

# PROPOSAL FOR RFP #SHF-2019-01 PROVISION OF SECURITY SCREENING SERVICES FOR THE HUMBOLDT COUNTY COURTHOUSE



Kevin Miller
Lieutenant
Humboldt County Sheriff's Department
826 4th Street
Eureka, CA 95501
(707) 268-3641
kamiller@co.humboldt.ca.us

Submitted By:
John M. Iervolino, Qualified Manager
SOCO Private Security
(707) 331-2908
PO Box 3483, Santa Rosa, CA 95402
john@socoprivatesecurity.com



### **COVER LETTER**

May 10, 2019

Kevin Miller, Lieutenant Humboldt County Sheriff's Department 826 4th Street, Eureka, CA 95501

**Subject:** Provision of Security Screening Services for the Humboldt County Courthouse

Dear Mr. Miller,

SOCO Private Security (SOCO) appreciates the opportunity to present our interest to provide the Humboldt County Sheriff's Office with our proposal for provision of security screening services for the Humboldt County Courthouse. We will provide trained, experienced Security Guards. We will provide security screening of all persons and materials entering the Courthouse and a morning and evening sweep of the interior building.

We were founded by Santa Rosa resident, John M. Iervolino who started in security many years ago as a volunteer community police officer in Hawaii and now is the operations manager and general manager for two of Northern California's largest security companies. We are a boutique security company with a successful history of serving business and private sectors alike. John will be your point of contact for this project.

We employ military and law enforcement as well as professionals from all career paths. SOCO is the only security provider in Northern California continually training all of its security officers in identifying and dealing with mentally ill and homeless people, providing lesbian, gay, bisexual, and transgender (LGBT) sensitivity training, and requiring Physical Readiness Testing. Additionally, we work closely with Santa Rosa, Rohnert Park, and Windsor Police Departments as well as the Sonoma County Sheriff.

We hope that through our letter and this offer we have clearly demonstrated that we have the specialized skills, experience, and technical competence to perform the work associated with this important project as evidenced by our qualified resources and record of past experience. Thank you for your review of our qualifications. We encourage you to contact us during your selection process should you require additional information or have any questions.

Sincerely

ohn M. lervolino, Qualified Manager

SØCO Private Security

# REQUEST FOR PROPOSALS – NO. SHF-2019-01 PROVISION OF SECURITY SCREENING SERVICES

# ATTACHMENT A – RFP SIGNATURE AFFIDAVIT (Submit With Proposal)

REQUEST FOR PROPOSALS – NO. SHF-2019-01 SIGNATURE AFFIDAVIT				
NAME OF FIRM:	SOCO PRIVATE SECURITY, INC.			
STREET ADDRESS:	730 2 <sup>nd</sup> STREET, UNIT 3483			
CITY, STATE, ZIP	SANTA ROSA, CA 95402			
CONTACT PERSON:	JOHN M. IERVOLINO			
PHONE #:	(707) 331-2908 Ext. 7073			
FAX #:	NONE.			
EMAIL:	john@Soco707.com			

Government Code Sections 6250, et seq., the "Public Records Act," define a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor or potential competitor; that this proposal has not been knowingly disclosed prior to the opening of proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above named firm and hereby agrees to all the terms, conditions, and specifications required by the County in this Request For Proposals and declares that the attached proposal and pricing are in conformity therewith.

President / Qualified Manager <b>Title</b>
May 10, 2019 <b>Date</b>



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# **BUSINESS PROFILE**

### **COMPANY OVERVIEW**

1. SOCO Private Security is located at 337 West Clark Street, Unit 3533, Eureka, CA 95502. Our mission statement is to protect and serve with excellence, compassion, integrity, honesty and teamwork, while empowering and inspiring others and always putting our customers first. Our legal business status is as an S Corporation. Our current staffing levels are at 35 full-time employees.

### 2. SOCO'S HISTORY:

a. SOCO was founded by Santa Rosa resident, John. M. lervolino on January 1, 2013. Mr. lervolino had started in the security industry many years ago in Hawaii and now is the operations manager and general manager for two of Northern California's largest security companies. We are a boutique security company with a successful history of serving business and private sectors alike. John will be your point of contact for this project.

SOCO fosters innovation and high-quality performance by employing only the most exceptional military and law enforcement, as well as exemplary professionals from all career paths. SOCO is also known for its innovation and use of compassion training. For instance, SOCO is the only security provider in Northern California that offers compassion training and continually trains all of its security officers in identifying and dealing with the mentally ill and homeless people, while providing lesbian, gay, bisexual, and transgender (LGBT) sensitivity training, and requiring Physical Readiness Testing. Additionally, we work closely with Santa Rosa, Rohnert Park, and Windsor Police Departments as well as the Sonoma County Sheriff.

- b. SOCO has been operating under our current business name since Jan 1, 2013, for a total of 6 complete years.
- c. SOCO has been providing similar services listed in this RFP to clients for 6 years.
- d. We have provided a similar scope of work for a total of 4 government agencies over the last 3 years.

SOCO recognizes that although we have no security screening services specifically for a courthouse, we do provide an exceptional security product and services with a specialized boutique approach. We are confident that we can provide the service results desired by the County of Humboldt, with our excellent combination

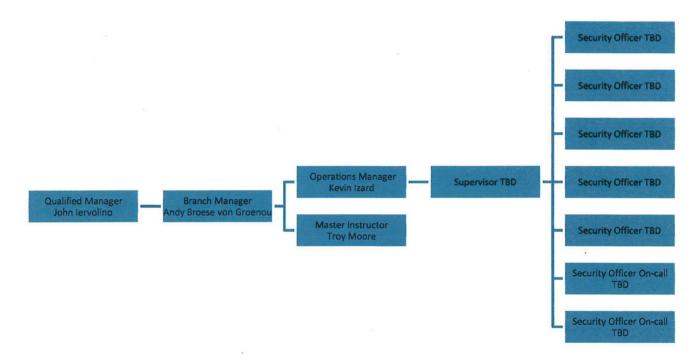


of services and security, combined with a clear set of post orders and an experienced management team. We are here to serve, protect and provide for the County of Humboldt and all those in our care and service.

