

1.0 Contract Suggestion Type GSA

Cornerstone has gone through an extensive course to become a GSA contract supplier. This contract has strict guideline policies already preset by the federal government. Benefits of the contract are

1. Cornerstone is only allowed to markup material to the customer at a 1.25 markup.
2. The customer can audit Cornerstones books at any time.
3. Changes on product, product amount and contract amount can easily be changed if the customer so chooses.
4. The customer only gets billed when work is done on their project.

Because there are not exact quantities given to come up with a firm bid in this RFP, this contract would allow Cornerstone and the customer to come up with a budgetary amount to fulfill the needs of the customer. As the contract progress's, it could be adjusted up or down as needed.

Below is a total budgetary number as estimated to complete the following:

1. Replace 5 touch screen computers and touch screen monitors in the main control, add a new touch screen monitor in the new building
2. Replace the PLC. It is recommended to keep the existing PLC as it appears to be the latest CPU available from GE Fanuc, but an estimate to replace the PLC was given.
3. Replace the existing analog intercom system.
4. Replace the existing CCTV system keeping analog cameras where applicable.
5. Service door and door hardware including electric locks and door position switches.
6. Service electronic security system. First year will require us to thoroughly go through the system. The next years will require less service especially after old systems are replaced.

Total Estimated Budgetary Number - \$1,635,752.00

See Attachment D, Page 17, for price breakdown



Security Design, Inc.

Electronic Security Systems

GENERAL SERVICES ADMINISTRATION Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address of GSA Advantage!™ is: <http://www.GSAAdvantage.gov>

SCHEDULE 84

TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

CONTRACT NUMBER

GS-07F-269AA

*Through Modification PO-0019 04/24/18
PO-0018 03/21/18
PO-0016 05/24/18*

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

CONTRACT PERIOD:

5/29/2018 through 5/28/2023

Security Design, Inc.

DBA Cornerstone Detention Products, Inc.

12700 31 Mile Road
Washington, MI 48095
Phone: (586)752-3200
Fax: (586)752-5270
Website: www.eoisi.com

Contract Administrator

Donald M. Rochon
Ph: (586)752-3200
Email: drochon@cornerstonedetention.com

Security Design, Inc.

CUSTOMER INFORMATION

1a Awarded Special Item Numbers (SINs)

246-36	Locks
246-43	Perimeter Security/Detection Systems
246-51	Installation of Security/Facility Management Systems Requiring Construction
246-20-04	Misc Alarm & Signals
246-60-1	Security System Integration, Design, Management, and Life Cycle Support
246-1000	Security, Alarm & Signal Systems

1b Lowest Priced per SIN:

Please see attached price list

1c Hourly

Rates:

Please see service pricing attached

2 Maximum Order Limitations:

246-43	\$100,000
246-36	\$100,000
246-51	\$200,000
246-20-4	\$100,000
246-60-1	\$200,000
246-1000	\$150,000

3 Minimum Order: \$100

4 Geographic Coverage: CONUS, AK, PR, HI

5 Point of Production:

USA

6 Prices shown herein are net prices (discount already applied)

7 Quantity Discounts: 50 items/order, additional 2% discount

8 Prompt Payment Terms: 1%/10 days; Net 30 Days

9a Government Purchase Cards are accepted up to the micro-purchase limit.

9b Government Purchase Cards are accepted above the micro-purchase threshold.

10 Foreign Items: All items are US-made

11a Time of Delivery: 30

Days ARO

11b Expedited Delivery: 10 days ARO

11c Overnight and 2-day delivery (See 11d): Consult with contractor

11d See clause I-FSS-140-B "URGENT REQUIREMENTS". Agencies are advised to contact the contractor for the purpose of requesting faster delivery.

12 FOB Point: Origin

13a Ordering Address

12700 31 Mile Road
Washington, MI 48095

13b Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa/schedules)

14 Payment Address

12700 31 Mile Road
Washington, MI 48095

15 Warranty Provision: Standard Commercial

16 Export Packing charges: N/A

17 Terms and conditions of Government purchase card acceptance: None

18 Terms and conditions of rental, maintenance, and repair: N/A

19 Terms and conditions of Installation: N/A

20 Terms and conditions of repair parts indication date of parts price lists and any discounts

Security Design, Inc.

246-36	Airteq	P7100120	Lock Part	\$ 7.50
246-36	Airteq	P7100121	Lock Part	\$ 7.50
246-36	Airteq	P7100122	Lock Part	\$ 16.81
246-36	Airteq	P7100127	Lock Part	\$ 4.43
246-36	Airteq	P7100128	Lock Part	\$ 3.14
246-36	Airteq	P7100129	Lock Part	\$ 8.13
246-36	Airteq	P7100130	Lock Part	\$ 7.69
246-36	Airteq	P7100163	Lock Part	\$ 56.27
246-36	Airteq	P7100206	Lock Part	\$ 19.18
246-20-4	AiRIST A	B4-10	Staff Badge with Tag License w/o server pkg support fee	\$ 300.49
246-20-4	AiRIST A	B4-Lan	Lanyard for the B4 tag	\$ 4.79
246-20-4	AiRIST A	B4 Multi	Multicharger for the B4 tag	\$ 178.27
246-20-4	AiRIST A	LB2	IR Location Beacon	\$ 185.45

Services/Labor Categories

SIN(s) PROPO SED	SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	GSA PRICING/HR W/IFF
246-51, 246-60-1, 246-1000	Program Manager	BA or BS or field exp	10 yrs	\$ 125.00
246-51, 246-60-1, 246-1000	Project Manager	BA or BS or field exp	7 yrs	\$ 125.00
246-51, 246-60-1, 246-1000	SEC Tech	Associates Degree	4 yrs	\$ 95.00
246-51, 246-60-1, 246-	SEC Tech Supervisor	BA	8 yrs	\$ 115.00

Security Design, Inc.

1000				
246-51, 246-60-1, 246-1000	Project Engineer	BA	4 yrs	\$ 125.00
246-51, 246-60-1, 246-1000	Computer-Aided Design & Drafting (CADD)	Associates Degree	2 yrs	\$ 95.00

PROGRAM MANAGER

Specialized Experience: At least 6 years of direct supervision of security systems, integration, maintenance projects, and or telecommunications systems and at least 3 years of experience directing new technology based programs. Must be capable of leading projects using advanced technologies that involve the successful management of teams composed information technology professionals who have been involved in analysis, design, integration, testing, documenting, converting, extending, and implementing high technology systems.

Duties: Performs day-to-day management of overall contract support operations, involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Has solid written and oral communication skills. Establishes and alters (as needed) corporate management structure to direct effective contract support activities. Must be capable of negotiating and making binding decisions for the company.

