## **DHHS2021-03 Hepatitis C Virus Collaboration Project**

Open Door Community Health Centers 1275 8<sup>th</sup> Street Arcata, CA 95521

Tory Starr, President and Chief Executive 1275 8<sup>th</sup> Street Arcata, CA 95521 (707) 826-8633 x 5222

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#### REQUEST FOR PROPOSALS NO. DHHS2021-03 Hepatitis C Virus Collaboration Project

# ATTACHMENT A – SIGNATURE AFFIDAVIT (Submit with Proposal)

| RE                           | QUEST FOR PROPOSALS – NO. DHHS2021-03<br>SIGNATURE AFFIDAVIT |
|------------------------------|--|
| NAME OF ORGANIZATION/AGENCY: | Open Door Community Health Center                            |
| STREET ADDRESS:              | 1275 8th Street  |
| CITY, STATE, ZIP             | Arcata, Ca. 95521  |
| CONTACT PERSON:              | Cheyenne Spetzler  |
| PHONE #:                     | 707-826-8633 Ext. 5131                                       |
| FAX #:                       | 707-826-8628   |
| EMAIL:                       | cspetzler@opendoorhealth.com                                 |

Government Code Sections 6250, et seq., the "Public Records Act," define a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this Proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or agency to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other Proposer, competitor or potential competitor; that this Proposal has not been knowingly disclosed prior to the opening of Proposals to any other Proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above-named agency and hereby agrees to all the terms, conditions and specifications required by the County in Request for Proposals No. DHHS20-03 and declares that the attached Proposal and pricing are in conformity therewith.

| Tortho     | 9/17/2021 |  |
|------------|-----------|--|
| Signature  | ////      |  |
| Date       | ' - / /   |  |
| PORY STARK | 9/17/2021 |  |
| Name       | 77        |  |
| Date       |           |  |

#### **Professional Profile**

#### Organization Overview:

Open Door Community Health Centers (ODCHC) was established in 1971 as a 501(c)(3) public benefit corporation in the state of California. Opening as a store front walk-in service center in Arcata, California, it responded to the community's needs for a variety of resources.

Several public service organizations were established under the ODCHC umbrella, moving on to become independent organizations. Over time, ODCHC focused its resources on what was perceived to be the most critical need for the area; access to quality health care services, with special consideration for community members and families with low-income, the uninsured and others who could not access such services through other providers.

Outgrowing its original site, it opened a larger community health center in 1984 in Arcata and began a slow evolution into a comprehensive delivery system for primary medical, dental and behavioral health care stretching across an 8,000 square mile service area covering Del Norte County, Humboldt County and Trinity County in rural far northwest California. This is an area equivalent in size to the state of Connecticut.

Our service area's population is about 170,000 lives in several small cities along the coast and around the bays; however, more than half of the population lives in unincorporated areas in small towns, villages and enclaves. This is an area isolated by terrain, roads, limited transport, weather and lifestyle.

The underlying philosophy of the Open Door Community Health Centers is that an individual has primary responsibility for their own life. As people learn more about their bodies, their health needs, and the social institutions which affect them, they gain more control over their lives. To this end, Open Door Community Health Centers exist to provide health, education, and social services to the residents of Humboldt and Del Norte counties and surrounding rural areas. Through example, education and participation in the local health care community, ODCHC seeks to promote the development of a health care system which meets the needs and enhances the health of all the individuals in our community.

It is the mission and purpose of Open Door Community Health Centers to provide quality medical, dental, and behavioral health care and health education to all regardless of financial, geographic, or social barriers:

- To provide high quality health care to those persons presently without access to such care do to financial, geographical, social, or age barriers.
- To provide education on health and social issues to the community as an integral part of clinic services and through outreach efforts.
- To seek out areas of health needs which are inadequately met by existing services.

- To work with other health care providers to improve services and fill unmet community needs.
- To be receptive to new trends and practices which seek to treat and maintain the health and wellbeing of the whole person.
- To provide a structure whereby workers and the community have input into the decision making process at Open Door Community Health Centers.
- To actively seek community input.
- To provide a meaningful and rewarding work environment for Open Door Community Health Centers staff.
- To recognize the importance of, and fully use the skills of, all levels of health workers.
- To provide an evolving model of health care by: promoting client involvement and responsibility for health care recognizing health workers as facilitators and teachers of the healing process promoting preventive health care to maintain the health and well-being of the whole person.
- To work toward change in the present health care system through example, education, and direct participation.
- To level the playing field of human dignity by providing high quality health care for all.

Open Door is the single largest provider of primary health care services in the twocounty area and provides the vast majority of primary care for the target population of low-income, uninsured and publicly insured individuals unable to access care through other providers.

In recent years, Open Door expanded its capacity and has seen an increase in privately and ACA insured patients. The private sector for primary care has been decreasing for some years as medical practitioners age, retire, relocate or reduce the number of hours they work. Therefore, ODCHC has seen a marked increase in the number of patients, in general, and the percentage of patients who present with private insurance, choosing to use ODCHC clinics. ODCHC is sensitive to and aware of the needs among those with private insurance and has worked to increase capacity so that the target population of uninsured, low-income and publicly insured individuals and families continues to have unfettered access.

