

**From:** Tucker, Michelle  
**To:** Tucker, Michelle  
**Cc:** Sheppard, Paul  
**Subject:** Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16) DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Date:** Tuesday, April 12, 2016 10:23:07 AM  
**Importance:** High

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**DUE: Thursday, April 14, 2016, by 5:00 p.m.**

Dear Proposers:

This letter is to offer each proposer an equal opportunity to clarify answers to questions relating to the RFP. Proposers' supplemental responses will be used to assist the RFP Evaluation Committee during the final selection process.

These questions represent DHHS' FINAL request for information/ clarification from all proposers.

1. If you were to be awarded a contract for **Secure Transportation Services** only, would you accept the award of contract?
2. The proposed contract(s) for award of Security Guard Services and/or Secure Transportation Services has a proposed start date of July 1, 2016. If you were to be awarded a contract for Security Guard Services and/or Secure Transportation Services what would be the earliest start date your business would be ready to provide said service(s) under the contract(s)?

Thank you,

*Michelle Tucker*  
Administrative Services Officer  
Humboldt County  
DHHS-Contract Unit  
507 F Street,  
Eureka, CA 95501  
(707) 441-5469



**From:** [Jerry Gregory](#)  
**To:** [Tucker, Michelle](#)  
**Cc:** [Sheppard, Paul](#)  
**Subject:** Re: Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16)  
DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Date:** Wednesday, April 13, 2016 11:08:39 AM  
**Attachments:** [EAB4969C-0259-484B-8D41-3AD1C287D9E1.png](#)

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Please see our responses highlighted in **RED**.

Jerry Gregory  
Executive Vice President  
Corporate Headquarters  
American Guard Services  
1299 East Artesia Blvd.  
Suite 200  
Carson, CA 90746  
800-441-1808



AMERICAN GUARD SERVICES, INC.

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**From:** "Tucker, Michelle" <[MTucker@co.humboldt.ca.us](mailto:MTucker@co.humboldt.ca.us)>  
**Date:** Tuesday, April 12, 2016 at 10:23 AM  
**To:** "Tucker, Michelle" <[MTucker@co.humboldt.ca.us](mailto:MTucker@co.humboldt.ca.us)>  
**Cc:** "Sheppard, Paul" <[PSheppard@co.humboldt.ca.us](mailto:PSheppard@co.humboldt.ca.us)>  
**Subject:** Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16) DUE: Thursday, April 14, 2016, by 5:00 p.m.

**DUE: Thursday, April 14, 2016, by 5:00 p.m.**

Dear Proposers:

This letter is to offer each proposer an equal opportunity to clarify answers to questions relating to

the RFP. Proposers' supplemental responses will be used to assist the RFP Evaluation Committee during the final selection process.

These questions represent DHHS' FINAL request for information/ clarification from all proposers.

1. If you were to be awarded a contract for **Secure Transportation Services only**, would you accept the award of contract?
  - AGS would not be interested in the Secure Transportation Services only due to the historical limited usage. However, we would be willing to accept an award for the Security Guard Services without the Secure Transportation Services component.
  
2. The proposed contract(s) for award of Security Guard Services and/or Secure Transportation Services has a proposed start date of July 1, 2016. If you were to be awarded a contract for Security Guard Services and/or Secure Transportation Services what would be the earliest start date your business would be ready to provide said service(s) under the contract(s)?
  - 30 days or sooner after official award notification.

Thank you,

*Michelle Tucker*

Administrative Services Officer  
Humboldt County  
DHHS-Contract Unit  
507 F Street,  
Eureka, CA 95501  
(707) 441-5469



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**From:** [Mark Boyd](#)  
**To:** [Tucker, Michelle](#)  
**Cc:** [mark@humboldt1.com](mailto:mark@humboldt1.com)  
**Subject:** Re: Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16)  
DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Date:** Wednesday, April 13, 2016 2:53:57 PM  
**Importance:** High

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Dear Sirs:

To question number 1. If American Star Private Security won bid for transports only, we would not be able to accept the contract. The transportation of mental patients has closed most car insurance providers to us. They will simply will not insure the transportation of mental patients. These costs would force us to reject the transportation only contract.