Minimum education: BA or BS degree or equivalent experience in a related field

Minimum experience: 10 years

PROJECT MANAGER

Duties: Performs day-to-day management of delivery order projects for technology projects. Manage teams of information technology, information systems and

Security Design, Inc.

management professionals. Demonstrates proven skills in those technical areas required by the program. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects.

Demonstrates written and oral communication skills.

Specialized Experience: At least 2 years of experience in direct supervision of security systems, systems integration, maintenance projects, and or telecommunications management.

Minimum education: BA or BS degree or equivalent experience in a related field

Minimum experience: 7 years

New Positions:

PROJECT ENGINEER

Description: Engineers design and prepare bills of material needed to develop security systems, from manufactured products, evaluate interoperability of these products and satisfy the requirements of the Scope of Work for the project.

Minimum education: Bachelor's degree and manufacturer certification(s).

Minimum experience: 4 years in security or electrical contracting.

COMPUTER-AIDED DESIGN & DRAFTING (CADD)

Drafters prepare technical drawings and plans used by installation workers to install security system from manufactured products.

Minimum education: Associates degree or trade school certification.

Minimum experience: 2 years in security or electrical contracting

SEC Tech

Specialized Experience: Must have at least 2 years of combined new and related older technical experience in the security electronics field directly related to the required area of expertise. This labor category utilizes the talents, training and skills of an experienced, factory trained individual to deploy unique security electronics devices and systems. Well beyond just general computer hardware knowledge, security technicians must be factory trained as no known college or trade school offers this specialized and unique educational curriculum.

Security Design, Inc.

Duties: Installs and repairs electronic security systems and devices. Reports to the SEC Tech Supervisor.

Minimum Education: Associates Degree

Minimum Experience: 4 years in related field and factory trained in security systems and devices for installation and repair.

SEC Tech Supervisor

Specialized Experience: Must have at least 2 years experience of supervising technicians in the security electronics field directly related to the required area of expertise.

Duties: Supervises technicians, coordinates workflow for onsite equipment installation. Responsible for the installation and repair of electronic security systems and devices. Reports directly to the Project Manager.

Minimum Education: Bachelor Degree

Minimum Experience: 8 years in related field

3.0

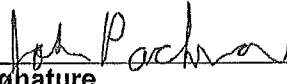
**RFP 19-001- SHF
ATTACHMENT A
SIGNATURE AFFIDAVIT**

NAME OF FIRM:	Cornerstone Detention Products
STREET ADDRESS:	2717 N Hogan
CITY, STATE, ZIP	Spokane, WA 99207
CONTACT PERSON:	John Pachman
PHONE #:	(509)483-6215 Ext 111
FAX #:	(509)483-5102
EMAIL:	JPachman@Cornerstonedetention.com

Government Code Section 6250 *et seq.*, the "Public Records Act", define a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor or potential competitor; that this proposal has not been knowingly disclosed prior to the opening of proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above named firm and hereby agrees to all the terms, conditions, and specifications required by the County in this Invitation to Bid and declares that the attached proposal and pricing are in conformity therewith.



 Signature

John Pachman

 Name (type or print)

Regional Manager

 Title

15 Mar 2019

 Date

This firm hereby acknowledges receipt / review of the following addendum(s) (If any)
 Addendum # Addendum # Addendum # Addendum #

4.0 **Attachment B Reference Data Sheet, RFP #19-001-SHF**

Submit With RFP

REFERENCE DATA SHEET	
Provide a minimum of three (3) current references with name, address, contact person, and telephone number whose scope of business or services is similar to those of Humboldt County, preferably in California. Previous business with the County does not qualify.	
NAME OF FIRM:	Wayne County, Michigan
STREET ADDRESS:	3501 Hamtramck Drive
CITY, STATE, ZIP	Hamtramck, MI 48211
CONTACT PERSON:	Charles Lennox EMAIL: clennox@waynecounty.com
PHONE #:	313-213-1497 FAX #:
Product(s) and/or Service(s) Used:	See attached
NAME OF FIRM:	Alameda County, California
STREET ADDRESS:	5151 Gleason Dr,
CITY, STATE, ZIP	Dublin, CA 94568
CONTACT PERSON:	Marcela Guevara EMAIL: Mguevara@henselphelps.com
PHONE #:	508-615-8926 FAX #:
Product(s) and/or Service(s) Used:	See Attached
NAME OF FIRM:	Stanislaus County, California
STREET ADDRESS:	200 Hackett Road
CITY, STATE, ZIP	Modeso, CA 95358
CONTACT PERSON:	Anthony Elliot EMAIL: aelliott@stanislaussheriff.com
PHONE #:	209-525-5618 FAX #:
Product(s) and/or Service(s) Used:	See Attached

4.0 Attachment B Reference Data Sheet, RFP #19-001-SHF



Northwest Regional Office

2717 N. Hogan
Spokane, WA 99207
Phone (509) 483-6215, Fax (509) 483-5102
www.cornerstonedetention.com/services/

4.0 Attachment B Reference Data Sheet, RFP #19-001-SHF

Project Owner: Wayne County, MI

Facility: The William Dickerson Detention Facility

Location: 3501 Hamtramck Dr., Hamtramck, MI 48211

Scheduled Completion Time: 15 months; Completed in 15 months

Contract type: Negotiated GSA

Contact: Charles Lennox

Telephone Number: 313-213-1497

Amount: \$2,860,200.00 no change orders

Number of Beds: 896

Classification of Security: Medium Security with Direct Supervision

Project Engineer, Field Supervisor, Project Manager: Glen Schweikert

Type of project: To renovate the existing security electronics as follows

1. Upgrade the existing Omron PLC with new CPU's and convert communication to Ethernet.
2. Replace the existing TOA intercom system with a Harding DXL intercom system. This included replacing all the intercom stations.
3. Replace the Hard-Wired control panels with touch screen computers in both central control and in the housing units.
4. Put in a complete network for the intercom, CCTV, Touch Screen and PLC.
5. Remodel the control room
6. Replace the existing CCTV system with Bosch including cameras. Added an additional 300 cameras.
7. Remove all the existing electronics to make room for the new electronics.
8. Put in an Air Conditioner to cool the CCTV storage servers in the main electrical room.
9. Adapted the Harding DXL for duress calls from the Senstar man down system that was installed.