ODCHC is the only provider of primary dental care for uninsured and publicly-insured individuals and families in both counties.

ODCHC operates 13 medical service locations and 3 dental service locations and 3 mobile vans.

Cities/Communities We Serve and their Zip Codes:

Eureka - 95501, 95502, 95503 Arcata - 95518, 95521 McKinleyville - 95519

Bayside - 95524 Samoa - 95564 Fields Landing - 95537 Fortuna - 95540 Crescent City - 95531, 95532 Klamath - 95548 Orick - 95555 Hoopa - 95546 Willow Creek - 95573 Trinidad - 95570 Blue Lake - 95525 Kneeland - 95549 Loleta - 95551 Ferndale - 95536 Rio Dell - 95562

In 2020 calendar year ODCHC provided services to 59, individuals at 243,752 medical, dental and behavioral health visits. Our annual expenses January 1 – December 31, 2020 were \$74,777,134. Calendar year January 1-December 31, 2021 is projected to have expenses of \$76,826.000. ODCHC employs 726 staff. We have the capacity to employ the additional staff outlined in this proposal.

Our clinics are licensed by the State of California Department of Health Care Services Licensing and Certification Division. IN 2021 we are celebrating our 50<sup>th</sup> Anniversary and we have extensive familiarity with local. State and federal laws and regulations. Our sites are reviewed by state and federal reviewers and out policies, procedures and standards are all in compliance with those applicable to this RFP. Our Primary care locations have achieved Primary Care Medical Home recognition from the federal government.

Open Door providers have more than 15 years of experience in screening for and treating Hepatitis C Virus. We will employ staff to support the increased testing and treatment proposed by ODCHC. We have a robust testing and treatment program in place that can immediately be expanded to meet the requirements of this RFP.

Open Door has a robust credentialing process that screens professional staff according to state and federal regulations. We have no record of unsatisfactory performance, lack of integrity or poor business ethics,

Our description of evidence based practices, our processes and procedures are further outlined in the Narrative portion. We have the capacity to meet the data requirements of the RFP.

#### **Key Staff**

## Malia Honda, MD, Internal Medicine, Clinical Site Director ECHC

Malia Honda is an Internal Medicine physician. She received her medical degree and completed her Internal Medicine Residency at University of California, San Francisco where she was a leader in Trauma Recovery and quality improvement. She joined Open Door in 2017 and has championed ODCHC HCV testing and treatment activities since she arrived.

## Tory Starr, President and Executive Officer



Tory Starr is the President and Executive Officer for Open Door Community Health Centers, in Northern California. He has worked in the field of performance / quality improvement for over 30 years in both community health and acute care settings and has focused on organizational development and change management, navigating health care organizations through transitions.

Tory received his undergraduate degree in Nursing from Humboldt State University and his Master of Science degree in Nursing from Walden University. He has a specialty certification in Infection Prevention and more than three decades of nursing practice focused on population health

management, community development, and cross-continuum care management. He is a nursing educator and taught at HSU's Department of Nursing.

A 2012 graduate of the California Health Care Foundation Health Care Leadership Program, Tory joined Open Door in January 2020 from Sutter Health, a not-for-profit integrated health delivery system headquartered in Sacramento, California, which operates 24 acute care hospitals and over 200 clinics in Northern California. He was the health system's Senior Vice President of Care Coordination.

As CEO, Tory is focused on facilitating collaboration between Open Door's organizational and medical leadership and its clinical service teams, to advance continuous improvement to care and service delivery to its patients across the North Coast.

## Kelvin Vu, D.O., Senior Vice President, Clinical Services



Kelvin Vu is a family physician who received his medical degree from Western University and completed his residency at the University of California, Davis Medical Center, where he also served as Chief Resident in his last year.

Kelvin has been with Open Door Community Health Centers since 2011 and during his time, he has served in multiple positions, including Staff Physician, Site Medical Director, Associate Chief Medical Officer, and now in his current position as the Executive Medical Officer and Senior Vice President of Clinical Services.

In his free time, Kelvin enjoys traveling the world with his wife and two sons, watching movies, and playing sports.

## Cheyenne Spetzler, Senior Vice President, Organizational Development

Since beginning her work with Open Door in 1979, Cheyenne has been instrumental in the growth and success of the organization. Open Door's Del Norte Community Health Center, Eureka Community Health Center, and McKinleyville Community Health Center were founded under her stewardship and supervision. Cheyenne has shepherded many other programs implementations, practice acquisitions and the construction of new modern facilities to increase access to quality health care in the region.

Before transitioning to the SVP, Development role, Cheyenne served Open Door for many years as Chief Operations Officer and interim Chief Executive Officer and was recognized for her exemplary service in the promotion of the health of the community by the US House of Representatives and the California Legislature.

Cheyenne has served on numerous Boards, including the California Family Planning Advisory Board, Humboldt Child Care Council, North Coast Clinic's Network, and as a founding member of the California Reproductive Health Association and Northern California Rural Roundtable. Interested in contributing to the community at large, Cheyenne has played a role in supporting youth and adult recreational soccer in Humboldt County and was instrumental in establishing women's soccer as an intercollegiate sport at Humboldt State University.