To question number 2. If awarded the security and transport contract we would be in operation as of July 1st, 2016.

Your Truly  
Mark Boyd  
American Star Private Security  
476-9262 Office 499-2532 Doris 599-8803 Mark

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We the People

On 2016-04-12 10:23, Tucker, Michelle wrote:

> DUE: THURSDAY, APRIL 14, 2016, BY 5:00 P.M.  
>  
> Dear Proposers:  
>  
> This letter is to offer each proposer an equal opportunity to clarify  
> answers to questions relating to the RFP. Proposers' supplemental  
> responses will be used to assist the RFP Evaluation Committee during  
> the final selection process.  
>  
> These questions represent DHHS' FINAL request for information/  
> clarification from all proposers.  
>  
> 1. If you were to be awarded a contract for SECURE TRANSPORTATION  
> SERVICES only, would you accept the award of contract?  
>  
> 2. The proposed contract(s) for award of Security Guard Services  
> and/or Secure Transportation Services has a proposed start date of  
> July 1, 2016. If you were to be awarded a contract for Security Guard  
> Services and/or Secure Transportation Services what would be the  
> earliest start date your business would be ready to provide said  
> service(s) under the contract(s)?  
>  
> Thank you,  
>  
> Michelle Tucker  
>  
> Administrative Services Officer  
>  
> Humboldt County  
>  
> DHHS-Contract Unit

>  
> 507 F Street,  
>  
> Eureka, CA 95501  
>  
> (707) 441-5469

>  
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> is strictly prohibited and may result in criminal or civil charges.  
> Thank you.

**From:** [Jon.Timberlake@securitasinc.com](mailto:Jon.Timberlake@securitasinc.com)  
**To:** [Tucker, Michelle](#)  
**Cc:** [Sheppard, Paul](#)  
**Subject:** RE: Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16)  
DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Date:** Tuesday, April 12, 2016 10:33:08 AM

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**From:** Tucker, Michelle [<mailto:MTucker@co.humboldt.ca.us>]  
**Sent:** Tuesday, April 12, 2016 10:23 AM  
**To:** Tucker, Michelle  
**Cc:** Sheppard, Paul  
**Subject:** Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16) DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Importance:** High

**DUE: Thursday, April 14, 2016, by 5:00 p.m.**

Dear Proposers:

This letter is to offer each proposer an equal opportunity to clarify answers to questions relating to the RFP. Proposers' supplemental responses will be used to assist the RFP Evaluation Committee during the final selection process.

These questions represent DHHS' FINAL request for information/ clarification from all proposers.

1. If you were to be awarded a contract for **Secure Transportation Services** only, would you accept the award of contract?

Answer: Not Applicable. We did not bid on Secure Transportation Services.

2. The proposed contract(s) for award of Security Guard Services and/or Secure Transportation Services has a proposed start date of July 1, 2016. If you were to be awarded a contract for Security Guard Services and/or Secure Transportation Services what would be the earliest start date your business would be ready to provide said service(s) under the contract(s)?

Answer: We can start services as early as 30 days from the date the contract is awarded. For example, if the contract was awarded on Friday, April 15, 2016, we would be ready to start as early as May 14, 2016. In the event of special circumstances requested by the County we could start within two weeks but would prefer to have a 30 day preparation and transition period as outlined in this response.

