

Humboldt County Administration Office

Attention: Scott Irving, Information Technology Director
825 5th Street
Eureka, CA 95501

September 5, 2025

Dear Scott,

I'm writing to formally introduce Security Lock & Alarm as a qualified and committed partner for the County of Humboldt's Enterprise Security System initiative. As the General Manager, I bring over a decade of experience in integrating scalable, compliant security solutions across public agencies and commercial environments. Our team specializes in deploying and supporting platforms such as Verkada, Honeywell, and Turing—ensuring seamless interoperability between legacy infrastructure and modern cloud-based systems.

Our qualifications include:

- Proven success in enterprise-level security system integration and upgrades
- Expertise in proposal development, scope documentation, and RFP compliance
- Direct client support and proactive communication throughout project lifecycles
- Experience coordinating firmware updates, system health checks, and long-term maintenance strategies

At Security Lock & Alarm, our vision is to deliver security solutions that are not only reliable and future-proof but also tailored to the operational needs of each client. We believe in transparency, precision, and responsiveness—values that align with the County's commitment to public safety and operational excellence.

We welcome the opportunity to collaborate with Humboldt County and contribute to a secure, efficient, and resilient infrastructure. Please feel free to contact me directly with any questions or to schedule a preliminary discussion.

Thank you for your consideration.

Daniel Milich
General Manager
Security Lock & Alarm
Phone: 707-443-7226
Email: daniel@securitylockandalarm.net

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SECURITY LOCK AND ALARM

Tel. 707.443.7226

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CUSTOMER QUOTATION NO. 204159

Scott Irving
COUNTY OF HUMBOLDT.
825 5TH ST
EUREKA CA 95501

Quote No: 204159
Site: Humboldt County
Administrative Office
Site Contact: Scott Irving
Site Phone:
Salesperson: Ben Perry

Description

Security Lock & Alarm has implemented a comprehensive security solution for the City of Eureka & Garberville, encompassing CCTV surveillance, intrusion detection, and door access control systems by Verkada. Each component has been strategically designed and deployed to meet or exceed the operational, safety, and compliance requirements outlined in the project specifications.

- **CCTV Surveillance:** High-resolution cameras have been installed to provide continuous coverage of critical areas. System design ensures optimal visibility with 5 MP cameras, retention compliance, and remote monitoring capabilities over a 5 year contract.

- **Intrusion Detection:** Sensors and control panels have been integrated to deliver real-time alerts and system-wide responsiveness. All intrusion points are secured in accordance with client risk assessments and monitoring protocols.

- **Access Control:** Door access systems—including credential readers, electric strikes, and control interfaces—have been configured per site-specific needs, ensuring secure, auditable entry management across all designated openings.

All systems are fully integrated and supported by Verkada's centralized monitoring infrastructure, in alignment with the requirements set forth in the RFP. This includes remote access, event logging, and escalation protocols to ensure rapid response and continuous oversight.

Total Parts Deposit Required for entire scope of all building/facilities - \$343,574.61

These deposits are also broken out per scope and location inbedded in this quote.

Low Voltage Scope - Coroners Office - Coroner CCTV

This quotation includes the addition of two cameras:

- **One 5 MP Dome Camera**
- **One 5 MP Multisensor Camera**

These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility of the outside access door
- Monitoring multiple points of entry, including the evidence locker area



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CUSTOMER QUOTATION NO. 204159

single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$17,401.78 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$18,170.59
Tax	\$1,331.19
Total inc Tax	\$19,501.78

Low Voltage Scope - Coroners Office - Coroner Access Control

This estimate outlines the proposed installation of door access control systems at the existing Coroner Building for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at two exterior entry doors**
- **Installation of access control for the evidence room**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications

Terms and Conditions

A parts deposit of \$7,523.28 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$13,798.87
Tax	\$374.41
Total inc Tax	\$14,173.28

Low Voltage Scope - Coroners Office - Coroner Intrusion System

This quotation includes the addition of an intrusion system with the following details:

- **2 × Wireless Touchscreen Keypads**
- **7 × Wireless Door/Window Sensors**
- **3 × Wireless Motion Sensors**
- **1 × Wireless Siren/Strobe Combo Unit**
- **Battery Backups**
- **Wireless Cellular Communication**
- **Wireless Hub**

These components are designed to:

- Enhance perimeter and interior intrusion detection
- Ensure system reliability through redundant power and communication
- Provide intuitive user control via touchscreen interfaces



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The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$7,372.80 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$10,042.34
Tax	\$174.21
Total inc Tax	\$10,216.55

Section Sub-Total ex Tax	\$42,011.80
Tax	\$1,879.81
Section Total inc Tax	\$43,891.61

Low Voltage Scope - Courthouse - Courthouse CCTV

This quotation includes the addition of the following cameras:

- **Three Outdoor 5 MP Dome Cameras**
- **One Outdoor 5 MP Multisensor Camera**

These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility outside of the Courthouse Building
- Monitoring multiple points of entry, focusing on the underground parking structure

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$20,154.04 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$23,157.42
Tax	\$1,371.62
Total inc Tax	\$24,529.04

Low Voltage Scope - Courthouse - Courthouse Basement Access Control

This estimate outlines the proposed installation of door access control systems at the existing Courthouse Building for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at 13 existing entry doors**
- **Installation of access control for 1 new entry door**
- **Addition of 1 door entry button with monitoring stand**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.



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A parts deposit of \$7,120.82 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$8,908.79
Tax	\$662.03
Total inc Tax	\$9,570.82

Low Voltage Scope - Courthouse - Courthouse Ground Floor Access Control

This estimate outlines the proposed installation of door access control systems at the existing Courthouse Building - Ground Floor, for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at 9 existing entry doors**
- **Installation of access control for 5 new entry doors**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications

Terms and Conditions

A parts deposit of \$52,471.33 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$71,949.43
Tax	\$2,659.40
Total inc Tax	\$74,608.83

Low Voltage Scope - Courthouse - Courthouse 1st Floor Access Control

This estimate outlines the proposed installation of door access control systems at the existing Courthouse Building - 1st Floor, for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at 5 existing entry doors**
- **Installation of access control for 8 new entry doors**
- **Addition of 1 new entry door with intercom service**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

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CUSTOMER QUOTATION NO. 204159

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications.

Terms and Conditions

A parts deposit of \$36,625.00 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$59,035.23
Tax	\$2,002.27
Total inc Tax	\$61,037.50

Low Voltage Scope - Courthouse - Courthouse 3rd Floor Access Control

This estimate outlines the proposed installation of door access control systems at the existing Courthouse Building - 3rd Floor, for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at 3 existing entry doors**
- **Installation of access control for 2 new entry doors**
- **Addition of 1 new entry door with intercom service**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications.

Terms and Conditions

A parts deposit of \$19,630.48 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$31,892.92
Tax	\$1,825.06
Total inc Tax	\$33,717.98

Low Voltage Scope - Courthouse - Programming of Entire Courthouse

Sub-Total ex Tax	\$1,400.00
Tax	\$0.00
Total inc Tax	\$1,400.00

Section Sub-Total ex Tax	\$196,343.79
Tax	\$8,520.38
Section Total inc Tax	\$204,864.17

Low Voltage Scope - Garberville Sherrifs Office - Sheriffs Office CCTV

This quotation includes the replacement of 9 cameras:

- **9 Exterior 5 MP Dome Cameras**



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These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility of the exterior of the Sheriff's Building
- Monitoring multiple points of entry, including the evidence locker area

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$37,292.29 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$37,189.40
Tax	\$2,153.89
Total inc Tax	\$39,343.29

Low Voltage Scope - Garberville Sherrifs Office - Sheriffs Office Access Control

This estimate outlines the proposed installation of door access control systems at the existing Garberville Sheriff's Office for the County of Humboldt. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

- **Installation of access control systems at 3 existing entry doors**
- **Addition of 1 new entry door at gate**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications.