Cheyenne holds a Bachelor of Arts degree in Social Science (Anthropology) and Geography from Humboldt State University. She is also a graduate of the CLI Executive Leadership Program. She has a longstanding interest in Ancient Maya Culture and has published papers on Maya Hieroglyphic Decipherment. She served as a researcher for the production of the film "Breaking the Maya Code" and the NOVA television special "Cracking the Maya Code" both by Nightfire Films

## Linda (Heising) D'Agati, Vice President, Quality Improvement

Linda D'Agati has worked over 35 years in health care administration with rural health clinics, federally qualified health centers, private specialty practices, hospital-based primary care, and an Independent Practice Association. She has had oversight for a wide range of services/programs such as billing/coding, business intelligence, compliance, contracts, credentialing, finance, grants management, health plan management, meaningful use/promoting interoperability, operations, patient-centered medical home accreditation, quality improvement and more.

Linda studied Business Finance and Computer Science at Humboldt State University, graduated from CPCA's Clinical Leadership Institute's Executive Excellence program and is a Certified Professional in Healthcare Quality. She joined Open Door Community Health Centers as Chief Quality Improvement Officer in December 2010.

## Joseph Ohens, Senior Vice President, Compliance and Risk Management



Joseph Ohens is a certified healthcare compliance, privacy, ethics, and risk management professional, with broad experience in developing and implementing an effective compliance program and navigating healthcare administrative and clinical operations through standards development, deployment, and change management.

He joined Open Door Community Health Centers on June 22, 2020 from Clinica Sierra Vista in Bakersfield, where he was Chief Compliance and Risk Officer from January 7 to April 27, 2020. From November 1, 2016 to January 3, 2018, Joseph was Chief Compliance and Risk Officer at Ravenswood Family Health Center. Prior to joining Ravenswood, Joseph

worked at Dignity Health-St. Mary's Medical Center in San Francisco, where as Director of Programs and a member of the hospital's nine-member leadership team (2012 – 2016), he had oversight of Administrative Operations; Regulatory Compliance; Patient Relations & Satisfaction; Physician Relations, Contracts & Payments; Business Development, Strategy & Sales; Telecommunications; Security & Parking Services; and Interpreter Services.

Joseph holds a *Juris Scientiae Doctorate* (Doctor of the Science of Law, JSD) and *Legum Magister* (Master of Laws, LL.M) degrees from the University of California, Berkeley School of Law, and a *Legum Baccalaureus* (LL.B) degree (JD equivalent) from Lagos State University, Nigeria. He is a member of the American College of Healthcare Executives (ACHE), the Health Section of the American Bar Association (ABA), Health Care Compliance Association (HCCA), the American Society for Healthcare Risk Management (ASHRM), and the National Association Medical Staff Services (NAMSS). Joseph is certified in healthcare compliance (CHC), privacy compliance (CHPC), compliance and ethics (CCEP), and risk management (CPHRM).

## Sarah Ross, Vice President of Operations: Southern Division



Sarah Ross oversees operations at six health center sites for Open Door Community Health Centers in Eureka, Fortuna, and Ferndale. In this role, Sarah oversees medical, dental, and pregnancy services and is responsible for the Advanced Practice Clinician Residency and Family Medicine Residency Program.

Prior to joining Open Door, Sarah worked is several health care and health access organizations in Humboldt County and the Bay Area. She served as Program Director for North Coast Clinics Network, Women's Heath Manager for Ole Health in Napa, Director of Policy for Essential Health

Access, and Director of Community Affairs and Finance for Community Clinic Consortium of Contra Costa and Solano Counties.

Sarah graduated from University of California Berkeley with a Bachelor's degree in Public Policy, Public Health, and Legal Studies. She is also a graduate of the UCSF Center for Health Professional Clinic Leadership Institute.

## Sarah Kerr, Vice President of Operations: Northern Division



Sarah Kerr oversees operations at seven health center sites for Open Door Community Health Centers in Arcata, Mckinleyville, Willow Creek, and Crescent City. In this role, Sarah oversees medical and pregnancy services and is responsible for Special Population service lines including HIV/AIDS, Gender-Affirming Care and Teen Health.

Sarah has worked in community health care for over 20 years in a variety of roles and settings, focusing primarily on health center operation. In addition to her over 13 years of service to Open Door, Sarah has served as Patient Services Director for Six Rivers Planned Parenthood and as

Regional Director for Planned Parenthood Northern California.

Sarah graduated from Humboldt State University with a Bachelor's degree in Anthropology and a multiple subjects teaching credential. She is also a graduate of the UCSF Center for Health Professions Clinic Leadership Institute.

#### Overview of Qualifications and Experience

ODCHC has provided HCV testing and treatment for many years. We do not have easy access to records before 2007 when our Electronic Health Record was implemented. We have established business relationships with Lab Corp and local hospital laboratories. We submit billing to over 800 insurers and maintain a sliding scale for patients who have no coverage. Our proposal aims to leverage the detailed knowledge of Karen O'Shell, LCSW to teach other clinic staff how to successfully get eligibility for treatment. We have provided the number of patients with HCV diagnosis for the past 3 years.