Thank you,

*Michelle Tucker*  
Administrative Services Officer  
Humboldt County  
DHHS-Contract Unit

507 F Street,  
Eureka, CA 95501  
(707) 441-5469



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**From:** [AA Ginochio](#)  
**To:** [Tucker, Michelle](#)  
**Cc:** [Sheppard, Paul](#)  
**Subject:** RE: Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16)  
DUE: Thursday, April 14, 2016, by 5:00 p.m.  
**Date:** Tuesday, April 12, 2016 11:33:47 AM

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Dear Ms. Tucker,

Please see the answers to your questions below:

1. If you were to be awarded a contract for **Secure Transportation Services** only, would you accept the award of contract? **YES**
2. The proposed contract(s) for award of Security Guard Services and/or Secure Transportation Services has a proposed start date of July 1, 2016. If you were to be awarded a contract for Security Guard Services and/or Secure Transportation Services what would be the earliest start date your business would be ready to provide said service(s) under the contract(s)?  
**Approximately 10 days from notification of contract award.**

Sincerely,

*Antonette A. Ginochio*

VICE PRESIDENT | BUSINESS DEVELOPMENT | CMO

**BLACKTALON | SVT GRUPPE**

PO BOX 300 | PO BOX 270

NAPA CA 94559

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VETERAN OWNED AND MANAGED BUSINESSES

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**From:** Tucker, Michelle [mailto:MTucker@co.humboldt.ca.us]

**Sent:** Tuesday, April 12, 2016 10:23 AM

**To:** Tucker, Michelle <MTucker@co.humboldt.ca.us>

**Cc:** Sheppard, Paul <PSheppard@co.humboldt.ca.us>

**Subject:** Final Request - RFP No. DHHS2016-01 Request for Clarification of Proposal Responses – No. 2 (4/12-16) DUE: Thursday, April 14, 2016, by 5:00 p.m.

**Importance:** High

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These questions represent DHHS' FINAL request for information/ clarification from all proposers.

1. If you were to be awarded a contract for **Secure Transportation Services** only, would you accept the award of contract? YES
2. The proposed contract(s) for award of Security Guard Services and/or Secure Transportation Services has a proposed start date of July 1, 2016. If you were to be awarded a contract for Security Guard Services and/or Secure Transportation Services what would be the earliest start date your business would be ready to provide said service(s) under the contract(s)? Approximately 2 weeks from notification of contract award.

Thank you,

*Michelle Tucker*

Administrative Services Officer  
Humboldt County  
DHHS-Contract Unit  
507 F Street,  
Eureka, CA 95501  
(707) 441-5469



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<b>SECURITY SERVICES RFP DHHS2016-01</b>					
Four Bids were received for Security Guard Services and were reviewed by seven evaluators. Averages for each category are:	Max	SVT GRUPPE INC.	AMERICAN STAR	SECURITAS	AMERICAN GUARD SERVICES
<b>Service Requirements</b>	20	17.71	14.71	16.29	14.14
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.					
<b>Company Profile and References</b>	10	9.43	7.71	8.71	6.71
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.					
<b>Staffing Levels</b>	20	17.29	13.86	18.29	16.14
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.					
<b>Location</b>	15	13.57	14.57	14.57	11.29
Proposer's ability to provide staff from offices located in Humboldt County.					
<b>Commencement of Services</b>	15	13.29	14.86	12.86	12.00
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services					
<b>Overall Cost of Services</b>	10	7.86	8.00	8.00	8.71
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.					
<b>Other Criteria</b>	10	9.43	5.86	7.57	6.57
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure					
<b>Four Bids Received - Total Averaged Score</b>	<b>100</b>	<b>88.57</b>	<b>79.57</b>	<b>86.29</b>	<b>75.57</b>
<b>Price per hour per guard from proposal:</b>		\$19.00	16.99	17.90	17.23
<b>Effective price per hour per guard averaged over the life of the contract period (real cost):</b>		19.50	17.49	17.90	17.23
<i>Note: Each vendor was asked if they intended to increase fees in light of the new California minimum wage law. Results were averaged over the expected two year time frame of the contract. American Guard and Securitas stated they would not raise rates during the life of the contract.</i>					
<b>Overtime price per hour per guard from proposal:</b>		19.00	25.85	26.85	24.13
<b>Overtime effective price per hour per guard averaged over the life of the contract period (real cost):</b>		19.50	26.35	26.85	24.13
<i>Note: Vendors were not requested to provide quotes for overtime including adjustments to California Minimum Wage. SVT does not change a separate overtime fee. American Guard and Securitas stated that they would not raise rates during the life of the contract.</i>					

