

To: Pape Machinery
 2850 EL Centro Road
 Sacramento , CA 95851

Attn: Mike Wilwerding

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PO #:

Issued: January 28, 2020

Quote #: TK-61013.01

Ref: TK120HDGE 16 wheel expando
 Humboldt County
 TK Sourcewell ID 121918-TKI

Contact:

Phone:

Fax:

Email:

Est.

Comp.

Expires: February 28, 2020

FOB:

TK120HDG Advantage Plus Hydraulic Detachable
14218-120HDG AdvPlus

14218 - STANDARD EQUIPMENT

Gooseneck arched for increased truck fender clearance	Rubber mounted sealed lights and harness system
Hydraulic self-lifting detachable gooseneck (can lift above or below transport positions)	Electrical system per DOT regulations
Gooseneck doesn't require ground bearing pads	Red & white conspicuity markings
	Blasted prior to paint

Item #	Category	Description	Weight (lbs)	Qty	Unit Price	Total
14218	Open Deck	TK120HDG Advantage Plus Hydraulic Detachable			\$99,689	\$99,689
10007	Gooseneck	PTO Hydraulics				
14220	Gooseneck	11' 11" gooseneck length (16" and 28" KP setting with 98" and 86" swing)			(\$618)	(\$618)
14222	Gooseneck	5-position gooseneck height adjustment +/- 3"				
14553	Gooseneck	Hydraulic gooseneck support arm				
14554	Gooseneck	Air-activated, positive self-locking pin				
14555	Fifth Wheel /	50" loaded fifth wheel height				
10017	Deck Length	24" loaded deck height, 8" ground clearance				
09998	Deck Length	Alternative Option Selected. See Add'l Options Section Below.				
10027	Deck Width	102" deck width				
10028	Deck Width	Full-width deck - 4 beam main frame construction				
14632	Main Deck	I-beam crossmembers on 24" centers				
14633	Main Deck	4" stubs in outer bays between crossmembers				
14634	Main Deck	Triangle cut-outs on deck beams and bolster				
14635	Main Deck	Knuckle trough at rear of deck - 72" long, covered with 1/4" steel				
10037	Wheel Area	Fixed wheel area - includes front half bolster				
10038	Wheel Area	No wheel covers				
09998	Wheel Area	Alternative Option Selected. See Add'l Options Section Below.				
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14250	Decking	1 3/4 Apitong decking (raised)				

14314	Tie Downs	14 bent-style D-rings on deck, 2 D-rings on wheel area
14257	Outriggers / Side Extensions	Swingout outriggers, with pullout HD outrigger at front, double swingouts at center, and 4' storage pan
14639	Outriggers /	Outrigger Planks Loose
14252	Ramps	Front ramps (31" std deck, 42" tapered deck, N/A on rail deck)
09998	Suspensions / Axles	Alternative Option Selected. See Add'l Options Section Below.
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14644	Suspensions	One-piece oil seals
09998	Axle Spacing	Alternative Option Selected. See Add'l Options Section Below.
10055	Brakes	No ABS
09998	Brakes	Alternative Option Selected. See Add'l Options Section Below.
14646	Brakes	Automatic slack adjusters
08214	Hub / Drum	Steel hub-piloted - cast drum (per complete axle)
09998	Wheels (inside)	Alternative Option Selected. See Add'l Options Section Below.
09998	Wheels (outside)	Alternative Option Selected. See Add'l Options Section Below.
10058	Spare Wheel	No Spare Wheel
09998	Tires	Alternative Option Selected. See Add'l Options Section Below.
10059	Spare Tires	No spare tire
14647	Flaps, Mud	Mudflaps
10060	Lights /	3rd Tail Light Package (amber in center)
14648	Lights /	LED lights
14649	Lights /	7-pole electrical connector
14650	Flagholders	Flagholders, front of deck and rear of trailer
14651	Flagholders	Wide load sign brackets
08009	Paint	Epoxy primer
08023	Paint	Trail King 2-part polyurethane paint. Click on arrow to select color from drop-down box.