#### Patients in Care – HCV Diagnosis

| 2020 | 2019 | 2018 |
|------|------|------|
| 576  | 798  | 879  |

#### **Narrative**

A. Description of Services.

The ODCHC HCV program was created using the most current guidance and recommendations from the American Association of the Study of Liver Disease (ASLD), Infectious Disease Society of America (IDSA), Center for Disease Control and Prevention (CDC) and U.S. Preventative Task Force (USPTF). The program is outlined in the organization's current policy, standard operating procedure and accompanying workflows; which address testing, diagnosis, treatment and follow up. These organizational documents are reviewed by the internal HCV task force to determine accuracy on an annual and as needed basis. All HCV treaters and clinical support staff are invited to attend the UCSF HCV Project ECHO clinic twice a month during the Wednesday lunch hour, where they review HCV cases and receive updated HCV clinical information and guidance. In addition to the UCSF Project Echo clinic meetings, ODCHC treating providers and involved clinical support staff meet to compose ODCHC's internal HCV task force. ODCH's HCV task force members are also encouraged to attend HCV county task force meetings, low barrier HCV treatment meetings and other pertinent clinical trainings as available. Current organizational HCV services are summarized below to include our proposed improved processes which incorporate a HCV navigator.

ODCHC providers will interpret laboratory results, order additional tests and use approved standardized ICD-10 codes on problem list to allow for problem list (ICD-10 code) based reports to be generated. Due to the nature of multiple testing options available in EMR, a single test (CPT code) is not directly linked to a diagnosis (ICD-10 code). The HCV navigator will be utilizing reporting capabilities in the EMR to capture test results monthly, to ensure that all positive tests have correct diagnosis and added to correct patient list. Patient lists and problem list based reports will allow patients to be differentiated into different stages of HCV diagnosis and treatment for monthly communication with DHHS.

ODCHC providers offer Hepatitis C antibody testing with reflex to RNA (CPT code LV4812) to all patients born between the years of 1945-1965, current injection drug users (IDU) and HIV-infected MSM patients annually, pregnant women at the initiation of prenatal care and to all patients with the following identifiable risk factors; history of illicit injection drug use or intranasal drug use, history of long-term hemodialysis, receiving a tattoo in an unregulated facility/setting, healthcare workers upon accidental exposure, children born to anti-HCV positive mothers, history of transfusion with blood or organ transplantation, were ever in prison, HIV infection, chronic liver disease, hepatitis with unknown cause, and elevated liver enzymes.

Patients found to have positive HCV antibody test and waiting RNA test to determine if current infection will have problem list documented as *Hepatitis C antibody test Positive* with ICD-10 code *R76.8*. This ICD-10 code will primarily be used for referrals received from outside agencies, as HCV antibody tests should not ordered alone without reflex by ODCHC providers. Patients tested by community partners and referred to ODCHC will also have problem list documented as such. In alignment with ODCHC's mission all referrals will be accepted regardless of financial, geographic or social barriers.

Including, but not limited to; homelessness, lack of insurance, IVDU or residential treatment. ODCHC HCV navigator will work with the ODCHC Member Service's department and HCV Care Coordinator to address barriers as possible. As a secondary measure to capture patients who have a positive antibody test and did not receive RNA testing, the HCV navigator will run a monthly report in Epic's (EMR) reporting work bench. This report shall include all lab tests that have possibility of a positive HCV antibody, including: LP358 (Hep 5 Profile), LV1427 (HCV AB W/RFLX HCV AB VERIF), 86803 (Hepatitis C Antibody), LV4182 (HEPATITIS C ANTIBODY WITH REFLEX TO HCV, RNA, QUANTITATIVE, REAL-TIME PCR). Any patient found to have a positive antibody test with no RNA ordered, will have the RNA test ordered by the HCV navigator per standing order as outlined in ODCHC HCV policy.

Patients found to have a positive HCV antibody and negative HCV RNA should be counseled that they were exposed in the past and spontaneously cleared the virus (unless they were previously treated for HCV). These patients do not need any further tests or referral to treatment. Their problem list will be documented as having *History of Hepatitis C* with ICD-10 code *Z86.19*.

Patients found to have a positive HCV antibody and positive HCV RNA should be counseled that they are currently infected with HCV. The HCV navigator should receive internal referrals from the PCP who ordered confirmatory testing if the patient is an ODCHC patient. As a secondary measure to capture patients who are not referred, the HCV navigator will run a monthly report in the Epic's (EMR) reporting work bench. This report shall include all lab tests that have possibility of a positive RNA. All patients found to be infected with HCV must have a CMR submitted to county Public Health. Patient should be advised and counseled on treatment. Their problem list should be documented as Chronic Hepatitis C without Hepatic Coma with ICD-10 code B18.2. Additional tests and imaging, such as; PT/INR, CBC, CMP, HCV RNA w/reflex to genotype, HCV viral load, Hepatitis serology (Hep 5 profile), HIV screening, NS5A resistance testing and complete abdominal ultrasound should be ordered as necessary. In addition to correct problem list notation, these patients will be added to a shareable patient list in Epic (EMR), for ease of tracking and reporting. This list will be used a secondary reporting tool to assist in ensuring that a minimum of 65% of patients receive care coordination by HCV navigator. This list will also differentiation between patients being treated and not treated, to allow HCV to ensure at least 65% of the people who start HCV treatment, complete treatment. Note that 100% of patients will be offered care coordination and 100% of patients will be offered treatment.