		Reviewer 1				Reviewer 2				Reviewer 3				Reviewer 4			
Security Guard Services RFP DHHS 2016-01	Max	SVT GRUPPE INC.	AMER STAR	SECURITAS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURITAS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURITAS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURITAS	AMER GUARD SERVICE
<b>Service Requirements</b>	20	20	20	20	15	18	11	18	17	17	18	19	18	15	10	11	7
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.																	
<b>Company Profile and References</b>	10	10	10	10	8	10	5	8	7	10	7	10	0	10	10	10	8
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.																	
<b>Staffing Levels</b>	20	15	15	18	15	19	12	20	19	20	19	18	18	18	13	20	18
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.																	
<b>Location</b>	15	13	15	15	10	14	15	15	14	14	15	15	12	12	15	15	9
Proposer's ability to provide staff from offices located in Humboldt County.																	
<b>Commencement of Services</b>	15	10	15	13	10	15	15	15	15	14	15	10	12	13	15	12	10
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services																	
<b>Overall Cost of Services</b>	10	8	10	8	10	9	8	9	9	7	8	9	10	6	3	5	5
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.																	
<b>Other Criteria</b>	10	10	5	5	8	10	5	8	8	10	7	9	6	10	6	9	5
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure																	
<b>Total Score</b>	100	86.00	90.00	89.00	76.00	95.00	71.00	93.00	89.00	92.00	89.00	90.00	76.00	84.00	72.00	82.00	62.00

Security Guard Services RFP DHHS 2016-01	Max	Reviewer 5				Reviewer 6				Reviewer 7				Average			
		SVT GRUPPE INC.	AMER STAR	SECURIT AS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURIT AS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURIT AS	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	SECURIT AS	AMER GUARD SERVICE
<b>Service Requirements</b>	20	18	13	15	10	16	13	14	13	20	18	17	19	17.71	14.71	16.29	14.14
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.																	
<b>Company Profile and References</b>	10	9	7	8	9	9	8	6	7	8	7	9	8	9.43	7.71	8.71	6.71
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.																	
<b>Staffing Levels</b>	20	15	10	18	16	16	10	14	12	18	18	20	15	17.29	13.86	18.29	16.14
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.																	
<b>Location</b>	15	14	12	14	13	13	15	13	11	15	15	15	10	13.57	14.57	14.57	11.29
Proposer's ability to provide staff from offices located in Humboldt County.																	
<b>Commencement of Services</b>	15	13	14	13	12	13	15	12	10	15	15	15	15	13.29	14.86	12.86	12.00
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services																	
<b>Overall Cost of Services</b>	10	8	9	8	9	8	9	7	8	9	9	10	10	7.86	8.00	8.00	8.71
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.																	
<b>Other Criteria</b>	10	8	5	8	6	8	6	7	5	10	7	7	8	9.43	5.86	7.57	6.57
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure																	
<b>Total Score</b>	100	85.00	70.00	84.00	75.00	83.00	76.00	73.00	66.00	95.00	89.00	93.00	85.00	88.57	79.57	86.29	75.57

## TRANSPORTATION SERVICES RFP DHHS2016-01

Three Bids were received for Transportation Services and were reviewed by seven evaluators. Averages for each category are:	<i>Max</i>	SVT GRUPPE INC.	AMERICAN STAR	AMERICAN GUARD SERVICES
<b>Service Requirements</b>	20	18.14	16.43	14.71
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.				
<b>Company Profile and References</b>	10	9.43	8.00	6.00
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.				
<b>Staffing Levels</b>	20	17.57	14.29	16.43
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.				
<b>Location</b>	15	12.86	14.57	10.57
Proposer's ability to provide staff from offices located in Humboldt County.				
<b>Commencement of Services</b>	15	13.43	14.71	11.71
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services				
<b>Overall Cost of Services</b>	10	8.00	7.29	8.29
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.				
<b>Other Criteria</b>	10	9.57	6.43	7.43
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure				
<b>Three Bids Received - Total Averaged Score</b>	<b>100</b>	<b>89.00</b>	<b>81.71</b>	<b>75.14</b>