- 3. SOCO has not had any fraud convictions related to public contracts.
- 4. SOCO has not had any current or prior debarments, suspension or other ineligibility to participate in public contracts.
- 5. SOCO has not had any violations of local, state and/or federal industry or regulatory requirements.
- 6. SOCO does not hold a controlling or financial interest in any other firms or organizations.

### STATEMENT OF QUALIFICATIONS

- 1. We will have 5 full-time staff members, 2 part-time on-call staff members providing security screening services to County. (See work schedule in the Cost Proposal)
- 2. We have an outstanding management team currently made up of the 4 resumes submitted, and we will be hiring a supervisor specifically for this contract, if awarded.



3. John Iervolino, Owner/Qualified Manager: Holds multiple licenses from Bureau of Security Investigative Service (BSIS) as a Private Patrol Operator (PPO), Security Guard, Baton, and Exposed Firearm. He is a certified instructor for the National Alliance on Mental Illness (NAMI). He has been working in the field of security for the past 10 years, and for SOCO for the last 6. He is uniquely qualified to fulfill the duties of this RFP as shown in his resume.



Andrew R. Broese Van Groenou, Branch Manager: Holds many certifications throughout his law enforcement & chaplaincy career which includes, Certified Critical Incident Stress De-briefer/Team Leader—Humboldt County CISM Team, Endorsed Chaplain—Southern Baptist Convention, North American Mission Board Group CISM Certified—North Coast EMS—Mitchell Model, Strategic Response to Crisis—Advanced ICISF Certified Disaster Relief Chaplain—California Southern Baptist Convention. He has been working in the field of law enforcement for the past 40 years, and for SOCO for the last 2. He is uniquely qualified to fulfill the duties of this RFP as shown in his resume.

Troy Moore, Master Instructor: Holds over 70 Police Officers Standards and Training (P.O.S.T.) certifications from his career in law enforcement, many of those certifications were for Instructor Certification. He also holds Security Guard, Baton and Exposed Firearm Instructor Certification with BSIS. He has been working in the field of law enforcement for the past 20 years, and with SOCO for the last 2. He is uniquely qualified to fulfill the duties of this RFP as shown in his resume.

Kevin Izard, Operations Manager: Holds multiple licenses from Bureau of Security Investigative Service (BSIS) as a Security Guard, with a Baton, and Exposed Firearm certifications. He holds FEMA certifications in National Incident Management Systems, Incident Command, Active Shooter, and Emergency Planning. Also holds an OSHA Certification in the 30 hour Compliance Course. He has worked in the physical security & safety career for over 20 years, and has been with SOCO for over 1 year. He is uniquely qualified to fulfill the duties of this RFP as shown in his resume.



# QUALITY ASSURANCE CAPABILITIES DESCRIPTION OF SERVICES

- 1. SOCO follows the Best Practices set for in the Patron Screening Best Practices Guide created by the Department of Homeland Security. We screen the patron first by insuring that they are not in possession of restricted, prohibited or illegal items. We make sure to greet the patron, make eye contact, and then ask if it is ok to search them. We ensure that our staff are trained to be extremely cautious when placing hands near sensitive areas and use the back of the hand. Our staff are trained on any hand held metal detectors or walk through metal detectors site specific operating procedures and will follow them as directed.
- 2. There will be no agreements or exclusions that are not included in this proposal.
- 3. SOCO Master Instructor Troy Moore will be utilized for any training related needs that arise.

### **PROJECT UNDERSTANDING AND APPROACH**

1. As for the expertise that SOCO management provides to ensure satisfactory performance of the security screening services set forth in this RFP: SOCO is the only security company in the area that has a certified training center through the California Bureau of Security and Investigative Services (BSIS). John Iervolino is a Certified Instructor with National Alliance on Mental Illness (NAMI). Troy Moore is certified through BSIS to provide Baton and Exposed Firearm Training. For continuation training we utilize California Association of Licensed Security Agencies, Guards & Associates (CALSAGA) training modules. SOCO's training department also has on staff a Police Officers Standards and Training (POST) development officer, who creates POST Certified Training that we can provide throughout the State of California to any Law Enforcement Agency. SOCO believes that the training we provide to our officers will create an overall positive client experience.

Our management's goal is to be available to serve you and provide excellence in communication, compassion, protection, training and service. We are available by phone, cell and email. Phone calls: SOCO operates a 24/7 Dispatch Center to meet immediate needs that may arise, you will also receive the Branch and Operation Managers' personal cell phones and the site supervisor will have a cell phone as well while on-duty to resolve any immediate problems that may arise. Our SOCO Branch Manager, Andy Broese Von Groenou, will be visiting the site each week and will be available by email and cell phone. We are happy to communicatie via email for generalized communication and are available for Face-to-face meetings as needed with the County to foster the client/vendor relationship.

# REQUEST FOR PROPOSALS – NO. SHF-2019-01 PROVISION OF SECURITY SCREENING SERVICES

# ATTACHMENT B – COST PROPOSAL (Submit With Proposal)

Itemize all costs that will be incurred by County for the provision of the security screening services set forth in RFP No. SHF-2019-01. Include all required services, manuals, documentation, training-related expenses and materials. Costs for the entire project shall be summarized on this form. A narrative may be attached to clarify any pricing data submitted.

Security Services Hourly Rate	<u>\$</u>	\$24.89			
Security Services Overtime Rate	\$	\$37.34			
Other Required Costs and Expenses Related to Security Services	<u>\$</u>	\$0			
Staffing Model (Total # of employees and hours)					
5 full-time officers @ 200 hours per week x 52 weeks per year = $10,400$ annual hours					
Total Costs based on proposed staffing model	\$	\$258,556.00			

SOCO offers the ability of an Alternative Work-Week Schedule certified by the State of California Labor & Workforce Development Agency.

4/10 hour shifts without incurring overtime after 8 hours. Any worked time over 10 hours per day or 40 hours per week would incur the overtime rate.