Terms and Conditions

A parts deposit of \$9,279.93 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$14,202.84
Tax	\$327.09
Total inc Tax	\$14,529.93

Low Voltage Scope - Garberville Sherrifs Office - Garberville Sheriffs Intrusion

This quotation includes the addition of an intrusion system with the following details:

- **2 × Wireless Touchscreen Keypads**
- **4 × Wireless Door/Window Sensors**
- **7 × Wireless Motion Sensors**
- **1 × Wireless Siren/Strobe Combo Unit**
- **Battery Backups**
- **Wireless Cellular Communication**
- **Wireless Hub**



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CUSTOMER QUOTATION NO. 204159

These components are designed to:

- Enhance perimeter and interior intrusion detection
- Ensure system reliability through redundant power and communication
- Provide intuitive user control via touchscreen interfaces

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$7,457.70 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$10,208.25
Tax	\$180.70
Total inc Tax	\$10,388.95

Section Sub-Total ex Tax	\$61,600.49
Tax	\$2,661.68
Section Total inc Tax	\$64,262.17

Low Voltage Scope - Garberville Library - Garberville Library CCTV

This quotation includes the replacement of 2 cameras:

• 2 Interior 5 MP Dome Cameras

These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility of the interior of the Library entrance.

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$7,791.08 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$7,599.49
Tax	\$454.09
Total inc Tax	\$8,053.58

Low Voltage Scope - Garberville Library - Garberville Library Access Control

This estimate outlines the proposed installation of door access control systems at the existing Library Building in Garberville, Ca. for the County of Humboldt. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

• Installation of access control systems at four interior doors

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

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CUSTOMER QUOTATION NO. 204159**Terms and Conditions**

A parts deposit of \$7,273.28 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$9,795.62
Tax	\$277.66
Total inc Tax	\$10,073.28

Low Voltage Scope - Garberville Library - Garberville Library Intrusion

This quotation includes the addition of an intrusion system with the following details:

- 2 × Wireless Touchscreen Keypads
- 3 × Wireless Door/Window Sensors
- 3 × Wireless Motion Sensors
- 1 × Wireless Siren/Strobe Combo Unit
- Wireless Panic Button
- Battery Backups
- Wireless Cellular Communication
- Wireless Hub

These components are designed to:

- Enhance perimeter and interior intrusion detection
- Ensure system reliability through redundant power and communication
- Provide intuitive user control via touchscreen interfaces

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$7,144.06 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$9,544.61
Tax	\$180.70
Total inc Tax	\$9,725.31

Section Sub-Total ex Tax	\$26,939.72
Tax	\$912.45
Section Total inc Tax	\$27,852.17

Low Voltage Scope - Eureka Library - Eureka Library Access Control

This estimate outlines the proposed installation of door access control systems at the existing Main Library Building for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

**SECURITY LOCK AND ALARM**

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CUSTOMER QUOTATION NO. 204159**• Installation of access control systems at three entry doors**

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Door hardware updated as required for each opening, ensuring compliance with operational standards and project specifications.

Terms and Conditions

A parts deposit of \$8,156.71 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$10,781.35
Tax	\$525.36
Total inc Tax	\$11,306.71

Section Sub-Total ex Tax	\$10,781.35
Tax	\$525.36
Section Total inc Tax	\$11,306.71

Low Voltage Scope - Probation Office Main - Probation Office Main Access Control

This estimate outlines the proposed installation of door access control systems at the existing Probation Office for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:

• Installation of access control systems at 6 doors

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Terms and Conditions

A parts deposit of \$12,015.88 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$14,178.68
Tax	\$637.20
Total inc Tax	\$14,815.88

Section Sub-Total ex Tax	\$14,178.68
Tax	\$637.20
Section Total inc Tax	\$14,815.88

Low Voltage Scope - Probation Office Adult - Probation Office Adult Access Control

This estimate outlines the proposed installation of door access control systems at the existing Adult Probation Office Building for the City of Eureka. The primary objective is to enhance security protocols and ensure controlled, authorized access to sensitive areas within the facility.