Note: Three bids were received for Transportation Services. Proposers method of cost calculations varied significantly making comparisons problematic. The County prepared a comparison chart based on estimated time and distances in order to make a meaningful comparison. Chart is attached.

**Security RFP out of county travel comparison**

CITY	(EST <sup>1</sup> ) Mileage from Eureka to County Center	Out of County Travel Costs \$						% Ven TO Ven Travel Compared		
		SVT Gruppe Inc. Car Rate	SVT Gruppe Inc. Staff Rate	SVT Gruppe Inc. Total Rate (Calc <sup>2</sup> )	SVT Gruppe Inc. Flat Rate Updated 4/14/16	American Star (Submitted Rates)	American Guard (Submitted Rates)	SVT New \$ Change	SVT to (AS)	SVT to (AG)
Alameda	320	0.79	414.7	920.3	1070	1125	1100.21	16.27%	-5.14%	-2.82%
Alpine	412	0.79	521.42	1172.38	1493	N/A <sup>4</sup>	3134.45	27.35%	#VALUE!	-109.94%
Amador	337	0.79	434.42	966.88	1241	1152	1185.94	28.35%	7.17%	4.44%
Butte	226	0.79	305.66	662.74	877	893	964.47	32.33%	-1.82%	-9.97%
Calaveras	356	0.79	456.46	1018.94	1295	1270	1514.57	27.09%	1.93%	-16.96%
Colusa	224	0.79	303.34	657.26	877	1600	557.25	33.43%	-82.44%	36.46%
Contra Costa	297	0.79	388.02	857.28	987	1050	1100.21	15.13%	-6.38%	-11.47%
Del Norte	106	0.79	166.46	333.94	321	345	371.5	-3.87%	-7.48%	-15.73%
El Dorado	372	0.79	475.02	1062.78	1189	1151	1185.94	11.88%	3.20%	0.26%
Fresno	487	0.79	608.42	1377.88	1561	1234	1707.47	13.29%	20.95%	-9.38%
Glenn	223	0.79	302.18	654.52	814	848	557.25	24.37%	-4.18%	31.54%
Imperial	846	0.79	1024.86	2361.54	2839	2963	3200.6	20.22%	-4.37%	-12.74%
Inyo	648	0.79	795.18	1819.02	2155	1880	2043.24	18.47%	12.76%	5.19%
Kern	560	0.79	693.1	1577.9	1862	2025	2043.24	18.00%	-8.75%	-9.73%
Orange	680	0.79	832.3	1906.7	2314	2600	2571.91	21.36%	-12.36%	-11.15%
Placer	347	0.79	446.02	994.28	1149	1165	1128.78	15.56%	-1.39%	1.76%
Kings	475	0.79	594.5	1345	1655	N/A <sup>4</sup>	1707.47	23.05%	#VALUE!	-3.17%
Lake	179	0.79	251.14	533.96	641	702	728.71	20.05%	-9.52%	-13.68%
Lassen	280	0.79	368.3	810.7	997	909	971.61	22.98%	8.83%	2.55%
Los Angeles	646	0.79	792.86	1813.54	2187	2600	2400.45	20.59%	-18.88%	-9.76%
Madera	452	0.79	567.82	1281.98	1493	1690	1600.3	16.46%	-13.19%	-7.19%
Marin	251	0.79	334.66	731.24	896	940	1014.48	22.53%	-4.91%	-13.22%
Mariposa	430	0.79	542.3	1221.7	1509	N/A <sup>4</sup>	1200.23	23.52%	#VALUE!	20.46%
Mendocino	122	0.79	185.02	377.78	576	569	737.28	52.47%	1.22%	-28.00%
Merced	402	0.79	509.82	1144.98	1410	1403	1471.71	23.15%	0.50%	-4.38%