This was a design build project without a design firm involved. There were incomplete drawings and several systems in place that had been abandoned. The facility would vacate a pod at a time for Cornerstone to come in and add cameras, upgrade other electronics. The first pod took the longest, each pod thereafter took about one week. There were 16 cameras added per pod. Equipment was ordered as needed to prevent unwanted purchases. Minimum cameras would be added in other areas of the facility. If they did not meet the coverage needs, more would be added. As the project progressed, was able to get faster with the installation.

Project Owner: Alameda County, CA, State of CA

Facility: East County Hall of Justice

Location: 5151 Gleason Dr, Dublin, CA 94568

Scheduled Completion Time: 25 months; Completed in 27 months

Contract: Low bid, contract with Hensel Phelps General Contractors

Contact: Marcela Guevara

Telephone Number: 508-615-8926

Amount: \$1,254,521.00 Change orders: \$95,716.00 Project Final Cost: \$1,350,237.00

Number of Beds: Holding cells only

Classification of Security: Medium Security

Project Engineer: Brian Miner

Project Manager: Paul Cahoy

Type of project: New construction of the Courthouse for Alameda County. The State of California operates the Courthouse; Alameda County operates the rest of the facility.

1. Supply and install a touch screen computer with Schneider Electric Citect HMI and M340 PLC to control the holding cells in the Courthouse.
2. Supply and install an AMAG card reader system for entire complex.
3. Supply and install a new Pelco Endura IP NVR camera system for entire complex.
4. Supply and install a Stentofon intercom system for entire complex.

This was a new building and very few changes were needed. Cornerstone sent the engineer to AMAG training that allowed us to purchase the AMAG product directly.

4.0 Attachment B Reference Data Sheet, RFP #19-001-SHF

Project Owner: Stanislaus County CA **Facility: Stanislaus County Public Safety Center**

Location: 200 Hackett Rd, Modesto, CA 95358

Completed: 11/2016

Contract Type: Low Bid, contract with Hensel Phelps General Contractors

Contact: Anthony Elliot

Telephone Number: 209-525-5618

Number of Beds: 918

Classification of Security: Medium Security

Amount: Project 1 \$2,182,000.00 Changes: \$115,668.00 Total: \$2,297,668.00

Amount: Project 3 \$581,140.00 Change Orders: \$76,350.00 Total: \$657,490.00

Project Engineer: Kris Niebuhr

Project Manager: Blake Lambert

Type of project:

New construction for Project 1, renovation of existing security system for Project 3.

1. Supply and Install new touch screen computers and Omron PLC for new construction. Integration to existing hard-wired control panels with touch screens for renovation
2. Supply and Install a new Harding DXL intercom system.
3. Supply and Install a new Bosch VMS camera system.
4. Integration to lighting control.
5. Integration to JMS to display additional information on the touch screen computers.

Project 1 was a new building installation while the building construction was behind from the beginning, there were few modifications to the initial Security Electronics Design. Project 3 was the integration to the existing hard-wired control panels, this took extensive research and wiring to integrate to the existing system, while leaving the existing system intact. The Bosch VMS camera system meets and exceeds the California storage retention times. We provided periodic maintenance as part of the warranty, to keep the systems running correctly.

Project Owner: Multnomah County Oregon **Facilities: Multnomah County Inverness Jail, Donald E Long Juvenile**

Location: Inverness Jail, 11540 NE Inverness Dr., Portland, OR 97220. D.E. Long. Donald E Long Juvenile, 1401 NE 68th PL., Portland, OR 97213

Completed: 4/2016

Amount: \$2,556,014.00 Change Orders: \$142,295.00 Total: \$2,698,309.00

Number of Beds: Inverness Jail – 1,037; Donald E Long Juvenile - unknown

Classification of Security: Inverness Jail – Medium Security; Donald E Long Juvenile – Medium Security

Contract type: RFP, contract with county

Contact: Aaron Wilson Telephone Number: 503-442-3362

Project Engineer: Michael Stratton Project Manager: John Pachman

Type of Project: Like the Multnomah County Justice Center, renovate the security electronics at both the Inverness Jail and the Donald E Long Juvenile.

(Multnomah County Oregon)

1. Replace the existing hard-wired control panels with Schneider Electric Citect HMI touch screens at both facilities.
2. Replace the existing GE Fanuc PLC with Schneider M340 PLC at Inverness Jail, replace the custom PC boards with M340 PLC at Donald E Long Juvenile.
3. Renovate the existing casework at each facility
4. Install a new Genetec NVR camera system. Reuse existing analog cameras with Axis encoders, add new cameras Axis IP cameras.
5. Replace the existing analog intercom system with a Harding DXL.

We had worked on both facilities in the past as Telect Control Product. We remodeled units at the DE Lonf Juvenile facility with our TLC relay control system. We also did CCTV and perimeter detection system remodels. In 1998 we were the contractor that supplied all the detention electronic systems at the Inverness Jail. This included control panels, GE Fanuc PLC, IC-29 intercom, Vicon CCTV and TAC / CSI access control. As a side note, we also provided all of the detention electronic systems at the Wapato Jail also.

**5.0 ATTACHMENT C
MAINTENANCE AND SERVICE LEVEL AGREEMENT**

I. Definition of Service Level Agreement

- A. A Service Level Agreement (SLA) is an agreement between the County and the Vendor to provide a service at a performance level that meets or exceeds the specified performance objective(s). The SLA lays out the metrics by which that service is measured, and the remedies or penalties, if the agreed-upon levels not be achieved. If the specified service levels are not met, then the contractor is required to issue specified credits.
- B. The Security Camera System and Associated Services contract has specific performance metrics, or Key Performance Indicators (KPIs) for services deemed sufficiently essential to the County operations, and the contractor must comply with those KPIs. For each KPI, the Vendor is required to meet the specified Acceptable Quality Levels (AQLs).

II. Service

Table 1 lists each KPI and the performance level requested by the County. Performance is aggregate-based, meaning that the performance is to be measured at the County hierarchy level (of the County's billing organization) over a one-calendar-month period.

Table 1- Service-Specific SLAs

Service	KPI	Performance Standards/AQL
Implementation & Installation	Fully functional security cameras, movement and surveillance Cameras, door control, intercom, and movement system	(420) Business Days 800
Maintenance:		
Cameras	Operational and working units	100%
Door control	Operational and working	100%
Intercom	Operational and working	100%
Movement System	Operational and working	100%

III. Implementation & Installation Penalty

Vendor shall provide a detailed Implementation Plan and Schedule. The installation will include a user testing and acceptance provision for the County. Time is of the essence in providing a fully functional Security Camera System and Associated Services ("Services"), and the Vendor is required to provide a fully functional system tested and accepted by the County. The County and Vendor has agreed upon a 120-business day implementation schedule. Failure to provide this service may incur a daily penalty of \$250.00 until fully functional.

