



PROFESSIONAL SUMMARY

Vision-driven project manager with career-long record of development, acquisition, and property management success for leading organizations

Proven talent for aligning business strategy and objectives with established property development and project management paradigms to achieve maximum operational impacts with minimum resource expenditures. Growth-focused leader with significant experience leading teams across multiple states to ensure timely and efficient completion of major development projects. Exceptionally dedicated professional with keen interpersonal, communication, and organizational skills, as well as budget management, strategic planning, and resource allocation expertise.

CORE COMPETENCIES

- Project Management
 - Property Management & Development
 - Recruitment & Training
 - Leasing & Negotiation
 - Planning & Management
 - Team Leadership
 - Property Acquisition
 - Compliance
 - Budgeting
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PROFESSIONAL EXPERIENCE

SECURITY NATIONAL, EUREKA CA, SEP 2016 TO PRESENT

PROJECT, COMMERCIAL LEASING, & OPERATIONS MANAGEMENT

- Mediate negotiations regarding leases and contracts for properties across the US, navigating differing regulations across various states.
- Spearhead the appraisal and development of multi-million dollar properties in order to attract well-established tenants.
- Oversee all preparations of annual operating budgets (3MM+) for my territory.
- Coordinate operations for over 600,000 square feet of commercial real estate ranging across various asset classes, including extensive utility relocation projects on the Fairhaven Business Park.
- Establish and foster lasting professional relationships with many tenants, other agencies, and local businesses.
- Support the realignment of railroad easements by directing all planning and correspondence with the North Coast Railroad Authority (NCRA) on behalf of the company.
- Liaise closely with vendors across entire real estate portfolio, while guiding 5+ employees across four states.
- Exhibit thorough knowledge of and adherence to local, state and federal regulations including the California Building Code, ADA, Costal Commission, NCRWCB, NCRA, etc.

MISSION LINEN, EUREKA CA, APRIL 2012 TO AUG 2016

AREA MANAGER

- Demonstrated leadership in leading a team of six Route Sales and Service Representatives (RSSR) working in a territory of 1100+ accounts.
- Orchestrated all aspects of daily activities of the RSSR's including route check-in, coverage and restructuring.
- Piloted the development of sales strategies, long-term plans, and policies concerning market area definition, product lines, merchandise quality, advertising, and pricing activities.
- Ensured that teams met and exceeded plant goals including forecasted volume, account retention and contract management.
- Regulated recruitment and training program for RSSR's and oversaw programs devised to address company policies, procedures, goals, and objectives, as well as initial orientation and product familiarity seminars.
- Mentored new employees through continuing education and training relating to account retention, planning, sales techniques and personal experience.
- Partnered with the General Manager and RSSR team to seek market potential, and follow up with customers in order to close sales.

THE CARRINGTON COMPANY, LOCATION?, JUNE 2005 TO JAN 2008

COMMERCIAL PROPERTY / PROJECT MANAGER

- Organized all aspects of property management for a portfolio of 640,000 square feet and 11 commercial properties located across California, Oregon, Nevada, Arizona and New York.
- Identified potential prospects for new tenants, negotiated lease contracts, and oversaw sales, acquisitions, and development for new properties.
- Acted as Project Manager on a 110,000 square foot center remodel with a major grocery anchor, collaborating closely with the general contractor as well as city officials.
- Head a \$12M, 160,000 square foot mall remodel for a major regional chain anchor, in a leadership role of Project Manager.
- Garnered significant experience in handling complex contaminated soil issues, maintaining HVAC systems, creating and implementing annual mall budgets, and using the standard industry system Center Soft.

EDUCATION AND CREDENTIALS

GENERAL EDUCATION, 1986 TO 1988

College of the Redwoods, Eureka, CA

Hillsboro Helicopters, 1990 to 1993

- Commercial Pilot License
- Multiengine Instrument Instructor (MEI)
- Certified Flight Instructor/Instrument (CFII) and Certified Flight Instructor (CFI)

PROFESSIONAL AFFILIATIONS

Chairman of Humboldt Aviation Advisory Committee (2018-2020)

ADDITIONAL INFORMATION

Technical Proficiencies: Windows, Mac OS, Microsoft Office Suite, Basic network design.

**Humboldt County
Public Finance Authority
for
Samoa Peninsula Enhanced Infrastructure Financing District
Application**



Instructions: Individuals interested in serving on the Humboldt County Public Finance Authority must complete this application form. Please submit this completed form along with a resume to:

Mail: Clerk of the Board
County of Humboldt
Re: Humboldt County Public Finance Authority
825 5th Street
Eureka, CA 95501
Email: COB@co.humboldt.ca.us.

Attach more pages, if necessary, but please be concise. Applications are subject to the California Public Records Act and disclosure requirements.

Name: *Tim Callison*
Address: _____
Phone: _____
Email: *tcallison707@gmail.com*
Employer (if employed): *Security National*
Position (if employed): *Leasing/operations*

1. Why do you want to be a member on the Public Financing Authority?

I currently manage the Fairhaven Business Park which is 350 acres of the Samoa Peninsula.

2. This appointment requires an understanding of generally accepted accounting principles and financial statements. Describe how your experience and/or employment qualifies you to serve on this committee?

My current and past positions require me to create and approve budgets for shopping centers and office buildings.

3. Do you have a bachelor's degree in accounting or related field. Please specify.

NO

4. Describe any previous Committee (or comparable) experience and how that would assist on this Committee.

I was an appointed and Chair of the Humboldt County Aviation Advisory Committee.

5. Please provide three references who can speak to your qualifications and ability to serve

a. Name: Steven Williams Title & Organization: V.P. Security National Properties

Relationship to you: Boss Phone: _____ email: SWilliams@SNSC.com

b. Name: Kenny Carswell Title & Organization: Lensing/operations SNSC

Relationship to you: Co-Worker Phone: _____ email: Kcarswell@SNSC.com

c. Name: Virginia Bass Title & Organization: 4th District Supervisor

Relationship to you: / Phone: _____ email: vbass@co.humboldt.ca.us

I certify the information on this application to be accurate and complete to the best of my knowledge:

Signature [Handwritten Signature]

Date 7/15/2021