



Prepared For

GORDON SJOQUIST

COUNTY OF HUMBOLDT

3130 JACOBS AVE

EUREKA, CA 955010906

(707) 498-8134

Equipment Summary

Equipment Total

Quote SummaryTotal Selling Price

GSJOQUIST@CO.HUMBOLDT.CA.

Prepared By

Michael Chang

Pape Machinery, Inc.

4300 Hadley Drive Ste 102

Central Point, OR 97502

mchang@papemachinery.com

Quote Id 1354425

Creation Date 02-Dec-2025

Expiration Date 01-Jan-2026

Quote Summary

310 P-Tier Backhoe Loader Sourcewell Discount 43% PDI Factory Freight Install Aux Hydraulics on Arm Freight to Humboldt County Wainroy XLS Quick Coupler & Installation Wainroy 18" XLS Dig Bucket John Deere Extended Powertrain & Hydraulic Warranty 5 Years 3000 Hours Pape' Plus 2000 Hour PM Agreement

\$156,630.08 \$156,630.08

QTY In Group

9

Sub-total	\$156,630.08
Balance Due	\$156,630.08

Accepted By :
Accepted by .

Accepted By : X _____





Selling Equipment

Quote#

1354425

Customer

COUNTY OF HUMBOLDT

310 P-Tier Backhoe Loader

QTY In Group: 1

Equipment Notes

Selling Price

Hours

\$226,544.00

Serial Number

Stock Number ---

PUK Parent Serial #

Equipment Summary			
Code	Description	Qty	Adjusted Selling Price
17B1T	310 P-Tier Backhoe Loader	1	\$172,297.00
Base / Options			
Code	Description	Qty	Adjusted Selling Price
0202	United States	1	\$0.00
0351	Translated Text Labels	1	\$0.00
0259	English	1	\$0.00
0606	Level 2 Cab	1	\$1,703.00
0652	Level 2 Performance Package	1	\$2,863.00
0950	Less Vision System	1	\$0.00
1210	Premium Package Radio	1	\$527.00
183N	JDLink™	1	\$0.00
3005	Powershift Transmission - Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential	1	\$3,225.00
4006	John Deere 4.5L - FT4/Stage IV	1	\$0.00
5245	Galaxy 19.5L-24 12PR Rear & 12.5/80-18 10PR Front	1	\$482.00
6155	Dual Batteries with Disconnect and Jump Post	1	\$314.00
6752	Extendible Dipperstick	1	\$10,617.00
6577	1250 lb. (567 kg.) Front Counterweight	1	\$1,972.00
7002	Auxiliary Hydraulics with One & Two Way Flow (Hammer & Thumb/Swinger)	1	\$5,018.00
7028	Pilot Controls, Two Lever, with Pattern Selection	1	\$3,132.00



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For generations, we've stood by our customers with reliable financing and long-term commitment. With John Deere Financial, your financing works as hard and reliably as your equipment, because we believe in building lasting relationships that grow with you.

CONVENIENT

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- Enjoy a seamless experience with eStatements, easy account management through My Financial Accounts, secure eSignature options, and fast approvals—saving you time and simplifying your financial life.

COMMITTED

- Here for you in good times and in bad we'll find solutions to keep you in your equipment and on track for future success.
- As a finance company owned and operated by John Deere, we are focused on products built by John Deere.

COMPETITIVE

- Customized solutions help choosing the best financial mix to support your needs.
- Unmatched industry expertise.
- Tailored terms, flexible payments, and cost-effective maintenance plans.

INSIGHTFUL

- Customer service team that thoroughly understands your industry and the challenges customers face.
- Financing solutions for real life.



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Valid through: 01-Jan-2026 Created on: 02-Dec-2025



310 P-Tier Backhoe Loader (HOLDBACK) Install Aux Hydraulics on Arm PDI John Deere Extended Powertrain & Hydraulic Warranty 5 Years 3000 Hours Factory Freight Wainroy 18" XLS Dig Bucket Sourcewell Discount 43% Wainroy XLS Quick Coupler & Installation Freight to Humboldt County Pape' Plus 2000 Hour PM Agreement

Total Financed Amount	\$157,330.08
Equipment Fees Total	\$0.00
Filing / Origination Fees	\$700.00
Physical Damage Insurance \$0.00	
Annual Hours	500
Rental Applied	\$0.00
Net Selling Price	\$156,630.08
Trade-Ins	\$0.00
Advanced Lease Payment	\$2,261.33
Selling Price	\$156,630.08

Lease

Terms in Months: 60M

Payment: \$2,261.33

Payment Frequency: Monthly

Contract Date:

04-Dec-2025

First Reg. Pymt. Date:

04-Jan-2026

Purchase Option Date:

04-Dec-2030

Purchase Option Amount: \$63,614.00

Quote does not include sales tax. Quote may or may not include property tax. Insurance, warranty, and fees quoted with this offer are included in the Cost /Hour calculation.