IV. System Problems, Outages, and Other Deficiencies

The Services are unavailable during any period of time that there is a Service Outage, or other service-affecting Problem or Deficiency. Upon the County's or the County-authorized Agent's request, Vendor will issue credits for each Service Outage, Problem, or Deficiency. Vendor shall pay the County the total amount of credit due within thirty (30) days from the month Deficiencies occurred under the Agreement.

Reporting of all System problems, outages and other Deficiencies shall be handled through Vendor's Technical Support Center, which shall be accessible online, toll-free telephone, fax number, and email. Vendor shall provide for 24 hours per day, 7 days per week on-call technical support staff to support the County or the County Designee in resolving System Outages, Problems, and other Deficiencies. The County will assign one of the following "Severity Levels." Vendor must respond to and resolve these in accordance with the timeframes listed in Table 2 – Severity Levels and Credits, following the determination and/or notification of the Problem, Outage or other Deficiency.

Table 2 - Severity Levels and Credits

Severity Level	Severity Level Description	Duration of Service Outage	Credits
Priority Level One	<p>CRITICAL (Includes but not limited to):</p> <ul style="list-style-type: none"> • 25% or more cameras are out of service • 25% or more door controls are out of service • Intercom is non-operational • Movement system is non-operational • Entire system failure <p>Response time, technician on site, and completion of repairs and Deficiency resolution to the County's satisfaction is made within 4 hours of initial notification of the County or the County's Agent by Vendor, or from the County's or the County Agent's initial service request to Vendor.</p>	16 ≤ 8 hours	No Credit
		16 Between 8 hours and 12 hours	\$50 per hour that component of ITS is deficient
		32 Between 12 hours and 24 hours	\$75 per hour that component of ITS is deficient
		64 > 24 hours	\$100 per hour that component of ITS is deficient
Priority Level Two	<p>SEVERE (Includes but not limited to):</p> <ul style="list-style-type: none"> • 10% to 24% pf cameras are out of service • 10% to 24% of door controls are out of service • Intercom is intermittently non-operational • Movement system is intermittently non-operational <p>Response time, completion of repairs, and Deficiency resolution to the County's satisfaction is made within 24 <u>48</u> hours of initial notification of the County or the County's Agent by Vendor, or from the County's or the County Agent's initial service request to Vendor.</p>	24 ≤ 48 hours	No Credit
		24 > 16 hours	\$75 per hour that component of ITS is deficient
Priority Level Three	<p>MINOR (Includes but not limited to):</p> <ul style="list-style-type: none"> • Less than 10% of cameras are out of service. • Less than 10% of door controls are out of service <p>Response time, completion of repairs, and Deficiency resolution to the County's satisfaction is made within 2-4 business days of initial notification of the County or the County's Agent by Vendor, or from the County's or the County Agent's initial service request to Vendor.</p>	≤ 72 Hours	No Credit
		> 72 Hours	\$50 per day that component of ITS is deficient

Priority Level Four	COSMETIC (Includes but not limited to): A camera(s) or any of its(their) associated hardware is damaged, but is still capable of functioning Response time, completion of repairs or replacement of damaged phones, and Deficiency resolution to the County's satisfaction is made within <u>10</u> business days of initial notification of the County or the County's Agent by Vendor, or from the County's or the County Agent's initial service request to Vendor.	≤ 10 days	No Credit
		> 10 days	\$50 per day that camera(s) is/are deficient or damaged cameras are not replaced

V. Chronic Trouble

A Chronic Trouble (Chronic) defined as a Services problem or deficiency which has experienced 3 separate trouble tickets opened against it for Availability and Functionality, by the County or the County - authorized Agent, or Vendor, for the same Priority level over a rolling 30-day period. A Chronic's rolling 30-day counter is considered "reset" upon a period of 30 days free of same/similar trouble.

Table 3 – Chronic Trouble Credits

Severity Level	Consecutive Months' Occurrence	Credits
Priority Level One	3	10% of Monthly Maintenance Recurring Charge
	6	20% of Monthly Maintenance Recurring Charge
	>6	Replacement of the Services in its entirety or its individual components, including network access and cabling & wiring. Option to open contract for discussion, up to and including cancellation of contract without penalty
Priority Levels Two and Three	3	5% of Monthly Maintenance Recurring Charge
	6	10% of Monthly Maintenance Recurring Charge
	9	20% of Monthly Maintenance Recurring Charge
	>9	Replacement of the Services in its entirety or its individual components, including network access, and cabling & wiring. Option to open contract for discussion, up to and including cancellation of contract without penalty
Priority Level Four	N/A	N/A

VI. Replacement

Vendor shall be responsible for the replacement of the Services in its entirety or its individual components including network access and cabling & wiring, as necessary to maintain operability, regardless of cause including, but not limited to, normal wear/use, inmate abuse, ~~natural disaster~~, or ~~inmate unrest~~. System or component replacement will be performed at no cost to the County and will occur immediately upon notification to the Vendor of the system problem by the County or the County's Agent when Deficiency is not resolved to the County's satisfaction after reasonable timeframes specified above.

SIGNATURE John R. Pachman

PRINT NAME John R. Pachman

TITLE Regional Manager

DATE 3/19/19

WORKBOOK All pricing is an estimate because no exact count or drawings of existing components was available

Cornerstone Detention Products, Inc

Glen Schweikert

Control Rooms										
Item #	Location or Location ID	Description of Equipment	Unit List Price	Discount %	Unit Sales Price	Quantity	Extended	Unit Sales Price	Quantity	Extended
1	Touch Screen Computer Replacement	Replace 5 touch screen computers and monitors. Two in control, three remote and add one in the new building			\$ -		\$ 126,150.00	\$ -		\$ 126,150.00
2	Replace PLC	The Facility has the latest GE Fanuc PLC CPU. Cornerstone has just updated an old GE fanuc PLC at Two Rivers Correctional Facility in Oregon. We believe that the PLC does not need replacing. A price is being submitted for replacing the PLC			\$ -		\$ 179,180.00	\$ -		\$ 179,180.00
3	Replace Existing Analog Intercom System	The existing intercom system would be replaced with a Harding Digital Intercom System. The existing intercom speakers and wires appear to be in good condition and would be reused.			\$ -		\$ 222,083.00	\$ -		\$ 222,083.00
3	Service Existing Door Electric Locks And Hardware	Estimate approximately 400 doors to service the first year. This would be significantly reduced the second year			\$ -		\$ 177,000.00	\$ -		\$ 177,000.00
4	Replace existing CCTV system keeping as many analog cameras as possible	As many analog cameras would be reused as possible. The PTZ cameras may need to be replaced because they may not be able to be controlled by the new system. Based on past remodels of similar sized jails, it is estimated that 200 additional cameras will be needed to meet PREI. This includes cameras needed in new building.			\$ -		\$ 848,339.00	\$ -		\$ 848,339.00
5	Service Electronic Equipment	Service for the first year will be testing the entire system out and replacing non working equipment			\$ -		\$ 83,000.00	\$ -		\$ 83,000.00
							Extended Total	\$ 1,635,752.00		
Item #	PTZ	Description	Unit List Price	Discount %	Unit Sales Price	Quantity	Extended	Unit Sales Price	Quantity	Extended
1	PTZ	Cost savings if existing PTZ cameras can be reused	\$ 18,000.00		\$ 18,000.00		\$ -	\$ 18,000.00		\$ -
							GRAND TOTAL	\$ 1,635,752.00		
Item #	Comments									