Modoc	288	0.79	377.58	832.62	1119	1920	1100.21	34.40%	-71.58%	1.68%
Mono	496	0.79	618.86	1402.54	1703	N/A <sup>4</sup>	2028.95	21.42%	#VALUE!	-19.14%
Monterey	408	0.79	516.78	1161.42	1322	1562	1485.99	13.83%	-18.15%	-12.40%
Napa	242	0.79	324.22	706.58	935	899	971.61	32.33%	3.85%	-3.92%
Nevada	274	0.79	361.34	794.26	1088	1245	1343.11	36.98%	-14.43%	-23.45%
Shasta	186	0.79	259.26	553.14	803	846	557.89	45.17%	-5.35%	30.52%
Sierra	350	0.79	449.5	1002.5	1154	N/A <sup>4</sup>	1343.11	15.11%	#VALUE!	-16.39%
Plumas	286	0.79	375.26	827.14	1094	N/A <sup>4</sup>	971.61	32.26%	#VALUE!	11.19%
Riverside <sup>3</sup>	700	0.79	855.5	1961.5	2365	3000	2614.78	20.57%	-26.85%	-10.56%
Sacramento	301	0.79	392.66	868.24	1048	1099	1128.78	20.70%	-4.87%	-7.71%
San Benito	399	0.79	506.34	1136.76	1267	1500	1543.15	11.46%	-18.39%	-21.80%
San Bernardino	583	0.79	719.78	1640.92	2367	2600	1185.94	44.25%	-9.84%	49.90%
San Diego	765	0.79	930.9	2139.6	2600	3000	2929.12	21.52%	-15.38%	-12.66%
San Francisco	271	0.79	357.86	786.04	996	1020	1100.21	26.71%	-2.41%	-10.46%
San Joaquin	336	0.79	433.26	964.14	1200	1283	1300.24	24.46%	-6.92%	-8.35%
San Louis Obispo	507	0.79	631.62	1432.68	1738	1812	1900.36	21.31%	-4.26%	-9.34%
San Mateo	302	0.79	393.82	870.98	1089	1205	1093.07	25.03%	-10.65%	-0.37%
Santa Barbara	593	0.79	731.38	1668.32	2032	2300	2286.14	21.80%	-13.19%	-12.51%
Santa Clara	316	0.79	410.06	909.34	1105	1257	1185.94	21.52%	-13.76%	-7.32%
Santa Cruz	342	0.79	440.22	980.58	1228	1275	1328.82	25.23%	-3.83%	-8.21%
Siskiyou	199	0.79	274.34	588.76	820	739	857.3	39.28%	9.88%	-4.55%
Solano	285	0.79	374.1	824.4	984	1920	1100.21	19.36%	-95.12%	-11.81%
Stanislaus	360	0.79	461.1	1029.9	1262	1975	1157.36	22.54%	-56.50%	8.29%
Sutter	268	0.79	354.38	777.82	973	847	1014.48	25.09%	12.95%	-4.26%
Tehama	166	0.79	236.06	498.34	658	768	685.84	32.04%	-16.72%	-4.23%
Trinity	123	0.79	186.18	380.52	400	424	577.89	5.12%	-6.00%	-44.47%
Tulare	527	0.79	654.82	1487.48	1690	N/A <sup>4</sup>	1707.47	13.61%	#VALUE!	-1.03%
Tuolumne	423	0.79	534.18	1202.52	1410	1495	1514.57	17.25%	-6.03%	-7.42%
Ventura	646	0.79	792.86	1813.54	2196	2200	2286.14	21.09%	-0.18%	-4.10%
Yolo	266	0.79	352.06	772.34	995	1013	1128.78	28.83%	-1.81%	-13.45%
Yuba	254	0.79	338.14	739.46	993	940	1014.48	34.29%	5.34%	-2.16%

Average speed = 50  
Average stop time = 1.5

\* Highlighted out of range values

<sup>1</sup> Mileage is estimated from Eureka to each county center; really depends on where in the county they go.

