |              | USD 12,000.00                        |
| Subtotal   |              |          |                 | USD 154,800.00      | USD 7,590.00 | USD 147,210.00                       |
| Total  |              |          |                 | USD 154,800.00      | USD 7,590.00 | USD 147,210.00                       |

### 2-Year Subscription Renewal

| Product Description  | SKU          | Quantity | Unit List Price | Extended List Price | Discount*     | Humboldt County Centralized IT Price |
|--|--------------|----------|-----------------|---------------------|---------------|--------------------------------------|
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2025) | NMCOMPCONRNW | 915      | USD 10.00/mo.   | USD 219,299.97      | USD 8,223.75  | USD 211,076.23                       |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2025) | NMCOMPCONRNW | 275      | USD 10.00/mo.   | USD 65,909.83       | USD 17,466.10 | USD 48,443.73                        |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2025) | NMCOMPCONRNW | 100      | USD 10.00/mo.   | USD 23,967.21       |               | USD 23,967.21                        |
| Subtotal   |              |          |                 | USD 309,177.01      | USD 25,689.85 | USD 283,487.17                       |
| Total  |              |          |                 | USD 309,177.01      | USD 25,689.85 | USD 283,487.17                       |

### 3-Year Subscription Renewal

| Product Description  | SKU          | Quantity | Unit List Price | Extended List Price | Discount*     | Humboldt County Centralized IT Price |
|--|--------------|----------|-----------------|---------------------|---------------|--------------------------------------|
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2026) | NMCOMPCONRNW | 915      | USD 10.00/mo.   | USD 328,800.03      | USD 27,400.04 | USD 301,399.99                       |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2026) | NMCOMPCONRNW | 275      | USD 10.00/mo.   | USD 98,819.68       | USD 29,645.91 | USD 69,173.78                        |
| Full access to the Absolute platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions.<br>(Effective from 9/2/2023 through 9/1/2026) | NMCOMPCONRNW | 100      | USD 10.00/mo.   | USD 35,934.43       |               | USD 35,934.43                        |
| Subtotal   |              |          |                 | USD 463,554.14      | USD 57,045.95 | USD 406,508.20                       |
| Total  |              |          |                 | USD 463,554.14      | USD 57,045.95 | USD 406,508.20                       |

I will follow up with you to answer any questions. Until then, please do not hesitate to contact me.

Anaiah Aran  
Renewals Specialist  
aaran@absolute.com  
Phone: 206-502-0057

*Above prices are quoted in the currency shown. Certain local, state, and/or national tax may be applicable. Tax-exempted customers must provide official documentation in compliance with applicable law to avoid sales tax charges. Please note the pricing in this quote is subject to change if additional licenses or software features are requested.*

*Maintenance renewals are based on the then-current software list prices at the time of renewal and will include the total quantity of licenses, servers, and features in use at the time of renewal.*