Scope of Work Includes:



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CUSTOMER QUOTATION NO. 204159

• Installation of access control systems at seven doors

These upgrades are designed to heighten building security and safeguard critical assets by limiting access to authorized personnel only.

Terms and Conditions

A parts deposit of \$11,802.06 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$14,758.30
Tax	\$543.76
Total inc Tax	\$15,302.06

Section Sub-Total ex Tax	\$14,758.30
Tax	\$543.76
Section Total inc Tax	\$15,302.06

Low Voltage Scope - ADA Shop Eureka - ADA Shop CCTV

This quotation includes the installation of 2 cameras:

• 2 Interior 5 MP Multisensor Dome Cameras

These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility of the interior of the Library entrance.

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$27,950.95 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$28,773.14
Tax	\$2,061.81
Total inc Tax	\$30,834.95

Low Voltage Scope - ADA Shop Eureka - ADA Shop Intrusion System

This quotation includes the addition of an intrusion system with the following details:

- 1 Wireless Touchscreen Keypad
- 3 × Wireless Door/Window Sensors
- 3 × Wireless Motion Sensors
- 1 × Wireless Siren/Strobe Combo Unit
- Battery Backups
- Wireless Cellular Communication
- Wireless Hub

These components are designed to:

- Enhance perimeter and interior intrusion detection



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- Ensure system reliability through redundant power and communication
- Provide intuitive user control via touchscreen interfaces

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$6,386.45 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$7,910.37
Tax	\$182.33
Total inc Tax	\$8,092.70

Section Sub-Total ex Tax	\$36,683.51
Tax	\$2,244.14
Section Total inc Tax	\$38,927.65

Low Voltage Scope - IT Building - IT CCTV

This quotation includes the addition/modification of two cameras to a previously installed Verkada system:

• 2 x 5 MP Multisensor Camera

These cameras are intended to enhance surveillance coverage by:

- Providing additional visibility of the exterior of the building
- Monitoring multiple points of entry
- New cameras will be mounted to match existing cameras

The Verkada Bullet cameras will be replaced with Verkada Multisensor cameras.

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$27,236.13 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$26,574.32
Tax	\$2,061.81
Total inc Tax	\$28,636.13

Low Voltage Scope - IT Building - IT Intrusion System

This estimate is designed to integrate the existing Verkada security system with new components, while maintaining compatibility with current Honeywell glass break accessories.

Integration Details

- The system currently utilizes Honeywell glass break sensors, which will remain in operation.
- The installation will include new wireless touchscreen keypads provided by Verkada, ensuring seamless control and user interface consistency across the upgraded system.

The goal is to improve overall security and ensure comprehensive visual documentation of critical access points as a



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single source Enterprise Security system.

Terms and Conditions

A parts deposit of \$5,488.56 will be taken upon acceptance of the quote. An invoice reflecting the amount will be emailed.

Sub-Total ex Tax	\$6,284.96
Tax	\$166.10
Total inc Tax	\$6,451.06

Section Sub-Total ex Tax	\$32,859.28
Tax	\$2,227.91
Section Total inc Tax	\$35,087.19

Thank you.

Sub-Total ex Tax	\$436,156.92
Tax	\$20,152.69
Total inc Tax	\$456,309.61

How To Pay



Mail

Detach this section and mail check to:

SECURITY LOCK AND ALARM
5803 Skylane Blvd, Ste A3
Windsor, CA 95492



Direct Deposit

Bank
Acc. Name
Routing
Number
Acc. No.