<sup>2</sup> SVT Gruppe Inc rates are calculated for "round Trip" with 1.5 hours time for stops & 50 miles per avg speed.

\*Total Calculated rate = ((mileage X 2)\*\$.79) + (((mileage X 2)/average 50 miles per hour + (1.5)) \* \$29 staff hourly rate)

<sup>3</sup> American Star; Riverside value is not clear "\$30000". (Should we ask for clarification?)

<sup>4</sup> American Star had several N/A values for chart and supplied a city list and numerous rates 30%+ above of other competitors.

		Reviewer 1			Reviewer 2			Reviewer 3			Reviewer 4		
Transportation Services RFP DHHS 2016-01	Max	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE
<b>Service Requirements</b>	20	20	20	15	18	15	18	20	15	15	16	18	10
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.													
<b>Company Profile and References</b>	10	10	10	8	9	6	7	10	8	0	10	10	8
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.													
<b>Staffing Levels</b>	20	15	15	15	19	12	19	20	20	15	18	13	18
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.													
<b>Location</b>	15	10	15	10	13	15	13	14	14	12	12	15	9
Proposer's ability to provide staff from offices located in Humboldt County.													
<b>Commencement of Services</b>	15	10	15	10	15	15	15	15	15	12	13	15	10
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services													
<b>Overall Cost of Services</b>	10	8	10	10	8	6	6	8	7	9	6	5	8
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.													
<b>Other Criteria</b>	10	10	5	8	10	5	8	10	7	7	10	6	5
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure													
<b>Total Score</b>	100	83.00	90.00	76.00	92.00	74.00	86.00	97.00	86.00	70.00	85.00	82.00	68.00

		Reviewer 5			Reviewer 6			Reviewer 7			Average		
Transportation Services RFP DHHS 2016-01	Max	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE	SVT GRUPPE INC.	AMER STAR	AMER GUARD SERVICE
<b>Service Requirements</b>	20	15	13	10	18	14	16	20	20	19	18.14	16.43	14.71
Proposer's ability to meet the service requirements and standards set forth in this RFP and the sample Professional Services Agreements attached hereto.													
<b>Company Profile and References</b>	10	8	6	6	9	8	5	10	8	8	9.43	8.00	6.00
Proposer's experience in providing security and/or secure transportation services for government agencies of comparable size.													
<b>Staffing Levels</b>	20	15	10	15	16	10	13	20	20	20	17.57	14.29	16.43
Proposer's ability to provide staff from currently maintained rosters of qualified, trained Security Guards and Secure Transportation Personnel.													
<b>Location</b>	15	13	13	10	13	15	10	15	15	10	12.86	14.57	10.57
Proposer's ability to provide staff from offices located in Humboldt County.													
<b>Commencement of Services</b>	15	13	13	10	13	15	10	15	15	15	13.43	14.71	11.71
Proposer's ability to start providing the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements attached hereto by the date currently scheduled as the Professional Services													
<b>Overall Cost of Services</b>	10	8	9	8	9	6	8	9	8	9	8.00	7.29	8.29
Total cost to provide the security and/or secure transportation services set forth in this RFP and sample Professional Services Agreements Attached hereto.													
<b>Other Criteria</b>	10	9	8	8	8	6	7	10	8	9	9.57	6.43	7.43
Overall impression of Proposer's ability to provide the security and/or secure transportation services set forth in this RFP and sample Professional Overall impression of Proposer's ability to provide the security and/or secure													
<b>Total Score</b>	100	81.00	72.00	67.00	86.00	74.00	69.00	99.00	94.00	90.00	89.00	81.71	75.14