ODCHC has noted previous barriers with achieving success in following up with patients who have a positive antibody with no confirmatory RNA testing. These barriers include ability to contact patient (due to incorrect phone number, no phone, or phone number out of minutes and cannot receive calls only texts), transportation for patient to arrive at clinic for confirmatory labs and lack of education regarding lab results and treatment. To start addressing these barriers additional information could be collected at time of antibody testing when referral is made to ODCHC. Information can include additional phone numbers, areas they frequent if homeless and information regarding treatment (common misinformation includes length and difficulty of treatment as well no current IVDU). Collaboration between the HCV navigator and HCV care coordinator to

physically find patients when they do not have phones, assist with transportation to labs, provide mobile phlebotomy in place of transportation to labs, provide education to common treatment misinformation at time of testing and communicate via text messages are all potential ways to address barriers.

Once patient has determined to proceed with treatment, HCV navigator will assist in determining ideal treatment site and provider based on provider availability, patient's history of being established at clinic, transportation to clinic location and patient preference. HCV navigator will assist care team in completing prior authorization to specialty pharmacy to get medication approved in a timely manner, serving as an expert resource and liaison between the clinics and the pharmacy.

Patients with *Chronic Hepatitis C without hepatic Coma*, who agree to HCV treatment will have standardized documentation in problem list to contain pertinent components of history, labs and treatment. Patients receiving treatment will be provided education prior and at medication initiation regarding side effects, compliance, treatment course and liver health by RN or HCV navigator. Patients will be called regularly for monitoring of side effects, compliance and to identify any barriers in completing treatment. Pt will also be contacted for mid treatment labs as well as post treatment labs to determine sustained viral response 12 and 24 weeks after treatment completion.

Patients with labs indicating HCV and cirrhosis will have this diagnosis of *Compensated Cirrhosis*, related to Hepatitis C virus with ICD-10 codes K74.69/B19.20 during treatment so they can be differentiated as having Cirrhosis in addition to HCV. These pts will require ongoing monitoring for complications of cirrhosis including liver cancer and will need to be tracked after treatment.

Patients who have completed treatment and achieved SVR with cirrhosis will have the diagnosis of *Cirrhosis* in there problem list with ICD-10 code *K74.60* as they require ongoing monitoring for complications of cirrhosis including liver cancer. Depending on HCV treater, follow up tests will need to be ordered by PCP or HCV treater with assistance of the HCV navigator.

Each month the ODCHC HCV Navigator will initiate a meeting with DHHS HCV Care Coordinator to review the following information: list of patient referrals for previous month and year to date, list of patients with HCV antibody and no RNA for previous month and year to date, list of patients with positive HCV antibody and RNA, list of those patients who are starting treatment, list of patients completed treatment, list of patients with SVR at 12 weeks. This information will be reviewed and if any one list becomes stagnant and the patients are not progressing, the HCV Navigator and Care Coordinator can work together and pull in task force and low barrier treatment team to determine intervention based on need. Potential interventions if patients are unable to get RNA testing; mobile phlebotomy, lab testing in field, additional contact information for patients. Potential interventions in starting treatment; have lab freeze extra tube of blood in case NS5A resistance testing is needed, working with PHC to have an easier approval process, simpler treatment regimen, have funds available for patients who have difficulty paying co-pays. The intervention will be dependent on the needs that arise from the patients.

The HCV navigator will report to the two primary treaters Dr. Hovorka and Dr. Honda with any clinical concerns while working with the quality improvement department to ensure that reports created in reporting workbench in Epic (EMR) are accurate. HCV program goals will be reviewed at quarterly meetings, so progress, challenges and performance can be reviewed.

#### B. Quality Assurance Capabilities.

ODCHC has devoted considerable resources to Quality Improvement and Quality Assurance with an Executive Leadership position, Linda D'Agati, VP of Quality designated to oversee these activities.

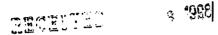
We propose to dedicate time from Malia Honda, MD, Internal Medicine, already providing HCV treatment to oversee the clinical staff and assure the proper workflows and communication.