### Sample work schedule:

Employee	Monday	Tuesday	Wednesday	Thursday	Friday
1	10	10		10	10
2	10	10	10		10
3	10		10	10	10
4	10	10	10	10	
5		10	10	10	10
6	ON-CALL				
7	ON-CALL				
Daily Hours	40	40	40	40	40
Weekly Hours	200			-	· · · · · ·



# **DOCUMENTATION - ATTACHMENT 4**

The invoice attached is our standard invoice, and we will provide you with a monthly invoice that will have the remittance address of SOCO on the top left corner. In the box labeled "Bill To" we will have the name and address we will be directed to for billing according to the contract. In the top right corner we will have the date and invoice number. The contract number (RFP# SHF-2019-01) will be on the invoice under the PO Number box, and a complete description of the services rendered will be itemized and totaled in the body of the invoice.

# SOCO PRIVATE SECURITY, INC. PO Box 3483 Santa Rosa, CA 95402

# Invoice

Date	Invoice #
8/1/2019	2019-4919

Bill To

County of Humboldt Sheriffs Office
Business Office
826 4th Street
Eureka, CA 95501

	P.O. No.		. No. Terms	Project
RFP# SHF-2019-01		Net 30		
			Rate	Amount
- 4	- C		20.00	20.00

Quantity	Description	Rate	Amount
1	Period 7/01/2019 to 7/07/2019 - Humboldt County Courthouse - Fixed Site Security Non-Overtime Rate	30.00	30.00
1	Period 7/01/2019 to 7/07/2019 - Humboldt County Courthouse - Fixed Site Security Overtime Rate (Additional Service Ordered by Client)	45.00	45.00
1	Period 7/01/2019 to 7/07/2019 - Humboldt County Courthouse - Fixed Site Security Service Holiday Rate (Independence Day)	45.00	45.0
1	Period 7/01/2019 to 7/07/2019 - Humboldt County Courthouse - Fixed Site Security Service Special Event Non-Overtime Rate (Courthouse Crowd Control)	40.00	40.0
1	Period 7/01/2019 to 7/07/2019 - Humboldt County Courthouse - Fixed Site Security Service Special Event Non-Overtime Rate	60.00	60.0
	(Courthouse Crowd Control)		

Invoice reflects 4 x 10, 3 x 10 long term service agreement rates.

Total
\$220.00

Payments/Credits
\$0.00

Balance Due
\$220.00

# REQUEST FOR PROPOSALS – NO. SHF-2019-01 PROVISION OF SECURITY SCREENING SERVICES

# ATTACHMENT C – REFERENCE DATA SHEET (Submit With Proposal)

REFERENCE DATA SHEET

Provide a minimum of three (3) references with name, address, contact person, and telephone number whose scope of business or services is similar to those of Humboldt County (preferably in California). Previous business with the County does not qualify.

NAME OF AGENCY:	SANTA ROSA POLICE DEPARTMENT		
STREET ADDRESS:	965 SONOMA AVENUE		
CITY, STATE, ZIP:	SANTA ROSA, CA 95404		
CONTACT PERSON:	LT. JOHN SNETSINGE	EMAIL: jsnetsinger@srcity.org	
PHONE #:	(707) 543-3635	FAX #: (707) 543-3557	
Department Name:	PATROL DIVISION		
Approximate County (Agency) Population:	175,000		
Number of Departments:	N/A		
General Description of Scope of Work:	ARMED PRISONER WATCH, GUARD PEOPLE/PROPERTY.		
NAME OF AGENCY:	REDWOOD CREDIT UNION		
STREET ADDRESS:	3033 CLEVELAND AVENUE SUITE 100		
CITY, STATE, ZIP:	SANTA ROSA, CA 95403		
CONTACT PERSON:	MIKE TOSTI	EMAIL: mtosti@redwoodcu.org	
PHONE #:	(707) 576-5049	FAX #: (707) 327-7761	
Department Name:	SECURITY MANAGER		
Approximate County (Agency) Population:	N/A		
Number of Departments:	N/A		
General Description of Scope of Work:	PROTECT VARIOUS PROPERTIES & CORPORATE OFFICES, EXECUTIVE PROTECTION AND TRANSPORT.		

RFP NO. SHF-2019-01

Applicant Tracking System Implementation Date:	N/A		
NAME OF AGENCY:	COSTCO WHOLSALE # 125		
STREET ADDRESS:	1006 WABASH AVENUE		
CITY, STATE, ZIP:	EUREKA, CA 95501		
CONTACT PERSON:	GARY SWIHART	EMAIL: w125mgr3@costco.com	
PHONE #;	(707) 441-8750	FAX #: (707) 441-9367	
Department Name:	N/A		
Approximate County (Agency) Population:			
Number of Departments:	N/A		
General Description of Scope of Work:	SECURITY GUARD/PATROL WAREHOUSE PROPERTY, REMOVE UNAUTHORIZED INDIVIDUALS FROM PROPERTY.		



# **EVIDENCE OF INSURABILITY/BUSINESS LICENSES**



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 01/17/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

