

BOARD OF SUPERVISORS MEETING  
May 31, 2016

**“For all items *NOT* on the agenda”**

**(Each Speaker Limited to 3 Minutes)**

**Voluntary Sign-In Sheet**  
**(Public Appearances – 1:30 pm)**

1. Charles L. Ciancio
2. RONALD URBINA
3. Vivian Hellwell
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- 15.
- 16.

Date: 5/31/16

To: Anyone who cares about real world truths

Subject: Real world Truths

As 70 plus year old foggi that is routinely ignored, I am free to say some things about the real world.

Facts supported by others say Humboldt County is a rural county with an economy that is around half supported by tax money, and politicians and regulatory folks are helping kill-off timber folks which supplies a very large portion of the remaining tax base

I see marijuana off-the-table money going away as soon as marijuana becomes legal making economy worse.

As my books explain, those in control do not live in the real world lived by many. Ranchers and many landowners depend on timber harvesting, raising cattle, and other incomes to maintain ownership of their lands. Conservation easements come with a lot of costs and requirements that take away many things desired by a landowner and reduce tax incomes.

As a small timber owner, I am SOL. Having worked with ranchers and timber owners in the past, I see bad times coming for those who want to harvest timber. Since it costs an arm and leg to harvest timber, many professionals like a registered professional forester have to be paid to handle Water Quality, California Department of Forestry, and California Department of Fish and Game, and many other regulatory state and federal agency requirements. Spotted owl requirements make it two or more year process to harvest timber. The larger companies can do what is needed as a matter of business; however, small timberland owners have to pay two or more years in advance and hope the log market can pay for involved costs.

As a lead supervisor who taught at Humboldt State and one who smused those in control, I saw how training those under you helps get a better job done. Telling truths does not make me popular with the media and electable to those in control. I see Humboldt of Supervisors probably having to increase taxes again and an economy supported by the inexperienced. I see rural landowners hoping some governmental agency or developer will buy them out; so, they can get out of Dodge and California.

I see bad times coming for rural areas. This is sad; because, rural areas could have Much, Much, Much More.

Charles L. Ciancio  
California Registered Professional Forester (RPF) #317  
(An old tired field forester who has lived in a working man's world)  
P.O. Box 172, Cutten (near Eureka in redwood country), CA 95534  
707-445-2179

## NON-OPERATING EXPENSES

### CAPITAL EXPENDITURES

Line #	2014-15	2015-16	2016-17 Proposed Budget		
	<i>Actual Audited</i>	<i>Budget</i>	<i>General</i>	<i>Marina</i>	<i>TOTAL</i>
NOE1	-	90,000	-	73,000	73,000
NOE2	454,925	355,000	375,000	30,000	405,000
NOE3	-	55,000	48,000	-	48,000
NOE4	-	105,000	145,000	-	145,000
NOE5	-	15,000	17,500	-	17,500
NOE6	274,000	-	-	-	-
NOE7	-	3,310,000	15,000	-	15,000
NOE8	-	-	10,000	-	10,000
NOE9	-	-	-	-	-
NOE10	-	-	10,000	-	10,000
NOE11	-	15,000	3,000	-	3,000
	<b>TOTAL CAPITAL</b>				
NOE12	<b>728,925</b>	<b>3,945,000</b>	<b>623,500</b>	<b>103,000</b>	<b>726,500</b>

### DEBT PAYMENTS

	2014-15	2015-16	2016-17 Proposed Budget		
	<i>Actual Audited</i>	<i>Budget</i>	<i>General</i>	<i>Marina</i>	<i>TOTAL</i>
	<i>2014 Refunding</i>				
NOE13	212,977	307,570	208,571	99,000	307,571
NOE14	45,920	45,920	-	45,920	45,920
NOE15	6,781	6,781	6,781	-	6,781
NOE16	39,562	439,424	39,000	-	39,000
NOE17	-	64,416	160,747	-	160,747
	<b>TOTAL DEBT</b>				
NOE18	<b>212,977</b>	<b>864,111</b>	<b>415,099</b>	<b>144,920</b>	<b>560,019</b>

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# Humboldt Bay Harbor, Recreation and Conservation District

## PRELIMINARY FY 2016/17 BUDGET FOR DISCUSSION

### SUMMARY OF 2016-17 BUDGET

	<u>GENERAL</u>	<u>MARINA</u>	<u>TOTAL</u>
REVENUE	\$3,072,558	\$938,162	\$4,010,720
OPERATING EXPENSES	2,172,097	514,296	2,686,393
NON-OPERATING EXPENSES (Capital Expenses, Debt Pmt)	1,038,599	247,920	1,286,519
EXCESS REVENUES OVER(UNDER) EXPENSES	(138,138)	175,946	37,808