## Cost Proposal – Exhibit B

| A. Personnel Costs  |                      |
|---|----------------------|
| Title: Hepatitis C Navigator - TBD  |                      |
| Salary Calculation: \$66,000.00 /yr @ 0.90 FTE x 30 months + 28.23% fringe <sup>1</sup>                           |                      |
| Duties Description: Expert resource for all HCV questions, point of contact for referrals from DHHS staff         |                      |
| and other agencies, work with patients to coordinate entry and appointments in the clinic setting, assist         |                      |
| providers with lab ordering and referrals, initiate authorizations for prescription medications, provide training | \$186,036            |
| and answer questions to facilitate successful implementation of Hep C collaboration grant, Attend meetings        | •                    |
| and provide updates as requested.   |                      |
| Title: HCV Project Medical Director - Malia Honda, MD, Internal Medicine  |                      |
| Salary Calculation: \$194,646/yr @ 0.10 FTE x 6 months +28.23% fringe   |                      |
| Duties Description: Provides clinical oversite of the HCV navigator and assures staff training and support.       | \$12,479             |
| Attends required meetings. ODCHC will support salary in years 2 & 3.  | •                    |
| Title: HCV Consultant MD – Gail Hovorka, MD, Infectious Disease   |                      |
| Salary Calculation: \$202592.00 /yr @ 0.10 FTE x 6 months + 28.23% fringe   |                      |
| Duties Description: Oversees outreach to community sources of patients, serves as a consultant in                 | \$12,989             |
| program design during year one.   | • •                  |
| Title: Behavioral Health Consultant - LCSW - Gregg Moore, LCSW, Behavioral Health Director ODCHC                  |                      |
| Salary Calculation: \$202592.00 /yr @ 0.10 FTE x 6 months + 28.23% fringe   |                      |
| Duties Description: Serves as a consultant in year one to enhance program design. Trains program staff            | \$8,942              |
| to achieve more effective interventions and support for patients to increase treatment compliance.                |                      |
| Title: Laboratory Assistant – Mobile Van and MAT Program - TBD  |                      |
| Salary Calculation: \$45,760.00 /yr @ 01.0 FTE x 6 months + 28.23% fringe   |                      |
| Duties Description: Staffs the lab service on the Mobile Van to assure timely testing capability at               |                      |
| homeless clinics and SUD treatment clinics to assure timely testing and treatment.                                | \$29,339             |
| Title: Laboratory Assistant – Community Outreach - TBD  |                      |
| Salary Calculation: \$39,520.00 /yr @ 0.60 FTE x 6 months + 28.23% fringe   |                      |
| Duties Description Staffs the lab service at non-ODCHC affiliated partnership locations (HACHR, eg) and           |                      |
| assures timely to assure timely testing capability at needle exchange and other locations PWID are                |                      |
| encountered.  | \$17,737             |
| Title: Registered Nurse – Clinic Manager – Phaedra Carlson, RN (HODC); Jennifer Webster, RN (NCC);                |                      |
| Sheryl Johnson, RN (TVSC – Annex); Melissa McCall, RN (MODC);Nichole Hartigan, RN (ECHC); Nichole                 |                      |
| Walters, RN (FOCHC); Isabelle Lunsford, RN (TVSC)   |                      |
| Salary Calculation: \$101,920.00 /yr @ 0.60 FTE x 6 months + 28.23% fringe  |                      |
| Duties Description: Assures efficient and supportive transfer to care at locations in Humboldt County. FTE        |                      |
| is comprised of funding for 6 RN-CM staff at the locations where treatment occurs now. Responsible for            |                      |
| staff training, developing workflows for care at their location.  | \$45,742             |
| Title: Behavioral Health Clinician – LCSW – Karen O'Shell, LCSW   |                      |
| <b>Salary Calculation:</b> \$94,619.20 /yr @ 0.20 FTE x 6 months + 28.23% fringe                                  |                      |
| Duties Description: Serves as an expert to impart knowledge of referral resources, patient eligibility for        |                      |
| programs to enhance the capacity for HCV treatment. Eligible patients will allow the program to become            | 640 200              |
| self-sustaining.  | \$18,200             |
| Title: Care Team Manager – Ashley Chiu, MA, Care Team Manager   |                      |
| Salary Calculation: \$64,209.00 /yr @ 0.20 FTE x 6 months + 28.23% fringe   |                      |
| Duties Description: Supports Medical Director and serves as a training resource for MA staff as HCV               | ¢6 175               |
| Project is spread across the organization. ODCHC will support salary in years 2 & 3.  Total Personnel Costs:      | \$6,175<br>\$337,639 |
| •   | Ψυυ, τυυθ            |
| B. Operational Costs  |                      |
| Title: Uncompensated Laboratory Fees \$4,566.00 /mo x 6 months  | \$19,500             |
| Description: DHHS approved materials for potential participants – various / multiple languages.                   | <u>Φ15,500</u>       |

| Benefits: FICA                            | @ 07.65% x \$SUBTOTAL |  |
|---|-----------------------|--|
| Benefits: State Unemployment Insurance    | @ 00.85% x \$SUBTOTAL |  |
| Benefits: Health Insurance Contribution   | @ 13.99% x \$SUBTOTAL |  |
| Benefits: Retirement Contribution         | @ 01.50% x \$SUBTOTAL |  |
| Benefits: Workers' Compensation Insurance | @ 02.99% x \$SUBTOTAL | ······································ |
| Benefits: Other (LTD, EAP, Leave)         | @ 01.25% x \$SUBTOTAL | -                                      |
| Total Fringe                              | 28.23%                |  |