14218-Additional Options

Item #	Category	Description	Weight (lbs)	Qty	Unit Price	Total
09999-02	Custom Options	TK120HDG, 16 Tire "Expando" wheel area (215/75R17.5 tires, steel hub piloted wheels) ILO Standard 3 axle air ride (255/70R 22.5 tires, steel wheels)			\$33,228	\$33,228

09999-03	Custom Options	Center of King Pin to center of rear axle max 36' Deck length will be approximately 18' 3"		
76384	Custom Options	76384 - TK HDGE - Removable Wheel covers for 16 wheel expando.	\$3,439	\$3,439
10062	Lights /	4-pole socket wired to clearance light	\$74	\$74

TOTALS

Total:	\$135,812.00
Trade Discount (15%):	(\$20,371.80)
Discounted Net:	\$115,440.20
Freight:	\$4,500.00
PDI:	\$1,400.00
Unit Sale Price:	\$121,340.20
F.E.T:	\$14,153.78
Sales Tax (8.5%):	\$10,313.92
Total Sale Price:	\$145,807.90
Net Due:	\$145,807.90

Prices in US Dollars

Sign Here: _____

Date: _____

Terms and Conditions

- Prices effective 9/24/2018. Prices and specs subject to change without notice.
- Order pricing and specifications finalized at 16 week window.
- All orders and terms subject to credit approval.
- Federal Excise Tax calculated on selling price to non-exempt end user.
- Non-Standard production units require 20% down payment.
- Fifth-wheel trailers may require 10% down payment to secure productions slot.
- Promised Date subject to change under following conditions:
 1. Change in customer credit status.
 2. Approval drawing not signed promptly.
 3. Down payment not received promptly.
 4. Customer change order modifying design, manufacturing or sourcing time.



THE COMPLETE TRAILER LINE MANUFACTURER

TRAIL KING INDUSTRIES, INC. LIMITED WARRANTY POLICY

WARRANTY:

Trail King Industries, Inc. warrants that trailer model: _____, Serial number: _____ (herein-after referred to as "Equipment") manufactured by Trail King Industries will be free from defects in materials and workmanship, provided that the Equipment warranted hereunder is operated by the purchaser in accordance with the practices approved by Trail King Industries with loads not exceeding the manufacturer's rated capacities and with loads that are not abrasive or corrosive in nature.

Trail King Industries' sole obligation under this warranty shall be limited to repairing or replacing, at its option, in accordance with the schedule below, any defective part of the warranted Equipment, which shall be returned to Trail King Industries' factory location or authorized service facilities and then Trail King Industries' examination shall disclose to its satisfaction to have been defective; provided, however, that the purchaser notifies the Warranty Department immediately upon identification of defect, and such defective Equipment is returned by the purchaser to a Trail King Industries location authorized by the Warranty Department of Trail King Industries with transportation and freight charges prepaid within fifteen (15) days after discovery of defective conditions.

The customer shall not be required to deliver defective Equipment to Trail King Industries if the Equipment was destroyed as a result of defect covered in this warranty and the Trail King Industries Warranty Department is reasonably satisfied that the Equipment was defective at the time of the sale.

All labor and parts warranty must be authorized by Trail King Industries Warranty Manager. Failure to do so will result in no warranty payment of any kind.

THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES OF MATERIAL, WORKMANSHIP, DESIGN, APPLICATION OR OTHERWISE WITH RESPECT TO ANY EQUIPMENT, WHETHER EXPRESS OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND OF ALL OTHER OBLIGATIONS OR LIABILITIES ON THE PART OF TRAIL KING INDUSTRIES.