**REVENUE**

Line #		2014-15	2015-16	2015-16	2016-17 Proposed Budget			<u>% of Total</u>
		<u>Actual Audited</u>	<u>Budget</u>	<u>Projected</u>	<u>General</u>	<u>Marina</u>	<u>TOTAL</u>	
R1	Tax Revenue	932,081	880,000	950,000	838,873	93,208	<b>932,081</b>	23.2%
R2	Sales & Permits	22,235	19,100	90,000	20,000	70,854	<b>90,854</b>	2.3%
R3	Harbor Surchg	63,162	97,028	64,814	60,000	-	<b>60,000</b>	1.5%
R4	Pilotage Tariff	9,436	-	-	-	-	-	0.0%
R5	Slip Rents	487,040	503,990	484,707	-	485,000	<b>485,000</b>	12.1%
R6	Trans Rental	42,955	46,056	39,938	-	40,000	<b>40,000</b>	1.0%
R7	WIM Dredge Srchg	96,325	103,020	95,942	-	96,000	<b>96,000</b>	2.4%
R8	WIM Float Replace	64,198	68,680	64,212	-	64,000	<b>64,000</b>	1.6%
R9	Tenant Utilities Reimb.	51,993	51,500	58,501	5,500	58,500	<b>64,000</b>	1.6%
R10	Fields Landing	153,615	220,201	176,826	212,826	-	<b>212,826</b>	5.3%
R11	Berth 1	17,426	131,000	46,142	85,000	-	<b>85,000</b>	2.1%
R12	Berth 2	10,800	1,668,400	63,512	367,600	-	<b>367,600</b>	9.2%
R13	Shelter Cove	-	-	-	109,400	-	<b>109,400</b>	2.7%
R14	Rents	148,225	215,000	149,748	158,000	18,000	<b>176,000</b>	4.4%
R15	Tideland/Upland Leases	287,616	324,938	217,963	310,456	-	<b>310,456</b>	7.7%
R16	Late Fees/Interest	18,223	15,675	18,200	3,075	12,600	<b>15,675</b>	0.4%
R17	Other Revenue	75,284	35,000	100,000	264,500	-	<b>264,500</b>	6.6%
	Gallonage	1,752	17,000	1,800	1,800	-	<b>1,800</b>	0.0%
R18	Treasury Funds Interest	15,632	20,000	20,000	20,000	-	<b>20,000</b>	0.5%
R19	Grant Revenue	485,647	537,782	537,782	365,528	-	<b>365,528</b>	9.1%
R20	New Mkts Tax Credits	-	1,600,000	1,600,000	-	-	-	0.0%
R21	Borrowed Funds	-	1,500,000	1,168,850	-	-	-	0.0%
R22	Brownfields Grant	-	-	-	-	-	-	0.0%
R23	TIGER Grant	-	-	-	-	-	-	0.0%
R24	CDB/EDA Grants	-	250,000	-	-	-	-	0.0%
R25	Mitigation Reimbursemt	-	500,000	-	250,000	-	<b>250,000</b>	6.2%
	<b>TOTAL REVENUE</b>	<b>2,983,645</b>	<b>8,804,370</b>	<b>5,948,937</b>	<b>3,072,558</b>	<b>938,162</b>	<b>4,010,720</b>	100.0%

**NON-OPERATING EXPENSES**

**CAPITAL EXPENDITURES**

Line #		2014-15	2015-16	2016-17 Proposed Budget		
		<i>Actual Audited</i>	<i>Budget</i>	<i>General</i>	<i>Marina</i>	<i>TOTAL</i>
NOE1	WI Facility Improvmt	-	90,000	-	73,000	73,000
NOE2	Dredging Expenses	454,925	355,000	375,000	30,000	405,000
NOE3	FL Boat Yard	-	55,000	48,000	-	48,000
NOE4	Marine Term Impr	-	105,000	145,000	-	145,000
NOE5	Harbor Improvmt	-	15,000	17,500	-	17,500
NOE6	Property Acquisition	274,000	-	-	-	-
NOE7	Property Improvement	-	3,310,000	15,000	-	15,000
NOE8	Rec Enhance	-	-	10,000	-	10,000
NOE9	Cons Enhance	-	-	-	-	-
NOE10	Auto/Operating Equip	-	-	10,000	-	10,000
NOE11	Office Equipment	-	15,000	3,000	-	3,000
	<b>TOTAL CAPITAL</b>					
NOE12	<b>EXPENDITURES</b>	<b>728,925</b>	<b>3,945,000</b>	<b>623,500</b>	<b>103,000</b>	<b>726,500</b>