	1001110				
PRODUCER	CONTACT Jacqueline Byrne				
Matsen Insurance Brokers, Inc.	PHONE (707) 444,9292 FAX (707) 444,9529				
3101 Concorde Drive, Suite B	(A/C, No, Ext): (707) 444-5222 (A/C, No): (707) 444-5229  E-MAIL ADDRESS; jackie@matsen.com				
	INSURER(S) AFFORDING COVERAGE NAIC #				
McKinleyville CA 95519	INSURER A: Everest Indemnity Insurance Company				
INSURED	INSURER B: Everest Denali Insurance Company				
SOCO PRIVATE SECURITY, INC.	INOUNCE D.				
730 2nd Street, Unit 3483	INSURER C:				
700 ZHO GROCK, GHIL 0400	INSURER D:				
04.07400	INSURER E:				
Santa Rosa CA 95402	INSURER F:				
COVERAGES CERTIFICATE NUMBER: CL19117080	TEADON HOMELT.				
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEE INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF AN CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY TEXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEE	Y CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS HE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EN REDUCED BY PAID CLAIMS.				
INSR LTR TYPE OF INSURANCE INSD WVD POLICY NUMBER	POLICY EFF POLICY EXP (MM/DD/YYYY) LIMITS				
COMMERCIAL GENERAL LIABILITY	EACH OCCURRENCE \$ 1,000,000				
CLAIMS-MADE OCCUR	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000				
	MED EXP (Any one person) \$ 10,000				
A 51GL014164-191	01/18/2019 01/18/2020 PERSONAL & ADV INJURY \$ 1,000,000				
	GENERAL AGGREGATE \$ 2,000,000				
GEN'L AGGREGATE LIMIT APPLIES PER:	1 000 000				
POLICY LOC	PRODUCTS - COMP/OP AGG \$ 1,000,000  Errors or Omissions \$ Included				
OTHER:					
AUTOMOBILE LIABILITY	COMBINED SINGLE LIMIT \$ 1,000,000				
ANY AUTO	BODILY INJURY (Per person) \$				
B OWNED SCHEDULED 51CAD00263-191 AUTOS	01/18/2019 01/18/2020 BODILY INJURY (Per accident) \$				
HIRED NON-OWNED AUTOS ONLY AUTOS ONLY	PROPERTY DAMAGE (Per accident) \$				
	Uninsured/Underinsured \$ 1,000,000				
WMBRELLA LIAB OCCUR	EACH OCCURRENCE \$ 2,000,000				
A EXCESS LIAB CLAIMS-MADE 51CC005122-191	01/18/2019 01/18/2020 AGGREGATE \$ 2,000,000				
DED RETENTION \$ 10,000	\$				
WORKERS COMPENSATION	➤ PER OTH-				
AND EMPLOYERS' LIABILITY	1,000,000				
ANY PROPRIETOR/PARTNER/EXECUTIVE Y N / A 5300004518-191 (Mandatory in NH)	01/18/2019   01/18/2020   1 000 000				
If yes, describe under	4.000.000				
DÉSCRIPTION OF OPERATIONS below	E.L. DISEASE - POLICY LIMIT \$ 1,000,000				
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedul	e, may be attached if more space is required)				
•					
·					
CERTIFICATE HOLDER	CANCELLATION				
Proof of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
	AUTHORIZED REPRESENTATIVE				
•					
	Wenty Elan C				

# CITY OF EUREKA, CA 531 K STREET EUREKA, CA 95501-1165 PHONE (707) 441-4120

# **BUSINESS LICENSE**





LICENSE YEAR: 2019

LOCATION: 1117 MYRTLE AVE C

LICENSE TYPE: SERVICE

LICENSE NUMBER: 11679

**ISSUED DATE:** 1/01/2019

**EXPIRATION DATE:** 12/31/2019

This license is issued without verification that the licensee is subject to or exempt from licensing by the State of California.

NOTICE

Any transfer, change of use or occupancy may require review by the City Design Review Committee. This review takes time. The committee meets twice each month. This license does not signify compliance with any regulatory codes of the City of Eureka, including but not limited to building, fire and zoning laws.

THIS LICENSE MUST BE DISPLAYED IN A CONSPICUOUS PLACE

# BUREAU OF SECURITY AND INVESTIGATIVE SERVICES

LICENSING DETAILS FOR: 1341

NAME: SOCO TRAINING CENTER 707

LICENSE TYPE: TRAINING FACILITY BATON

PRIMARY STATUS: CURRENT **ADDRESS OF RECORD** 

5665 REDWOOD DR UNIT 3 ROHNERT PARK CA 94928-7912

SONOMA COUNTY

**ISSUANCE DATE** 

JUNE 16, 2017

**EXPIRATION DATE** 

JUNE 30, 2019

**CURRENT DATE / TIME** 

MAY 8, 2019 11:35:16 AM

# LICENSE RELATIONSHIPS

# **PRESIDENT**

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE RELATED PARTY ROLE: PRINCIPAL NAME: IERVOLINO, JOHN M.

ADDRESS NOT DISCLOSED

# **SECRETARY**

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE RELATED PARTY ROLE: PRINCIPAL NAME: MOORE, TROY ALLEN

ADDRESS NOT DISCLOSED

### TIB TO TFB

LICENSE/REGISTRATION ROLE: BATON TRAINING FACILITY RELATED PARTY ROLE: BATON TRAINING INSTRUCTOR NAME: MOORE, TROY ALLEN LICENSE/REGISTRATION TYPE: BATON TRAINING FACILITY INSTRUCTOR LICENSE NUMBER: 1937 PRIMARY STATUS: CURRENT

ADDRESS: ROHNERT PARK CA 94928 SONOMA COUNTY

# BUREAU OF SECURITY AND INVESTIGATIVE SERVICES

LICENSING DETAILS FOR: 1577

NAME: SOCO TRAINING CENTER 707

LICENSE TYPE: TRAINING FACILITY FIREARM

PRIMARY STATUS: CURRENT

**ADDRESS OF RECORD** 

5665 REDWOOD DR ROHNERT PARK CA 94928-7912 SONOMA COUNTY

LICENSE RELATIONSHIPS

**PRESIDENT** 

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE RELATED PARTY ROLE: PRINCIPAL NAME: IERVOLINO, JOHN M.

**SECRETARY** 

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE
RELATED PARTY ROLE: PRINCIPAL
NAME: MOORE, TROY ALLEN

TIF TO TFF

LICENSE/REGISTRATION ROLE: FIREARM TRAINING FACILITY
RELATED PARTY ROLE: FIREARM TRAINING INSTRUCTOR
NAME: MOORE, TROY ALLEN

LICENSE/REGISTRATION TYPE: FIREARM TRAINING FACILITY INSTRUCTOR

LICENSE NUMBER: 2545 PRIMARY STATUS: CURRENT

**ISSUANCE DATE** 

**NOVEMBER 20, 2018** 

**EXPIRATION DATE** 

NOVEMBER 30, 2020

**CURRENT DATE / TIME** 

MAY 8, 2019 11:37:26 AM

ADDRESS NOT DISCLOSED

ADDRESS NOT DISCLOSED

ADDRESS: ROHNERT PARK CA 94928 SONOMA COUNTY

# BUREAU OF SECURITY AND INVESTIGATIVE SERVICES

LICENSING DETAILS FOR: 119759

NAME: SOCO PRIVATE SECURITY, INC.