QUOTATION NO. 204159



Credit Card (MasterCard or Visa)

REQUEST FOR PROPOSALS NO. IT2025-001
ENTERPRISE SECURITY SYSTEM

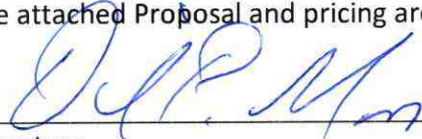
ATTACHMENT B – SIGNATURE AFFIDAVIT
(Submit with Proposal)

REQUEST FOR PROPOSALS – NO. IT2025-001 SIGNATURE AFFIDAVIT	
NAME OF ORGANIZATION:	Security Lock and Alarm
STREET ADDRESS:	2116 4th Street
CITY, STATE, ZIP	Eureka, CA. 95501
CONTACT PERSON:	Daniel Milich
PHONE #:	707-443-7226
FAX #:	
EMAIL:	daniel@securitylockandalarm.net

The California Public Records Act, California Government Code Sections 7920.000, et seq., defines a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this Proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or agency to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other Proposer, competitor or potential competitor; that this Proposal has not been knowingly disclosed prior to the opening of Proposals to any other Proposer or competitor; that the above statement is accurate under penalty of perjury.

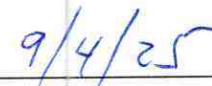
The undersigned is an authorized representative of the above-named agency and hereby agrees to all the terms, conditions and specifications required by the County in Request for Proposals No. IT2025-001 and declares that the attached Proposal and pricing are in conformity therewith.



Signature


Name



Title


Date

This agency hereby acknowledges receipt / review of the following Addendum(s), if any)

Addendum # 1.0

Addendum # 2.0

Addendum # 3.0

Professional Profile: Security Lock & Alarm

Proposal for: City of Eureka – Enterprise Security System Integration

RFP No. IT2025-001

Company Overview

Security Lock & Alarm is a California-based security technology integrator specializing in scalable, enterprise-grade solutions for public agencies and commercial clients. With over two decades of experience, we deliver comprehensive system design, installation, and support across platforms including Verkada, Honeywell, and Turing. Our team is known for its precision in scope execution, regulatory compliance, and responsive client service.

Core Competencies

- **Integrated Security Systems:** Design and deployment of access control, video surveillance, intrusion detection, and intercom systems tailored to municipal environments.
- **Proposal & Compliance Expertise:** Proven success in responding to RFPs with detailed scope documentation, keyword alignment, and regulatory adherence.
- **In House Locksmith and Door Services:** Security Lock & Alarm is the only Eureka-based provider offering comprehensive locksmith and door entry services performed exclusively by in-house technicians. Unlike other firms in the region, we do not rely on third-party contractors, ensuring consistent quality, accountability, and rapid response.
- **Client-Centric Support:** Dedicated service team for post-installation support, remote diagnostics, and system health monitoring.

Relevant Experience

- **Humboldt County Enterprise Security RFP:** Drafted and refined proposal documents, coordinated scope review, and ensured full compliance with bid instructions.

- **◆ Municipal Facility Upgrades:** Integrated Verkada and systems across city buildings, including police departments and public works facilities.
- **◆ On-Call Consulting Services:** Provided technical consulting and system audits for Northern California agencies under multi-year service agreements.

Differentiators

-  Certified technicians with manufacturer training across all supported platforms
-  Document scanning and keyword search tools for efficient RFP response
-  Transparent communication and proactive issue resolution
-  Proven track record with California municipalities and public safety agencies

Contact Information

Daniel Milich
General Manager
Security Lock & Alarm
707-443-7226 | daniel@securitylockandalarm.net
DUNS: 033580857 | DIR Registration: 1000036826 | CA Contractor License: 900930

Project Description

Humboldt County Enterprise Security System Integration

Overview

Security Lock & Alarm has been engaged to design, deploy, and support a comprehensive enterprise security system for Humboldt County facilities. This initiative addresses the County's need for scalable, interoperable, and future-ready security infrastructure across multiple sites, ensuring enhanced situational awareness, streamlined access control, and centralized system management.