**DEBT PAYMENTS**

	2014-15	2015-16	2016-17 Proposed Budget			
	<i>Actual Audited</i>	<i>Budget</i>	<i>General</i>	<i>Marina</i>	<i>TOTAL</i>	
	<b>2014 Refunding</b>					
NOE13	Bond	212,977	307,570	208,571	99,000	307,571
NOE14	Elect.Mtr. Loan Pmt	45,920	45,920	-	45,920	45,920
NOE15	Forklift Loan Pmt	6,781	6,781	6,781	-	6,781
NOE16	Coast Seafood Repay	39,562	439,424	39,000	-	39,000
NOE17	NMTC Loan repay	-	64,416	160,747	-	160,747
	<b>TOTAL DEBT</b>					
NOE18	<b>PAYMENTS</b>	<b>212,977</b>	<b>864,111</b>	<b>415,099</b>	<b>144,920</b>	<b>560,019</b>

## OPERATING EXPENSES

Line #	2014-15 <u>Actual</u> <u>Audited</u>	2015-16 <u>Budget</u>	2015-16 <u>Projected</u>	2016-17 Proposed Budget			<u>% of</u> <u>Total</u>	
				<u>General</u>	<u>Marina</u>	<u>TOTAL</u>		
E1	Salaries/Wages	765,356	883,708	901,455	737,745	173,497	<b>911,242</b>	33.9%
E2	Commish Fees	25,200	25,200	25,200	25,200	-	<b>25,200</b>	0.9%
E3	Temp Srvcs	42,889	20,000	18,230	-	20,000	<b>20,000</b>	0.7%
E4	Payroll Burden	336,471	360,000	410,669	318,313	79,809	<b>398,122</b>	14.8%
E5	Advert/Promo	7,104	7,000	7,554	3,500	3,500	<b>7,000</b>	0.3%
E6	Automotive	51,854	31,000	22,727	24,000	7,000	<b>31,000</b>	1.2%
E7	Communications	13,489	14,000	12,174	7,000	7,000	<b>14,000</b>	0.5%
E8	Conf/Mtgs	30,678	28,000	28,000	25,000	3,000	<b>28,000</b>	1.0%
E9	Dues/Subs	36,253	34,000	34,000	29,000	5,000	<b>34,000</b>	1.3%
E10	Elect/Gov. Fees	25,191	25,000	25,000	20,000	5,000	<b>25,000</b>	0.9%
E11	Insurance	65,520	85,000	85,000	72,500	12,500	<b>85,000</b>	3.2%
E12	Office Expense	53,268	41,000	40,000	25,000	16,000	<b>41,000</b>	1.5%
E13	Oper Supplies	9,586	7,000	8,000	1,500	5,500	<b>7,000</b>	0.3% =
E14	Security Guards	2,198	-	-	-	-	<b>-</b>	0.0%
E15	Legal Services	18,141	53,000	33,131	25,000	5,000	<b>30,000</b>	1.1%
E16	Acctg/Audit	49,821	31,000	45,546	30,000	18,000	<b>48,000</b>	1.8%
E17	District Planner	46,776	40,000	47,247	40,000	-	<b>40,000</b>	1.5%
E18	Prof. Srvcs	80,049	131,500	103,542	60,000	-	<b>60,000</b>	2.2%
E19	Utilities	141,545	220,000	139,778	30,000	110,000	<b>140,000</b>	5.2%
E20	Maintenance	124,195	90,000	85,760	60,060	43,490	<b>103,550</b>	3.9%
E21	Fields Landng	83,441	65,000	45,069	46,000	-	<b>46,000</b>	1.7%
E22	Shelter Cove	28,222	15,000	32,000	65,000	-	<b>65,000</b>	2.4%
E23	King Salmon	6,553	2,000	7,082	7,000	-	<b>7,000</b>	0.3%
E24	Berth 1	35,679	35,000	48,200	45,000	-	<b>45,000</b>	1.7%
E25	Berth 2	310,191	80,000	191,510	90,000	-	<b>90,000</b>	3.4%
E26	Marcitre Lse Fee	-	10,000	-	19,751	-	<b>19,751</b>	0.7%
E27	Grant Expense	532,316	521,682	154,086	365,528	-	<b>365,528</b>	13.6%
<b>TOTAL</b>								
<b>OPERATING EXPENSES</b>		<b>2,921,986</b>	<b>2,855,090</b>	<b>2,550,960</b>	<b>2,172,097</b>	<b>514,296</b>	<b>2,686,393</b>	100.00%