LICENSE TYPE: PRIVATE PATROL OPERATOR PRIMARY STATUS: CURRENT

PREVIOUS NAMES: SOCO PRIVATE SECURITY

ADDRESS OF RECORD 703 2ND ST STE 301 SANTA ROSA CA 95404-6504 SONOMA COUNTY

#### **ISSUANCE DATE**

APRIL 18, 2016

**EXPIRATION DATE** 

APRIL 30, 2020

**CURRENT DATE / TIME** 

MAY 8, 2019 11:25:03 AM

# LICENSE RELATIONSHIPS

#### PPO TO PPB

LICENSE/REGISTRATION ROLE: PRIVATE PATROL OPERATOR RELATED PARTY ROLE: PRIVATE PATROL OPERATOR BRANCH NAME: SOCO PRIVATE SECURITY, INC.

LICENSE/REGISTRATION TYPE: PRIVATE PATROL OPERATOR

LICENSE NUMBER: 6413 PRIMARY STATUS: CURRENT

ADDRESS : 703 2ND ST STE 320 SANTA ROSA CA 95404-6505 SONOMA COUNTY

### PPO TO PPB

LICENSE/REGISTRATION ROLE: PRIVATE PATROL OPERATOR RELATED PARTY ROLE: PRIVATE PATROL OPERATOR BRANCH NAME: SOCO PRIVATE SECURITY, INC.

LICENSE/REGISTRATION TYPE: PRIVATE PATROL OPERATOR

LICENSE NUMBER: 6488 PRIMARY STATUS: CURRENT

# ADDRESS :

1005 A ST STE 209 SAN RAFAEL CA 94901-3127 MARIN COUNTY

# PPO TO QUALIFIED MANAGER

LICENSE/REGISTRATION ROLE: PRIVATE PATROL OPERATOR RELATED PARTY ROLE: QUALIFIED MANAGER NAME: IERVOLINO, JOHN M.

#### ADDRESS NOT DISCLOSED

### **PRESIDENT**

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE RELATED PARTY ROLE: PRINCIPAL NAME: IERVOLINO, JOHN M.

### ADDRESS NOT DISCLOSED

# QUALIFYING FIREARM PERMIT

LICENSE/REGISTRATION ROLE: BUSINESS OR PROFESSIONAL LICENSE

RELATED PARTY ROLE: EXPOSED FIREARM PERMIT

NAME: IERVOLINO, JOHN M.

LICENSE/REGISTRATION TYPE: EXPOSED FIREARM PERMIT LICENSE NUMBER: 332459 PRIMARY STATUS: CURRENT

# ADDRESS:

SANTA ROSA CA 95402-3483 SONOMA COUNTY

### QUALIFYING FIREARM PERMIT

LICENSE/REGISTRATION ROLE: BUSINESS OR PROFESSIONAL LICENSE

RELATED PARTY ROLE: EXPOSED FIREARM PERMIT NAME: MOORE, TROY ALLEN

LICENSE/REGISTRATION TYPE: EXPOSED FIREARM PERMIT LICENSE NUMBER: 2623248 PRIMARY STATUS: EXPIRED

SANTA ROSA CA 95402-3483 SONOMA COUNTY

### VICE-PRESIDENT

LICENSE/REGISTRATION ROLE: BUSINESS LICENSE RELATED PARTY ROLE: PRINCIPAL NAME: MOORE, TROY ALLEN

ADDRESS NOT DISCLOSED

Bureau of Criminal Information and Analysis
4949 BROADWAY
P.O. BOX 903417
SACRAMENTO, CA 94203-4170
Telephone: (916) 210-3168
Fax: (916) 227-0141
E-Mail Address: livescansupport@doj.ca.gov

March 21, 2019

John M. Iervolino SOCO Private Security, Inc. P.O. Box 3483 Santa Rosa, CA 95402

Re: Private Service Provider Authorization

Dear Mr. Iervolino:

The California Department of Justice (DOJ) has reviewed your application and has approved SOCO Private Security, Inc. as a California Live Scan Private Service Provider (PSP). As a PSP you have been assigned the following:

# LSID #: BILLING ACCOUNT NUMBER: ACN #:

In accordance with the Terms and Conditions you previously signed, it is important to emphasize a few of the significant responsibilities that come with being a PSP:

- All changes to your business information (e.g. location, contact information, employee status) must be reported to the DOJ as soon as possible:
- You must have the fingerprint roller certificate for each employee posted and viewable to the public (http://oag.ca.gov/fingerprints/finger\_cert);
- Each employee must sign the Security Disclosure which must be kept on file at your facility;
- All applicant information must be kept confidential. This includes storing the BCIA 8016 forms, your transaction log, and any information on the Live Scan device in a secured place during and after hours;
- All transactions must be transmitted from your device within 24 hours from capturing the fingerprints;
- Retained BCIA 8016 forms must be cross-shredded after the twelfth month;
- It is crucial to pay your invoices in a timely manner. Failure to do so will result in disconnection of your live scan device(s) and the permanent disabling of your billing number:
- The accurate entry of data and capturing of quality prints results in timely agency responses and good customer service;

John M. Iervolino March 21, 2019 Page 2

Please review the enclosed document "Guidelines for Submitting Applicant Live Scan Transactions." You will find that most of the questions you may have or that may arise regarding applicant live scan transactions, are covered in this document.

Please be attentive and conscientious when entering data during each applicant live scan transaction. This is very important because the DOJ cannot make corrections to applicant live scan submissions.

If you should have any questions related to billing, please contact the Billing Unit at (916) 210-5311.

In addition, if you would like to advertise your business information on the California Attorney General's website, please e-mail your request to <a href="mailto:livescansupport@doj.ca.gov">livescansupport@doj.ca.gov</a>. Keep in mind it can take up to 30 days to create your website posting.

Should you have any questions, please contact the Live Scan Support Section at livescansupport@doj.ca.gov.