7.0 ATTACHMENT E – EXCEPTIONS TO RFP

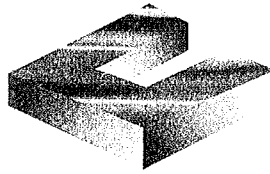
CONTRACTOR NAME Cornerstone Detention Products, Inc.

ADDRESS 2717 N Hogan, Spokane WA 99207

TELEPHONE NUMBER (509) 483-6215

I have reviewed the RFP and General Contract Terms in their entirety and have the following exceptions: (Please identify and list your exceptions by indicating RFP, the Section or Paragraph number, and Page number, as applicable. Be specific about your objections to content, language, or omissions. (Add as many pages as necessary)

- 1. Modified Attachment D, System Pricing Workbook.**
- 2. Modified Attachment C, Maintenance and Service Level Agreement**



CORNERSTONE
DETENTION PRODUCTS
I N C O R P O R A T E D

DRUG-FREE WORKPLACE PROGRAM
POLICY AND PROCEDURES
(2009 REVISION)

EFFECTIVE DATE: July 1, 2009

- I. GENERAL POLICY:** Practical experience and research has proven that even small quantities of narcotics, abused and non-abused prescription drugs or alcohol may impair judgment and reflexes. Even when not readily apparent, this impairment can have serious results, particularly for employees operating vehicles or potentially dangerous equipment. Drug-using employees are a threat to co-workers and themselves, and may make costly errors. For these reasons, CORNERSTONE DETENTION PRODUCTS, INC. (CDP) has adopted this revised and more detailed policy that all employees must report to work without any detectable presence of alcohol and/or any detectable drug metabolite, unless used as prescribed by a physician. This policy will be enforced to provide a safe workplace for all employees. In addition, all employees are required to sign the Policy and Procedures Acknowledgement Form, and the Consent and Release Forms.

POLICY STATEMENT: CDP recognizes that our employees are our greatest asset. Our goal is to provide the best possible product and service to our customers. Our employees are the key to achieving this goal. It is important that every employee of CDP understand the dangers of substance use and be aware of state and/or federal requirements concerning substance use. CDP's policy and procedures are not a contract of employment. CDP reserves the right to depart from this policy and procedures where management deems it is appropriate, and all employees are at will employees. Except where specifically prohibited by law, the guidelines contained within the policy and procedures may be changed by management at any time. Employees covered by CDP's policy and procedures will be informed of any changes.

POLICY GOALS:

- To create and maintain a safe, drug-free working environment for all employees.
- To encourage any employee with a dependence on or addiction to alcohol or other drug to seek help in overcoming the problem.

- To reduce problems of absenteeism, tardiness, carelessness, and/or other unsatisfactory matters related to job performance.
- To reduce the likelihood of incidents of accidental personal injury and/or damage to customers, visitors, or property.
- To comply with contractual obligations of customers and to meet the guidelines found in Code of Alabama, 1975, §25-4-78, §25-5-51, and §25-5-330 through 340; and, comply with all provisions of the Federal Drug-Free Workplace Act (49 C.F.R. Part 40).
- To minimize the likelihood that CDP property will be used for illicit alcohol and/or drug activities.
- To protect the reputation of CDP and its employees within the community.

Substance use can be a serious threat to CDP, its employees and customers. Though the percentage of substance abusing employees may be relatively small, practical experience and research indicate that appropriate precautions by CDP are necessary. It is the belief of CDP that the benefits derived from these policy objectives will outweigh the potential inconvenience to employees. CDP earnestly solicits the understanding and cooperation of all its employees in the implementation and enforcement of this policy. As a condition of employment, employees must abide by the terms of CDP's Substance Use Policy and must notify CDP in writing of any conviction of a violation of a criminal drug statute occurring in the workplace no later than five (5) calendar days after such conviction.

II. DEFINITIONS:

- Alcohol** is ethyl alcohol or spirits of wine, from whatever source or by whatever process produced.
- Blood Alcohol Concentration (BAC)** is the percentage level of alcohol in a volume of blood. **Breath Alcohol Testing (BrAC)** is the percentage level of alcohol in a volume of breath.
- Chain of Custody** means the unbroken trail of accountability that ensures the integrity and physical security of samples or specimens collected from donors.
- Confirmation Test or Confirmed Test** is a second analytical procedure used to identify the presence of a specific drug or metabolite or alcohol in a specimen. The confirmation test shall be different in scientific principle than that of the initial test procedure. The confirmation method shall be capable of providing requisite specificity, sensitivity, and quantitative accuracy.
- Donor** is a CDP employee who provides a specimen as part of a substance test.
- Drugs** as used in this policy include illegal use or possession of controlled substances, drugs which are not legally obtainable, or the improper use or possession of prescriptions. Unless otherwise stated, this term refers to amphetamines, cannabinoids, phencyclidine (PCP), methadone, opiates, cocaine, methaqualone, barbiturates, benzodiazepines, propoxyphene, or a metabolite of any of these substances.