Scope of Work

The project encompasses the following key components:

- **System Design & Engineering**
 - Integration of legacy infrastructure with modern platforms including Verkada, Honeywell, and Turing
 - Site-specific assessments to determine optimal device placement and network configuration
 - Compliance with ADA, NFPA, and CJIS standards
- **Hardware & Software Deployment**
 - Installation of IP-based surveillance cameras, access control panels, and intrusion detection systems
 - Configuration of cloud-based monitoring and alerting tools
 - Firmware updates and system hardening for cybersecurity resilience
- **Project Management & Documentation**
 - Development of detailed scope documents, compliance checklists, and installation schedules
 - Coordination with County IT and Facilities teams for phased implementation
 - Real-time progress tracking and issue resolution via centralized project dashboard

- **Training & Support**

- On-site and remote training for County personnel
- Post-deployment support including SLA-backed maintenance and troubleshooting
- Documentation handover including system maps, user guides, and escalation protocols

Objectives

- Enhance physical security and operational efficiency across County facilities
- Ensure long-term maintainability and vendor-agnostic scalability
- Deliver a compliant, auditable solution aligned with public sector procurement standards

**REQUEST FOR PROPOSALS NO. IT2025-001
ENTERPRISE SECURITY SYSTEM**

**ATTACHMENT C – COST PROPOSAL FORM
(Submit with Proposal)**

Itemize all costs that will be incurred by the County for the provision of an Enterprise Security System with capabilities equivalent to those set forth in Request for Proposals No. IT2025-001. Price Quotes shall include any and all costs associated with the provision of the Enterprise Security System, including, the provision and installation of the equipment set forth in Attachment A – Preliminary Site List. A narrative should be attached to clarify any pricing data submitted.

A. Personnel Costs	
Title: Salaries & Wages	\$ 13,0378.51
Description of Duties: Prevailing Wage for Enterprise System	
Title: 	\$, .
Description of Duties: 	
Total Personnel Costs:	
\$, .	
B. Operational Costs	
Item: 	\$, .
Description: 	
Item: 	\$, .
Description: 	
Total Operational Costs:	
\$, .	
C. Supply Costs	
Item: Materials Cost	\$ 305778.41
Description: All materials related to Enterprise System	
Item: 	\$, .
Description: 	
Total Supply Costs:	
\$, .	
D. Transportation Costs	
Item: 	\$, .
Description: 	
Item: 	\$, .
Description: 	
Total Transportation Costs:	
\$, .	
E. Other Costs	
Item: State Taxes	\$ 20152.69
Description: 	
Item: 	\$, .
Description: 	
Total Other Costs:	
\$, .	
F. Indirect Costs	
Item: 	\$, .
Description: 	
Total Indirect Costs:	
\$, .	
Total:	
\$ 456309.61	



▼ Contractor's License Detail for License # 900930

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Data current as of 9/5/2025 10:33:32 AM

Business Information

LOW VOLTAGE SECURITY
5803 SKYLANE BLVD, STE A3
WINDSOR, CA 95492
Business Phone Number:(707) 620-0889

Entity Corporation
Issue Date 07/25/2007
Reissue Date 03/14/2014
Expire Date **03/31/2026**

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ [C-7 - LOW VOLTAGE SYSTEMS](#)
- ▶ [C10 - ELECTRICAL](#)

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [AMERICAN CONTRACTORS INDEMNITY COMPANY](#) .
Bond Number: 100239566
Bond Amount: \$25,000
Effective Date: 01/01/2023
[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual PAUL DANIEL THOMPSON certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.
Effective Date: 03/14/2014

Workers' Compensation

This license has workers compensation insurance with the [EMPLOYERS PREFERRED INSURANCE COMPANY](#)
Policy Number:EIG5698756
Effective Date: 09/06/2024
Expire Date: 09/06/2025
[Workers' Compensation History](#)

CITY OF EUREKA, CA

531 K STREET EUREKA, CA 95501-1165 PHONE (707) 441-4120

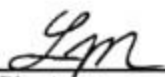
BUSINESS LICENSE



Paul Thompson
SECURITY LOCK & ALARM
5803 SKYLANE BLVD STE A-3
WINDSOR, CA 95492-7754

LICENSE YEAR: 2025
LOCATION: 2116 4TH ST EUREKA CA 95501
LICENSE TYPE: Sales/Service
LICENSE NUMBER: BL-199
ISSUED DATE: January 1, 2025
EXPIRATION DATE: December 31, 2025

This license is issued without verification that the licensee is subject to or exempt from licensing by the State of California.