Sincerely,

ALICE DELVEY-WILLIAMS, Manager

Live Scan Support Section

For

XAVIER BECERRA Attorney General

MS

Enclosure

cc: Gemalto Cogent



# **REQUIRED ATTACHMENTS**

# John M. Iervolino P.O. Box 3483 | Santa Rosa, CA 95402 Mobile Phone: 707-331-4634

May 14, 2019

### Resume:

### 2013 to Present

SOCO PRIVATE SECURITY – President / CEO & Qualified Manager
At SOCO, I oversee the operations of three branch office locations - Humboldt County, Marin
County, Sonoma County (where our Corporate Headquarters are located) as well as our Training
Facility located in Rohnert Park, CA. My responsibilities include, but are not limited to,
working directly with bookkeeping & payroll, insurance, CPA's and attorneys. Additionally, I
meet regularly and work with our Branch Managers, Operations Managers, Supervisors, HR
Manager, Bookkeeper and Master Instructors.

### 2010 to 2012

First Alarm Security & Patrol – Security Officer / Operations Supervisor
At FASP, I manage 35 security officers providing stationary guard and patrol service to various clients from Healdsburg to Novato California. My responsibilities include personnel scheduling, payroll, reporting, sales and marketing and occasionally putting on a uniform. I started with FASP as an entry level stationary security guard at Vista Family Health Center in Santa Rosa, CA. At Vista Family Health Center, I managed limited parking for patients, staff, vendors, police and ambulance. Many patients of Vista are low income and struggle with substance abuse, STDs, debilitating diseases and mental illness and often times become angry and/or abusive. I have been very successful in calming & controlling our patients while maintaining a safe, pleasant and productive environment for all.

Special Training, Certifications and Qualifications: Computer literate and proficient in Microsoft Word, Outlook, Excel, Power Point & QuickBooks Desktop Pro Plus 2019. Honolulu County Captain Citizens Patrol/Neighborhood Watch. CA Private Patrol Operator No. 119759. CA Guard Card License No. 1700805. CA Baton Permit No. 1510895. CA Permit for Exposed Firearm No. FQ332459. Sonoma County Sheriff CCW CII No. H006984251. Licensed NAMI (National Alliance on Mental Illness) Instructor. DOJ approved CA Live Scan Private Service Provider. Bureau of Security & Investigative Services (BSIS) Expert Consultant.

# Andrew R. Broese Van Groenou

2025 Ardagh Court • Eureka, CA 95503

Home (707) 442-4177 • Cell (707) 845-2651 • Email: andybvg@gmail.com

**FAMILY** 

Married to Cynthia since August of 1978. We have four adult children and eleven grandchildren.

**EDUCATION** 

Bachelor of Arts Degree: California Baptist University, Riverside, CA – June 1986

Major 1: Sociology, Criminal Justice Emphasis; Major 2: Religion, Church Administration Emphasis

Master Chaplaincy: International Conference of Police Chaplains, Destin, FL

Seminary Work: In-Ministry Master of Divinity Program, Bethel Seminary, St. Paul, MN

Master of Divinity Program, Golden Gate Baptist Theological Seminary—Brea, CA

WORK EXPERIENCE

February 1991

Sr. Pastor

To present

Harvest Church - Eureka, CA

Shepherd the flock, preach, teach, lead in the corporate worship service, pastoral counseling, outreach, hospital ministry, give leadership, oversight and vision for church elders, council, staff and employees.

October 2010

Loss Prevention Clerk

To present

Costco Wholesale - Eureka, CA

On a seasonal and permanent basis, provide member service, prevent losses, protect members and staff.

February 1995

Master Chaplain

To present

Humboldt County Sheriff's Office/Eureka Police Department - Eureka, CA

Serve as a NAMB endorsed and certified chaplain. oversee chaplain program, ride patrol, provide pastoral counseling for the officers and employees of the Sheriff's Office and Police Department, conduct Critical Incident Stress Debriefings, comfort the public in crises.

June 1991 to

Deputy Probation Officer II

July 1995

Humboldt County Probation Department - Eureka, CA

Assigned to juvenile investigations and supervision, write reports, make arrests, community policing.

June 1986 to

Director of Public Safety

June 1991

California Baptist University - Riverside, CA

Administer and maintain a comprehensive program of safety, security and police services for a

residential, Christian, liberal arts university.

August 1987

Associate Pastor

To December 1990

Indian Hills Baptist Church - Riverside, CA

Pastoral counseling, outreach, church administration, teach and preach.

December 1984

**Assistant Pastor** 

To August 1986

Sierra Vista Baptist Church - Colton, CA

Outreach, education, teach, pastoral counseling, and preach.

October 1983

Youth Pastor

To December 1984

Calvary Baptist Church, Riverside, CA

Lead youth group, lead music service, counseling, teach, outreach, and preach.

July 1984 to

Reserve Deputy Sheriff / Chaplain Commander

February 1991

San Bernardino County Sheriff's Department - San Bernardino, CA

Responsible for establishing and administering the county sheriff's patrol chaplain program.

December 1981

Peace Officer

To August 1983

Ventura County Probation Department - Ventura, CA

Supervise juveniles and adults in custody at the county juvenile hall and work furlough facilities.

June 1981 to

Police Officer II

December 1982

Ventura County Community College District Police Department - Ventura, CA

Protect students and staff, crowd control, make arrests, traffic enforcement, general police duties.

June 1979 to

Chief of School District Police/Security

June 1981

Centinela Valley Union High School District- Hawthorne, CA

On a contractual basis, oversee the school district campus police and security program.