- G. **Evidential Breath Testing Device (EBTD)** (i.e. breathalyzer test) is used for alcohol testing which has been approved by the National Highway Traffic Safety Administration (NHTSA) and placed on NHTSA's "Conforming Products List of Evidential Breath Measurement Devices."
- H. **Medical Review Officer (MRO)** is a third party licensed physician (medical doctor or doctor of osteopathy), certified by either the American College of Occupational and Environmental Medicine or The American Association of Medical Review Officers, responsible for receiving laboratory results generated by an employer's drug testing program. The MRO shall have knowledge of substance abuse disorders and appropriate medical training to interpret and evaluate an individual's confirmed positive test, medical history, and other relative biomedical information.
- I. **Metabolism** as used in this policy is the chemical process occurring within a donor where a substance is broken down and a metabolite remains in the donor's body.
- J. **Metabolite** as used in this policy is any substance produced by metabolism within a donor.
- K. **Prescription Medication** (prescription Drug) is a drug or medication lawfully prescribed by a physician for an individual and taken by that individual in accordance with the prescription.
- L. **Specimen** is a sample of an employee's urine, blood or breath, capable of revealing the presence of drugs or alcohol, or their metabolites. The standard specimen for drugs will be urine and the standard specimen for alcohol will be blood.
- M. **Substance** is drugs or alcohol.
- N. **Substance Test or Test** is any chemical, biological, or physical instrumental analysis administered for the purpose of determining the presence of a drug or alcohol.
- O. **Testing Laboratory** is a third party licensed facility and company certified and qualified under either the Alabama Drug-Free Workplace Act and/or the Federal Drug-Free Workplace Act to collect and/or test specimens pursuant to the procedures outlined in the guidelines for said Certification.
- P. **Third Party Administrator (TPA)** is an independent third party company who administers all aspects of the CDP Drug-Free Workplace Program

III. DRUG USE/DISTRIBUTION/POSSESSION: All employees are prohibited from possessing, distributing, manufacturing, or having a detectable presence of any drug substance, abused prescription drugs or any other mind altering or intoxicating substances in their system while at work or on duty.

IV. ALCOHOL USE/POSSESSION: All employees are prohibited from possessing, drinking, or having a detectable presence of alcohol, at a percentage level of more than .04%, in their body while at work or on duty. Blood alcohol testing is the primary form of alcohol testing under our Program. However, an EBTD may be used in the event blood samples are not readily available, or a blood test cannot be performed in a timely manner. Any blood sample or EBTD over .04% shall

constitute a violation of this Program.

V. **OFF-DUTY CONDUCT:** Off-duty use of drugs, alcohol or any other prohibited substances which results in impaired work performance, which may include absenteeism, tardiness, poor work performance, damage to the employer's reputation, or inferior quality of work, is prohibited.

VI. **PRESCRIPTION MEDICATIONS:** The proper use of medication that is legally prescribed by a physician is not prohibited. Employees performing duties in Safety Sensitive Functions shall notify their supervisor, whenever a prescription medication is taken.

VII. **SUBSTANCE USE TESTING PROGRAM:**

A. **CONDITIONS.** There are six (6) conditions for which testing shall be conducted, as follows:

1. **Pre-Employment Testing** shall be required of all applicants that receive an offer of employment. Prior to testing, the applicant shall be afforded the opportunity to voluntarily sign a Substance Use Testing Consent Form. If the applicant refuses to sign the previously named consent form, consideration for employment shall be withdrawn. If an applicant tests positive for the use of drugs or alcohol, consideration for employment shall be withdrawn. The applicant has five (5) days to contest or explain a confirmed positive test after written notification of such result from CDP. It is the current use of alcohol and drugs, not the past history, which prevents the applicant from being accepted for employment.
2. **Reasonable Suspicion Testing** shall be required when it is believed that an employee is using or has used drugs or alcohol in violation of CDP's policy. Testing shall be based upon specific objectives and articulated facts and reasonable inferences as identified on the "Reasonable Suspicion Report Form." Such facts and inferences may be based upon, but not limited to, the following:
 - a. Direct observation of substance abuse or of the physical symptoms or manifestations of being impaired due to substance abuse.
 - b. Abnormal conduct or erratic behavior while at work or a significant deterioration in work performance.
 - c. A report of substance use provided by a reliable and credible source.
 - d. Evidence that an individual has tampered with any substance use test during his or her employment with CDP.

- e. Evidence that an employee has used, possessed, sold, solicited, or transferred drugs while working or while on the premises of the employer or while operating the employer's vehicle, machinery, or equipment.
- f. Causing or contributing to a workplace accident.

The supervisor requesting testing shall complete, explain in detail the circumstances and evidence warranting testing, and sign the "Reasonable Suspicion Report Form" at the time testing is requested, if feasible, but within 24 hours of testing in any event. The supervisor should have the corroboration of another supervisor, when possible, before the employee is requested to be tested. In the absence of another supervisor, another employee may be requested to witness the observation and the "Reasonable Suspicion Report Form."

If use is suspected, the employee will be transported to the nearest collection site for testing. Under no circumstances shall the employee be permitted to drive if the employee appears to be impaired, disoriented, or confused.

- 3. **Post-accident Testing** shall be conducted when an employee causes or contributes to an accident resulting in injury requiring more than simple first-aid treatment, damage to company property or when the employee causes or contributes to a loss-time accident. For alcohol testing the employee shall be tested within eight-hours of the accident. Drug testing shall be conducted within 32 hours of the accident.
- 4. **Post Rehabilitation Testing** shall be conducted at least once a year during a two-year period after an employee returns to work upon the completion of rehabilitation related to substance use, Post Rehabilitation Testing may not be required, but any employee who receives rehabilitation as the result of a required employer substance use test shall be subject to Post Rehabilitation Testing.
- 5. **Random Testing**. All employees, regardless of their position, will be subject to quarterly random testing. Approximately five percent (5%) of all employees will be tested quarterly as determined by the TPA. All random selections of employees by the TPA are done by blind computer selection from a list of then current CDP employees. If an employee is on vacation, out sick or otherwise away from the workplace on a day when a random drug screen is announced and given, then said employee will be subject to a mandatory drug screen at a later time to be determined by the TPA.

B. Drug Testing Costs, Specimen Collection Process and Analysis:

CDP shall be responsible for all costs associated with drug testing under this program. Specimens shall be collected in a manner that will afford the individual privacy, yet be reasonably calculated to prevent substitution or adulteration of the specimen. The donor will be given the opportunity, after specimen collection, to record any information considered relevant to the test, current or recently used prescription or nonprescription medication or other medical condition, on the back of the donor's copy of the chain of custody control form.

The employee/applicant shall observe the collector prepare the chain of custody form and the specimen for shipment. The employee/applicant shall initial and/or sign the appropriate labels and control form for transporting the specimen as verification of the collector preparation of the control form and specimen.

The TPA of our program is **Safe Health, Inc.** The TPA will schedule all drug tests, coordinate all drug testing processes and procedures for CDP, and handle all contact with the Testing Laboratory and MRO independently and without direction from CDP. The Testing Laboratory for the program is **Quest Diagnostics Inc.** Quest will analyze all specimens. All initial tests having a positive result shall be confirmed. The laboratory will forward the results of all tests to our MRO, namely, **C.B. Thuss, Jr., MD, CMRO** for final review.