| Title: Disposable phones – 100 @ \$45,   |                 |
|--|-----------------|
| Description: Disposable phones for patient to contact them for monitoring and follow up during treatment | \$3,850         |
| Title: Specialized Freezer \$2000  |                 |
|  | 60,000          |
| Description: Freezer to keep blood specimens adequately cold until testing can be run                    | \$2,000         |
| Total Operational Costs:   | \$25,350        |
| · Can opolational cook   | <b>\$20,000</b> |
| C. Consumables/Supplies  |                 |
| Title: Meeting Supplies  | \$3,500         |
| Description: \$500.00/ mo x 6 months   | \$3,500         |
|  |                 |
|  |                 |
| Total Consumable/Supplies:   | \$3,500         |
| D. Transportation/Travel   |                 |
| Title: Mileage for Community Outreach Lab Assistant  |                 |
| Description: 10,000 miles x \$0.50/mile  | \$5,000         |
|  |                 |
| Total Transportation/Travel:   | \$5,048         |
| E. Other Costs   | <u></u>         |
| Title: Indirect Project Costs @ 20%  |                 |
| Description: Overhead, administrative costs  | 674 207         |
| • ** **********************************  | \$74,307        |
| Total Other Costs:   | \$74,307        |
| Total:   | \$445,845       |



Internal Revenue ServiceDistrict Director

Date: AUG O S 1998

Open Door Community Health Centers770 Tenth St. Arcata, CA 95521-6210 **Department of the Treasury** 

P. 0. Box 2508

Cincinnati, OH 45201

Person to Contact:

D. Downing
Telephone Number:
513-241-5199
Fax Number:
513-684-5936
Federal IdentificationNumber:
95-2671433

#### Dear Sir or Madam:

This letter is in response to your submission of amended Articles of Incorporation that changed your name from Humboldt Open Door Clinic to OpenDoor Community Health Centers.

Our records indicate that a determination letter issued in March 1972 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization asone that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in section 509(a)(2).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on theexempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exemptfrom Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth monthafter the end of the organization's annual accounting period. The law imposes apenalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late unless there is reasonable cause for 'the delay.

All exempt organizations (unless specifically excluded) are liable for taxes underthe Federal

#### Insurance Contributions Act (social security taxes) on remuneration

Page2

Open Door Community Health Centers95-2671433

of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

Please direct any questions to the person identified in the letterhead above. This

letter affirms your organization's exempt status.

Sincerely,

C. Ashley Bullard District Director

## **Open Door Community Health Centers**

## **Del Norte County**

 Del Norte Community Health Center (including Member Services, Del Norte)

## **Humboldt County**

- McKinleyville Community Health Center
- Willow Creek Community Health Center
- Arcata

Humboldt Open Door Clinic NorthCountry Clinic NorthCountry Prenatal Services Open Door Administration

6 Eureka

Burre Dental Center
Eureka Community Health & Wellness Center
Member Services, Humboldt
Redwood Community Health Center
Telehealth & Visiting Specialist Center

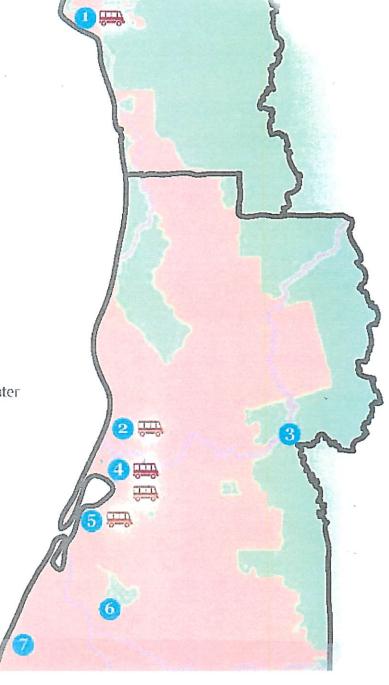
- 6 Fortuna Community Health Center
- Ferndale Community Health Center