Components supplied by other manufacturers shall be warranted under the following schedule:

I.	Axles, Suspensions, Landing Gear, Wheels, Rims, Hubs Hydraulic Valve Body	One Year 100%
II.	Air Lines, Springs, Air Bags, Leveling Valves, Bearings, Brake Valves, Paint, Oil Seals, Brake Drums, Shock Absorbers, Electrical, Cylinders, Hydraulic Hoses & Connections, Floor Plastic, Plastic Liners, Rubber Flashing	Six Months 100%
III.	Tires, Tubes and Engines	Warranty claims must be made directly to component suppliers
IV.	Wood Components	0%

Trail King Open Deck Series & Van Chassis (i.e. Medical Chassis)

Trail King Industries shall bear that portion of the cost of repairing or replacing the main beams, (The two beams running from front to back that both the upper coupler and the suspension are connected to) found to be defective under the following schedule: This excludes all parts that may be bolted, welded or otherwise attached to the main beams.

Year 1 - 100%	Year 2 - 75%	Year 3 - 50%	Year 4 - 25%	Year 5 - 25%
All other Trail King manufactured components			One Year 100%	

Trail King Dump Series:

Bottom Dump, Side Dump, Half Round Trailers, and Steel Tub End Dumps:	
All Trail King manufactured components	One Year 100%

(continued...)

(continued from front...)

Trail King Pneumatic Bulker Series:

All Trail King manufactured components Frame, Struts, Vessel	One Year 100%		
	Year 1 – 100%	Year 2 – 75%	Year 3 – 50%

Trail King Live Bottom Series:

The period of warranty is set forth as follows

Construction Live Bottom Trailers, 5-Star Trailers, and Advantage Ag Trailers (Continuous Belt):

I.	Gear box, Motor and Drive Shaft, and Individual Chain Strands Only					
		Year 1 – 100%	Year 2 – 75%	Year 3 – 50%	Year 4 – 25%	Year 5 – 25%
II.	Trail King manufactured components, This excludes all hopper sheets.				Year 1	100%
					Year 2	75%

Aluminum Super Hi-Lite and Advantage Ag Trailers (Segmented Belt):

I.	Chain, Gear box, Motor and Drive shaft,	Year 1	100%
II.	Components Manufactured by Trail King.	Year 1	100%
		Year 2	75%

All other warranties, if any, extended by the makers and suppliers of component parts, accessories, or other goods included in the manufacture of Trail King Industries' Equipment will be assigned, if contractually permitted, to the purchaser. This warranty excludes such parts or accessories which are not defective, but may wear out and have to be replaced during the warranty period, including, but not limited to, light bulbs, paint, brake lining, brake drums, wood pieces and equipment that has been repaired, replaced, or altered by someone other than TRAIL KING or one of its authorized dealers. (Tire Warranties are expressly excluded from Trail King Industries' warranty herein.) Purchaser is expected to pay all repairs or replacement costs, in connection with this Agreement, including sales and other taxes immediately upon completion of work performed.

LIMITATION OF LIABILITY: Trail King Industries shall not be liable to purchaser for any incidental or consequential damages suffered by the purchaser, including, but not limited to, any commercially reasonable charges, expenses or commissions incurred in connection with effecting cover or any other reasonable expense incident to the delay or other breach of warranty by Trail King Industries, any loss of or damage to any cargo loaded or shipped in or on Equipment, loss of anticipated profits, transportation expenses due to repairs, non-operation or increased expense of operation costs of purchased or replaced equipment, claim of customers, cost of money, any loss of use of capital or revenue, or for any special damage or loss of any nature arising at any time or from any cause whatsoever.

LIMITATION OF REMEDY: In the event of Trail King Industries' failure to repair the Equipment subject to the warranty contained herein, the purchaser's sole and exclusive remedy against Trail King Industries shall be for the repair or replacement of any defective part or parts of Equipment subject to work or repair within the time period and manner set forth herein. This exclusive remedy shall not be deemed to have failed of its essential purpose so long as Trail King is willing and able to repair or replace defective parts in the prescribed manner.

January 2011