The MRO will attempt to contact the donor within 72-hours of notification to ascertain if there is a medical reason for a positive result. If the MRO cannot contact the donor within 72-hours, the test will be reported to the employer as positive. The employee/applicant may request another analysis of the original specimen at his or her own expense.

- C. **Sanctions.** An employee who voluntarily admits to a drug or alcohol problem prior to being requested to submit to a substance use test may not be terminated for requesting help, if said employee completes rehab and passes all post-rehab testing. CDP will support all employees who voluntarily seek prior assistance by working with said employee and, where appropriate, granting reasonable medical leave of absence.

Any employee testing positive will be terminated. The employee has five (5) days to contest or explain a confirmed positive test after written notification of such result from the employer. Any employee who refuses to submit to testing or who refuses to cooperate shall be terminated immediately. Any attempt to hinder, affect, change or falsify a specimen for testing will result in immediate discharge.

According to the **Code of Alabama, 1975, §25-5-51:**

- i. No compensation shall be allowed for an injury due to the injured employee being intoxicated from the use of alcohol or being impaired by

illegal drugs, if the intoxication or impairment caused or contributed to the accident.

- ii. No compensation shall be allowed if the employee refuses to submit to or cooperate with a blood or urine test.

- D. **Searches.** To maintain a safe workplace and drug-free environment, a search of either a CDP employee or his/her personal property may be conducted by a supervisor whenever there is reasonable suspicion that a CDP employee is in violation of this program and policy. All CDP employees consent to searches of their person and property, at the workplace or on the job-site, as a condition of employment. Any supervisor requesting a search shall complete, explain in detail the circumstances and evidence warranting a search, and sign the "Reasonable Suspicion Report Form" at the time a search is requested, if feasible, but within 24 hours of searches in any event. The supervisor should have the corroboration of another supervisor, when possible, before the employee is requested to be searched. In the absence of another supervisor, another CDP employee may be requested to witness the observation, search and the "Reasonable Suspicion Report Form." The refusal by a CDP employee to cooperate with a search is grounds for immediate employment termination.

VIII. EMPLOYEE ASSISTANCE SERVICES:

- A. CDP recognizes its commitment and responsibility to all employees by providing an opportunity for employees to deal with drug and alcohol related problems. The TPA of the Program will provide any requesting CDP employee with an explanation of available assessment services and a list of resources. In the event CDP's Medical Insurance Policy does not cover services associated with assessment and rehabilitation, each CDP employee will be solely responsible for paying any and all costs related to such services.
- B. To assist CDP in providing a safe and healthy workplace, a resource file of information on various means of employee assistance services in the community, including, but not limited to, drug and alcohol abuse programs, is maintained by the TPA. Upon request, this information will be distributed by the TPA to a CDP employee for his or her confidential use. Safe Health, Inc., the TPA of our Program, can be reached at (256) 539-1982.

IX. SEMIANNUAL EDUCATION PROGRAM AND SUPERVISOR TRAINING:

- A. EMPLOYEE EDUCATION:** All CDP employees shall semiannually receive a one (1) hour education program which shall include, but is not limited to, the following information:
1. An explanation of the disease model of addiction;
 2. The effects and dangers of commonly abused substances in the workplace; and,
 3. An overview of CDP's policy and procedures regarding substance abuse in the workplace and how CDP employees who wish to obtain substance abuse treatment can do so.
- B. SUPERVISOR TRAINING:** All CDP supervisory personnel shall receive an additional two (2) hours of supervisor training which shall include, but is not limited to, the following information:
1. How to recognize signs of employee substance abuse;
 2. How to document and corroborate signs of employee substance abuse; and,
 3. How to refer substance abusing employees to the proper treatment providers.

X. CONFIDENTIALITY OF INFORMATION:

All information, interviews, reports, statements, memoranda and test results, written or otherwise, received through CDP's substance use testing program shall be held as confidential communications by CDP, the TPA, the laboratories, the MRO, all drug and alcohol rehabilitation programs, employee assistance programs, and their respective agents. These communications may be used or received in evidence, obtained in discovery, or disclosed in any civil or administrative proceeding against the employee or applicant. Release of such information under any other circumstance shall be solely pursuant to a written consent form signed voluntarily by the individual that was tested, unless the release is compelled by an agency or the state or a court of competent jurisdiction or unless deemed appropriate by a professional or occupational licensing board in a related disciplinary proceeding.



CONTRACTORS STATE LICENSE BOARD

Pursuant to Chapter 9 of Division 3 of the Business and Professions Code
and the Rules and Regulations of the Contractors State License Board,
the Registrar of Contractors does hereby issue this license to:

CORNERSTONE DETENTION PRODUCTS INC

License Number 920399

to engage in the business or act in the capacity of a contractor in the following classifications:

- C28 - LOCK AND SECURITY EQUIPMENT
- C-7 - LOW VOLTAGE SYSTEMS
- C17 - GLAZING
- C10 - ELECTRICAL

Witness my hand and seal this day,

February 25, 2019

Issued August 5, 2008

Mario Richardson, Board Chair

This license is the property of the Registrar of Contractors,
is not transferable, and shall be returned to the Registrar
upon demand when suspended, revoked, or invalidated
for any reason. It becomes void if not renewed.

David R. Fogt, Registrar of Contractors



December 13, 2017

Re: Mike Stratton and Cornerstone Detention qualifications with Schneider Electric Software

To Whom It May Concern,

Cornerstone Detention has for many years been qualified to integrate Schneider Electric products for their customers, specifically Vijeo Citect and Unity Pro. This qualification comes by way of the extensive training ECS has attended, the many projects they have successfully designed, integrated and commissioned, and the service they provide after commissioning. Mike Stratton is the lead engineer at Cornerstone and is very qualified to be working with Unity Pro and Vijeo Citect.

Cornerstone is considered one of the top integrators of Schneider Electric control and automation products in the Pacific Northwest, and are one of the first firms to be called when such services are required.

Respectfully yours,

A handwritten signature in black ink that reads "Jerry Bartlemy". The signature is written in a cursive, flowing style.

Jerry Bartlemy
Industry Business
System and Architecture Expert
Phone – (503) 498-4512
Email – jerry.bartlemy@schneider-electric.com

Schneider Electric
12345 SW Levelon Drive, Suite 100
Tualatin, Oregon 97062 USA
Tel. +1 (503) 498-4512

<http://www.schneider-electric.us>

Security Systems



March 18, 2019

Bosch Security Systems, Inc.
130 Perinton Parkway
Fairport, NY 14450
Casey.Kime@us.bosch.com
www.boschsecurity.us

RE: Certification - Bosch Security Systems Authorized Dealer

To Whom It May Concern:

This letter is to confirm that Cornerstone Electronics with corporate headquarters located at 14000 Highway 20, Madison, AL 35756 is authorized to sell, service and support Bosch Security Systems, Video Solutions (CCTV) products. They have been trained and certified on the Bosch Video Solutions Management (BVMS) restricted video management system for more than 5 years. As an authorized Bosch Security Dealer, Cornerstone Electronics has access to the entire Bosch Security Systems Video Solutions product portfolio and has full access to our training and technical support staff.