# Andrew R. Broese Van Groenou

# **CERTIFICATIONS**

BCIS Qualified Manager—PPO License #C7160—March 1979

Licensed To The Gospel Ministry—Calvary Baptist Church, Riverside, California—February 1984

Ordained To The Gospel Ministry—Indian Hills Baptist Church, Riverside, California—August 1988

Certified Senior Chaplain—International Conference of Police Chaplains—July 2002

Certified Master Chaplain—International Conference of Police Chaplains—July 2008

Certified Critical Incident Stress Debriefer/Team Leader—Humboldt County CISM Team

Endorsed Chaplain—Southern Baptist Convention, North American Mission Board

Group CISM Certified—North Coast EMS—Mitchell Model

Strategic Response to Crisis—Advanced ICISF

Certified Disaster Relief Chaplain—California Southern Baptist Convention—February 2011

# **REFERENCES**

Billy Honsal, Sheriff—Humboldt County Sheriff's Office 826 Fourth Street—Eureka, CA 95501 (707) 268-3618

Mike Downey, Retired Sheriff—Humboldt County Sheriff's Office 841 11<sup>th</sup> Street—f Fortuna, CA 95540 (707) 599-6046

Andrew Mills, Chief—Eureka Police Department 601 C Street—Eureka, CA 95501 (707) 441-4095

Gary Swihart—Assistant General Manager, Costco Wholesale 1006 W. Wabash Avenue—Eureka, CA 955031 (707) 441-8750

Sherry Hornbrook, Treasurer—Harvest Church P.O. Box 6751—Eureka, CA 95502 (707) 442-2893

Ron Waters, Director—Law Enforcement Training Center College of The Redwoods—Eureka, CA 95501 (707) 476-4331

# Kevin C. Izard

707.324.9196 | <u>k.izard@yahoo.com</u> | 2505 N. Village Drive, Santa Rosa, CA 95403

# Senior Physical Security and Safety Manager

Highly knowledgeable, skilled, and dedicated manager with a solid track record of law enforcement and security related success. Professional expertise in personnel management, comprehensive design planning, and implementation of strategic security programs that provide operational excellence. Acknowledged for exceptional performance in process improvements, change management, and facilitation of multiple projects while ensuring compliance with the law. Demonstrated strength in the management of labor and non-labor funds that directly impact the financial stability of large scale operations. Areas of expertise include:

- Security management
- Operational design
- Process improvements
- Compliance standards
- Team building

- Training development
- Safety protocols
- Investigations
- Emergency management
- Workers compensation
- Cal/OSHA
- Risk management
- Injury trend analytics
- Claims management
- Executive protection

# **Professional Experience**

# SOCO PRIVATE SECURITY, INC., Santa Rosa, CA Security Operations Manager

2018-Present

Develop and implement security policies, protocols and procedures. Control budgets for security operations and monitor expenses. Recruit, train and supervise security officers. Attend meetings with other managers to determine operational needs. Plan and coordinate security operations for specific events. Coordinate staff when responding to emergencies and alarms. Review reports on incidents. Investigate and resolve issues. Create reports for management on security status. Analyze data to form proposals for improvements (e.g. implementation of new technology).

# GRATON ECONOMIC DEVELOPMENT AUTHORITY, Rohnert Park, CA Security and Safety Manager

2013-2018

Recruited to establish a security and safety department for a new Indian gaming facility in Northern California. Oversee the casino's security function with a team of 140 in all aspects of casino operations. Responsible for the overall safety of guests, and team members. Superior familiarity with gaming regulations and applicable state laws. Liaison between local law enforcement, emergency medical services, government inspectors, and the facility. Provided input for strategic decisions that affect the functional area of responsibility. Gave input into developing the budget. Capable of resolving escalated issues arising from operations and requiring coordination with other departments. Created and implemented a comprehensive claims program that included Workers Compensation and General Liability. Chairperson for the safety committee. Managed operating budget between 14m-16m.

### **Key Contributions:**

- Developed and taught a 40-hour officer training academy which included general policy and procedures, guest service, incident response/investigation, CPR/AED/First aid, asset protection, defensive tactics, and safety.
- Recognized for the overall reduction of Workers' Compensation claim cost by \$620,000 for year 2017, using best practice strategies, training, and current trend analytics.
- Created a successful accident reduction incentive program that rewarded team members who reported verifiable safety hazards, which resulted in an overall decrease in accidents for both guests and team members.

# Kevin C. Izard-Page Two

707.324.9196 | k.izard@yahoo.com | 2505 N. Village Drive, Santa Rosa, CA 95403

GRATON ECONOMIC DEVELOPMENT AUTHORITY, Rohnert Park, CA DRY CREEK GAMING COMMISSION, Geyserville, CA

2013 2012-2013

### Surveillance Supervisor

Implemented policies and procedures for the surveillance department. Ensured compliance with gaming requirements set by the tribal/state/federal gaming authorities, and local law enforcement. Supervised and evaluated surveillance employees. Safeguarded the assets of the gaming facility. Report improper activity or disturbances to tribal gaming authority for further investigation. Supervised a small group of team members in an organization characterized by highly transactional or repetitive processes. Contributed to the development of processes and procedures.

# **Key Contributions:**

- Developed a surveillance officer training program which included general policy and procedures, incident response/investigation, asset protection, proper game play, cheating recognition, and safety.
- Contributed to the successful prosecution of an automobile theft ring that was operating in the area as an expert witness.

# LAFRANCE PROTECTIVE SERVICES, Santa Rosa, CA Security Account Manager, Supervisor, Officer

2001-2012

Progressive management responsibility with a private security contractor. Last 4 years as an account manager. Managed and developed client accounts to initiate and maintain good client relationships. Oversee all aspects of security for multiple clients with a team of security officers ranging from on-site, patrol, special events and executive protection.

# **Key Contributions:**

- Increased the profitability year over year as an account manager by consistently adding clients.
- Developed a tracking system for a client homeowner's association to track observed violations efficiently.
- Worked with local law enforcement and client homeowner's association to successfully remove a known drug dealer under the neighborhood nuisance law.

# SHINGLE SPRINGS TRIBAL GAMING COMMISSION, Placerville, CA Senior Compliance Officer

2008-2009

Recruited to establish a compliance department for a new Indian gaming facility in Northern California. Designed and developed programs, policies, and practices to ensure that the gaming facility complied with federal, state, and local regulatory requirements. Managed the monitoring of business activities for compliance with applicable rules and regulations. Tracked relevant laws and regulations and directed staff to update operating manuals and procedural documents when regulations changed. Prepared compliance status reports for internal management and regulatory agencies as required. Managed subordinate staff in the day-to-day performance of their jobs. Ensures that project/department milestones/goals are met and adhering to an approved budget.