Finance Director

NOTICE

Any transfer, change of use or occupancy may require review by the City Design Review Committee. This review takes time.
The committee meets twice each month. This license does not signify compliance with any regulatory codes of the City of Eureka, including but not limited to building, fire and zoning laws.

THIS LICENSE MUST BE DISPLAYED IN A CONSPICUOUS PLACE

**REQUEST FOR PROPOSALS NO. IT2025-001
ENTERPRISE SECURITY SYSTEM**

**ATTACHMENT D – REFERENCE DATA SHEET
(Submit with Proposal)**

REFERENCE DATA SHEET		
Provide a minimum of three (3) references with name, address, contact person and telephone number whose scope of business or services is similar to those of Humboldt County (preferably in California). Previous business with the County of Humboldt does not qualify.		
NAME OF AGENCY:	City Of Fort Bragg	
STREET ADDRESS:	416 North Franklin Street	
CITY, STATE, ZIP:	Fort Bragg, CA. 95437	
CONTACT PERSON:	Carlos Hernandez	EMAIL: chernandez@fortbragg.com
PHONE #:	707-961-2823 X130	FAX #:
DEPARTMENT NAME:	Engineering	
APPROXIMATE POPULATION:	7,117 people/110 employees	
DESCRIPTION OF SCOPE OF WORK:	Enterprise Security System: CCTV, Intrusion and Door Access	
NAME OF AGENCY:	Korbel California Champagne	
STREET ADDRESS:	13250 River Road	
CITY, STATE, ZIP:	Guerneville, CA. 95436	
CONTACT PERSON:	Jim Thomson	EMAIL: jim.thomsen@korbel.com
PHONE #:	707-824-7502	FAX #:
DEPARTMENT NAME:	Security	
APPROXIMATE POPULATION:	4,100 people/142 Employees	
DESCRIPTION OF SCOPE OF WORK:	Enterprise Security System: CCTV, Intrusion and Door Access	
NAME OF AGENCY:	Oakland Coliseum/AEG Management Oakland	
STREET ADDRESS:	7000 Coliseum Way	
CITY, STATE, ZIP:	Oakland, CA. 94621	
CONTACT PERSON:	Caroline Griggs	EMAIL: cgriggs@coliseum.com
PHONE #:	510-383-4809	FAX #: 510-383-4960
DEPARTMENT NAME:	Events & Marketing	
APPROXIMATE POPULATION:	443,554 people/327 Employees	
DESCRIPTION OF SCOPE OF WORK:	Enterprise Security System: CCTV, Intrusion and Door Access	



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/08/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Black Rock Insurance Services 703 2nd St #416 Santa Rosa CA 95404	CONTACT NAME: Jason Smits PHONE (A/C, No, Ext): 707-703-1400 FAX (A/C, No): 707-540-6203 E-MAIL ADDRESS: jason@blackrockis.com
	INSURER(S) AFFORDING COVERAGE INSURER A: Employers Preferred Insurance Company
	INSURER B:
	INSURER C:
	INSURER D:
	INSURER E:
	INSURER F:

INSURED LOW VOLTAGE SECURITY, INC DBA: Security Lock and Alarm 5803 Skylane Blvd suite A3 WINDSOR CA 95492	NAIC #
---	---------------

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☐ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PRO-JECT ☐ LOC ☐ OTHER:	☐	☐				EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY	☐	☐				COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB ☐ OCCUR EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☐ RETENTION \$	☐	☐				EACH OCCURRENCE \$ AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	☐ Y / ☐ N	☒ N / ☐ A	EIG5698756-00	09/06/2024	09/06/2025	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
		☐	☐				
		☐	☐				
		☐	☐				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate of Insurance- Waiver of Subrogation included on the workers compensation per written contract.

CERTIFICATE HOLDER**CANCELLATION**

	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Jason Smits

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