Bosch Security Systems provides warranty on all our products, as outlined in our warranty guidelines found on our website, www.boschsecurity.us Furthermore, Cornerstone Electronics is authorized to handle, when appropriate, product returns to Bosch for repair or replacement.

Please contact the undersigned should you require additional information.

Yours sincerely,

A handwritten signature in black ink that reads 'Casey Kime'.

Casey Kime
Bosch Security Systems
Business Development Manager - Detention



April 6th, 2018

To Whom It May Concern:

Please accept by this letter that Cornerstone Detention, headquartered in Madison, AL is an authorized dealer of Harding Instruments' MicroComm DXI and DXL digital intercom systems. As such, they are fully qualified to design, install, and support these systems.

Any questions or concerns regarding the above may be addressed to the undersigned.

Sincerely,

A handwritten signature in blue ink, appearing to read "Joseph Wheeler".

Joseph Wheeler, P. Eng.
President
Phone: 780-462-7100 x16
E-Mail: joew@harding.ca



10.0 Local Vendor

Purchasing Team COUNTY OF HUMBOLDT

825 5th Street, Room 112, Eureka, CA 95501-1153
Telephone (707) 268-2544 Fax (707) 445-7299

LOCAL VENDOR PREFERENCE APPLICATION

Pursuant to the Humboldt County Local Vendor Preference Policy, enacted September 28, 2010, by the Board of Supervisors, a local preference credit of 5% shall be granted to Humboldt County businesses when evaluating bids for supplies, equipment, materials and personal services that are not part of a public works project. Local preferences shall not exceed \$5,000, or the inflation adjusted maximum calculated each year after enactment. In order to qualify for this preference, a vendor must meet all of the following criteria:

1. The local business shall have established a place of business within Humboldt County at least six (6) months prior to publication of the call for bids.
2. Where state sales tax will be paid for the purchase, the local business must possess a valid resale license from the State Board of Equalization showing evidence of a local business address within Humboldt County. The payment of the local share of the sales tax must go to either to a city located within Humboldt County or to the County of Humboldt. If the local business has more than one office in the State of California, the office located in Humboldt County shall be the point of sale credit for the purpose of sales tax calculation.
3. The local business, with business and/or real property tax due to the County of Humboldt, paid such tax to Humboldt County for the most recent tax year. This provision shall not apply to businesses that were not established at that time or where no taxes were due.

Bidders claiming local vendor preference for any Bid, Price Quote, or RFP must submit an Affidavit of Eligibility (see next page) with their bid or quote response, unless an approved affidavit is already on file. Submit completed affidavits via mail or at the following location:

Humboldt County Purchasing Team
825 5th Street, Room 112
Eureka, CA 95501-1153



Purchasing Team
COUNTY OF HUMBOLDT
825 5th Street, Room 112, Eureka, CA 95501-1153
Telephone (707) 268-2544 Fax (707) 445-7299

LOCAL VENDOR PREFERENCE AFFIDAVIT OF ELIGIBILITY

Complete all areas below. Incomplete forms may be rejected. Submit by mail or in person to the above address.

1. LEGAL NAME OF FIRM: **Not Applicable**
Mailing Address: _____ Physical Address (if different): _____

2. Year and month your business was established in Humboldt County: _____
3. Business License Number issued by County of Humboldt, or Incorporated City within the County:
License # _____ Issued By: _____
4. For transactions which require sales tax, provide the following reseller information:
Reseller Permit Number: _____
Enter the Company Name and Address as it appears on permit:

5. Does your business have more than one office in the State of California?
Yes No
If Yes, specify the office location considered as the point-of-sale for sales tax purposes:

6. Was the local business required to pay business and/or real property tax for most of the recent tax year?
Yes No
If Yes, did the local business pay any of this tax to Humboldt County?
Yes No

Under penalty of perjury, the undersigned states that the foregoing statements are true and correct. The Undersigned also acknowledges that any person, firm, corporation or entity intentionally submitting false information to the County in an attempt to qualify for a local preference shall be prohibited from bidding on Humboldt County products for a period of one (1) year.

Authorized Signature: _____ Date: _____
Printed Name & Title: _____ Phone: _____



Northwest Regional Office

2717 N. Hogan
Spokane, WA 99207
Phone (509) 483-6215, Fax (509) 483-5102
www.cornerstonedetention.com/services/

Date: April 23, 2019

To: Captain Duane Christian

From: Glen Schweikert

Re: Budgetary cost for upgrading existing electron equipment and providing service for the next 7 years.

On page two is the budgetary estimate entered in the pricing workbook that was sent in the RFP. This pricing would be under a GSA contract.

Service would be billed when work was performed on your facility

Please let me know if you have any questions

Glen Schweikert

Northwest Sales Manager

Cornerstone Detention

Cell 509-378-4499

ATTACHMENT D - SYSTEM PACKAGE PRICING WORKBOOK

Support and Maintenance

Vendor Name

Item #	Description	Maintenance and Support Services						
		Price for 1st Year	Price for 2nd Year	Price for 3rd Year	Price for 4th Year	Price for 5th Year	Price for Optional 6th Year	Price for Optional 7th Year
1	Budgetary Estimate Touch Screen Computer Replacement	\$ 126,150.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	Budgetary Estimate to Replace PLC	\$ 179,180.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	Budgetary Estimate to Replace Analog Intercom System	\$ 222,083.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	Budgetary Estimate to Replace CCTV System	\$ 820,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	Budgetary Estimate to Service Electric Locks	\$ 177,000.00	\$ 88,500.00	\$ 88,500.00	\$ 88,500.00	\$ 88,500.00	\$ 88,500.00	\$ 88,500.00
6	Budgetary Estimate to Service Security System	\$ 83,000.00	\$ 41,500.00	\$ 41,500.00	\$ 41,500.00	\$ 41,500.00	\$ 41,500.00	\$ 41,500.00
7		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9	Total if all items done first year	\$ 1,607,413.00						
10	Budgetary estimate to service Locks and Security System		\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00

Item #	Pricing Comments
1	Comment
2	
3	
4	
5	
6	
7	
8	