# **Key Contributions:**

• Investigated a table games dealer for allowing over \$10,000 in counterfeit currency to be used on the tables he dealt at. Coordinated with the Department of Justice for successful prosecution of the dealer and co-conspirators.

# DRY CREEK GAMING COMMISSION, Geyserville, CA

2007-2008

# Regulatory Agent

Enforced policies, and procedures to ensure that the gaming facility complied with federal, state, and local regulatory requirements. Monitored business activities for compliance with applicable rules and regulations. Prepared compliance status reports for internal management and regulatory agencies as required.

### **Key Contributions:**

Recovered over \$28,000 from a blackjack cheating group that attempted to defraud the gaming facility.

# Kevin C. Izard-Page Three

707.324.9196 | <u>k.izard@yahoo.com</u> | 2505 N. Village Drive, Santa Rosa, CA 95403

# **Education and Technical Proficiencies**

Bachelor of Science in Occupational Safety & Health (B.S.O.S.H.) Completion date: 2020 COLUMBIA SOUTHERN UNIVERSITY, Orange Beach, AL

General Education (75 units) 1996-2013 SANTA ROSA JUNIOR COLLEGE, Santa Rosa, CA

### **TECHINICAL SKILLS**

Microsoft Office (Word, Excel, PowerPoint, Outlook, Access), iTrak Incident Report System,
CCTV Operating Consoles, AdvantagePlay, Verbal de-escalation techniques, Active shooter training, Building security/safety
training, National Federation of State High School Associations Accredited Interscholastic Football Coach, Mandated
Reporter Certification, Fraud investigations.

# Troy Moore - Resume

# Experience

2016-PRESENT

SOCO PRIVATE SECURITY

SANTA ROSA

#### MASTER INSTRUCTOR

- IMPACT WEAPONS INSTRUCTOR STATE CERT FOR BSIS (BEREAU OF SECURITY & INVESTIGATION SERVICES LICENSE# TIB1937
- BSIS LICENSED TRAINING FACILITY INSTRUCTOR APPROVED LICENSE# TFB1341
- BSIS INSTRUCTOR FOR WEAPONS OF MASS DESTRUCTION
- BSIS INSTRUCTOR FOR PEPPERSPRAY/OC, HANDCUFFING, POWERS OF ARREST,
- TEACH A 4 HOUR FEMA COURSE ON ACTIVE SHOOTER IN THE WORKPLACE

1998-PRESENT

ROHNERT PARK DPS

ROHNERT PARK

# POLICE/FIRE

- ARREST AND CONTROL INSTRUCTOR (GROUNDFIGHTING)
- DEFENSIVE TACTICS INSTRUCTOR
- RANGE INSTRUCTOR (PISTOL)
- FIRE ENGINEER
- FIRE CAPTAIN
- IMPACT WEAPONS INSTRUCTOR (P.O.S.T.)
- TASER INSTRUCTOR
- ROPE RESCUE SYSTEMS CERT/RS-1
- **■** AR-15 RIFLE INSTRUCTOR
- SGT/SUPERVISOR ON PATROL
- ACTIVE SHOOTER/SIMS INTRUCTOR
- TEACH A 4 HOUR FEMA COURSE ON ACTIVE SHOOTER IN THE WORKPLACE
- MASTOR PUBLIC INFORMATION OFFICER CERT (PIO)
- INCIDENT COMMAND CERTIFICATE/ICS 300
- URBAN SHIELD (S.W.A.T.) EVALUATOR/SAFETY OFFICER
- SUPERVISORY CERTIFICATE (P.O.S.T.)
- COLT ARMORER RIFLE
- COLT ARMORER 1911 PISTOL
- GLOCK ARMORER
- SUPERVISORY LEADERSHIP INSTITUTE GRADUATE (SLI)
- SHOOTHOUSE INSTRUCTOR
- RIOT CONTROL INSTRUCTOR
- SGT. IN CHARGE OF THE RANGEMASTER PROGRAM (9 years)
- FIELD TRAINING OFFICER (FTO) 5 Years

1994-1998

CRESCENT CITY PD

CRESCENT CITY

### POLICE OFFICER

- RANGE INSTRUCTOR
- PHYSICAL FITNESS TESTING OFFICER
- IN CHARGE OF ARMORY
- 4 YEARS PATROL

1991-1994

DEL NORTE CO S/O

DEL NORTE CO

### **DEPUTY SHERIFF**

- JAIL TRAINING OFFICER
- IN CHARGE OF ARMORY
- JAIL SECURITY DEPUTY
- 3 YEARS DEPUTY CORRECTIONS OFFICER

1986-1990

U.S.MARINE CORPS

PENDLETON

### SNIPER/RECON

- SURVEILLANCE TARGET ACQUISITION (SNIPER PLATOON)
- HOSTAGE RESCUE
- MASTER IN SPIE RIGGING/ FAST ROPE/ REPPEL/ CLIFF ASSAULTS.
- NON-COMISSIONED OFFICER STATUS
- SOC-MEU CERTIFIED (SPECIAL OPS -MILITARY EXPEDITIONARY UNIT)
- ROPE SUSPENSION TRAINING MASTER
- RAID COMPANY (HELLICOPTER ASSAULTS)
- CERTIFIED IN EVERY ENVIRONMENT FOR COMBAT MISSIONS
- GOOD CONDUCT MEDAL
- DEPLOYMENT RIBBON X 2
- DECLASSIFIED OPS-OPERATION COBRA GOLD/OPERATION GUNSLINGER
- BASIC JUNGLE SURVIVAL TRAINING CERTIFIED
- ADVANCED JUNGLE SURVIVAL TRAINING CERTIFIED
- EXPERT RIFLE AWARD X4
- EXPERT PISTOL AWARD X4

# Education

BACHELORS OF SCIENCE DEGREE, ALMEDA COLLEGE AND UNIVERSITY

- MAJOR- ADMINISTRATIVE JUSTICE
- FIRST RESPONDER
- ADVANCED POST CERTIFICATE

### Interests

WEIGHT TRAINING-HUNTING-WEAPONS-TRAINING PROFESSIONAL AND/OR ENTRY LEVEL STUDENTS