See full amortization schedule for your payment customizations

Valid through: 01-Jan-2026 Created on: 02-Dec-2025



Finance Offer: 1 John Deere Financial Quote

310 P-Tier Backhoe Loader (HOLDBACK) Install Aux Hydraulics on Arm PDI John Deere Extended Powertrain & Hydraulic Warranty 5 Years 3000 Hours Factory Freight Wainroy 18" XLS Dig Bucket Sourcewell Discount 43% Wainroy XLS Quick Coupler & Installation Freight to Humboldt County Pape' Plus 2000 Hour PM Agreement

Lease Quote summary - Monthly*

Terms In Months: 60M

Date Range	Payment Amount
12/04/2025	\$2,261.33
01/04/2026	\$2,261.33
02/04/2026	\$2,261.33
03/04/2026	\$2,261.33
04/04/2026	\$2,261.33
05/04/2026	\$2,261.33
06/04/2026	\$2,261.33
07/04/2026	\$2,261.33
08/04/2026	\$2,261.33
09/04/2026	\$2,261.33
10/04/2026	\$2,261.33
11/04/2026	\$2,261.33
12/04/2026	\$2,261.33
01/04/2027	\$2,261.33
02/04/2027	\$2,261.33
03/04/2027	\$2,261.33
04/04/2027	\$2,261.33
05/04/2027	\$2,261.33
06/04/2027	\$2,261.33
07/04/2027	\$2,261.33
08/04/2027	\$2,261.33
09/04/2027	\$2,261.33
10/04/2027	\$2,261.33
11/04/2027	\$2,261.33
12/04/2027	\$2,261.33
N1/N4/2N28	\$2,261,33

Subject to approval by John Deere Financial. Taxes, freight, setup and delivery charges may or may not be included and could change the payment. Available only at participating dealers.

Finance Options
Valid through: 01-Jan-2026
Created on: 02-Dec-2025



reated on: U2-Dec-	2025	7 H W W VOI VE
	04/04/2028	\$2,261.33
	05/04/2028	\$2,261.33
	06/04/2028	\$2,261.33
	07/04/2028	\$2,261.33
	08/04/2028	\$2,261.33
	09/04/2028	\$2,261.33
	10/04/2028	\$2,261.33
	11/04/2028	\$2,261.33
	12/04/2028	\$2,261.33
	01/04/2029	\$2,261.33
	02/04/2029	\$2,261.33
	03/04/2029	\$2,261.33
	04/04/2029	\$2,261.33
	05/04/2029	\$2,261.33
	06/04/2029	\$2,261.33
	07/04/2029	\$2,261.33
	08/04/2029	\$2,261.33
	09/04/2029	\$2,261.33
	10/04/2029	\$2,261.33
	11/04/2029	\$2,261.33
	12/04/2029	\$2,261.33
	01/04/2030	\$2,261.33
	02/04/2030	\$2,261.33
	03/04/2030	\$2,261.33
	04/04/2030	\$2,261.33
	05/04/2030	\$2,261.33
	06/04/2030	\$2,261.33
	07/04/2030	\$2,261.33
	08/04/2030	\$2,261.33
	09/04/2030	\$2,261.33
	10/04/2030	\$2,261.33
	11/04/2030	\$2,261.49
	12/04/2030	\$63,614.00
and the second s	Total	\$199,293.96

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Finance Options

Valid through: 01-Jan-2026 Created on: 02-Dec-2025



310 P-Tier Backhoe Loader (HOLDBACK) Install Aux Hydraulics on Arm PDI John Deere Extended Powertrain & Hydraulic Warranty 5 Years 3000 Hours Factory Freight Wainroy 18" XLS Dig Bucket Sourcewell Discount 43% Wainroy XLS Quick Coupler & Installation Freight to Humboldt County Pape' Plus 2000 Hour PM Agreement

Terms in Months Payment Payment Frequency Purchase Option Amount Advanced Lease Payment Rental Applied	Lease 60M \$2,261.33 Monthly \$63,614.00 Yes \$0.00
Selling Price Trade-Ins Net Selling Price	\$156,630.08 \$0.00 \$156,630.08
Physical Damage Insurance Filing / Origination Fees Equipment Fees Total Total Tax	\$0.00 \$700.00 \$0.00 \$0.00
Total Financed Amount Principal First Reg Pymt Date Purchase Option Date	\$157,330.08 \$157,330.08 04-Jan-2026 04-Dec-2030

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