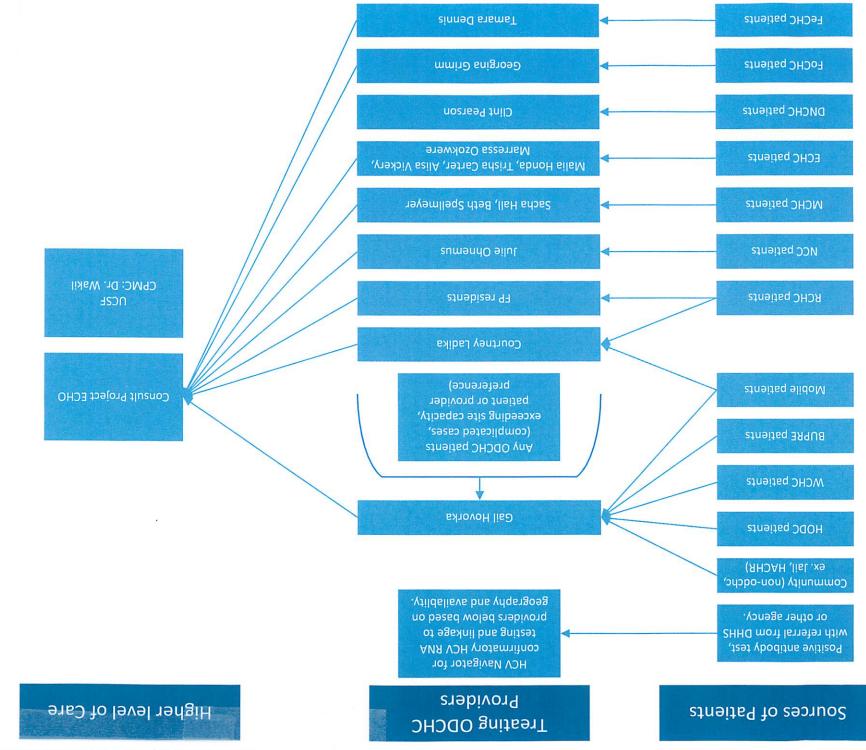
#### Mobile Health Services

🚐 Dent

Dental Van

Medical Van







#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/29/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| u           | is certificate does not comer rights to   | o tne | cert | incate holder in fleu of si     |  |                            |                            |                                     |                    |           |
|-------------|---|-------|------|---------------------------------|--|----------------------------|----------------------------|-------------------------------------|--------------------|-----------|
|             | DUCER   |       |      |                                 | CONTA<br>NAME:   | CT Kimberly k              | (leinman                   |                                     |                    |           |
|             | hur J. Gallagher & Co.<br>urance Brokers of CA., Inc.   |       |      |                                 | PHONE (A/C, No, Ext): 818-539-8619 FAX (A/C, No): 818-539-8719 |                            |                            |                                     |                    |           |
|             | 5 N Brand Blvd, Suite 600   |       |      |                                 |  | ss: Kimberly               |                            |                                     |                    |           |
|             | endale CA 91203   |       |      |                                 | ADDRE  |                            |                            |                                     |                    | NAIC#     |
|             |   |       |      |                                 |  |                            |                            | RDING COVERAGE                      |                    | NAIC#     |
| INSU        | RED   |       |      | License#: 0726293<br>OPENDOO-04 |  | RA: Quality (              |                            |                                     | -                  |           |
|             | en Door Community Health Centers  | ;     |      | 5. 5555 5.                      | INSURE   |                            |                            | rance Company                       |                    | 33200     |
| 127         | 75 8th Street   |       |      |                                 | INSURE   | Rc: Great Ar               | nerican Insur              | ance Company                        |                    | 16691     |
| Arc         | ata, CA 95521   |       |      |                                 | INSURE   | R D :                      | · <del></del>              |                                     |                    |           |
|             |   |       |      |                                 | INSURE   | RE:                        |                            |                                     |                    |           |
|             |   |       |      |                                 | INSURE   | RF:                        |                            |                                     |                    |           |
| CO          | COVERAGES CERTIFICATE NUMBER: 1923900603 REVISION NUMBER:   |       |      |                                 |  |                            |                            |                                     |                    |           |
|             | THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS |       |      |                                 |  |                            |                            |                                     |                    |           |
|             | dicated. Notwithstanding any re<br>Ertificate may be issued or may f  |       |      |                                 |  |                            |                            |                                     |                    |           |
|             | CLUSIONS AND CONDITIONS OF SUCH I   |       |      |                                 |  |                            |                            |                                     | JALL               | TE TERMS, |
| INSR<br>LTR |   | ADDL  | SUBR |                                 |  | POLICY EFF<br>(MM/DD/YYYY) | POLICY EXP<br>(MM/DD/YYYY) | LIMIT                               |                    |           |
| В           | X COMMERCIAL GENERAL LIABILITY  | INSD  | WVD  | 610398                          |  | 4/1/2021                   | 4/1/2022                   |                                     | \$ 2.000           | 000       |
| - 1         |   |       |      | 010000                          | J  | 4/1/2021                   | 47172022                   | DAMAGE TO RENTED                    |                    | ·         |
|             | CLAIMS-MADE X OCCUR   |       |      |                                 |  |                            |                            | PREMISES (Ea occurrence)            | \$ Includ          |           |
|             |   |       |      |                                 |  |                            |                            | MED EXP (Any one person)            | \$ 10,00           |           |
|             |   |       |      |                                 | ı  |                            |                            | PERSONAL & ADV INJURY               | \$ Includ          | ed        |
|             | GEN'L AGGREGATE LIMIT APPLIES PER:  |       |      |                                 |  |                            |                            | GENERAL AGGREGATE                   | \$ 8,000           | ,000      |
|             | X POLICY PRO- LOC   |       |      |                                 | ŀ  |                            |                            | PRODUCTS - COMP/OP AGG              | \$ Includ          | ed        |
|             | OTHER:  |       |      |                                 |  |                            |                            |                                     | \$                 |           |
| C           | AUTOMOBILE LIABILITY  |       |      | CAP030794208                    |  | 7/8/2020                   | 7/8/2021                   | COMBINED SINGLE LIMIT (Ea accident) | \$ 1,000           | ,000      |
|             | X ANY AUTO  |       |      |                                 |  |                            |                            | BODILY INJURY (Per person)          | \$                 |           |
|             | OWNED SCHEDULED AUTOS ONLY AUTOS  |       |      |                                 |  |                            |                            | BODILY INJURY (Per accident)        | s                  |           |
| ı           | X HIRED X NON-OWNED AUTOS ONLY  |       |      |                                 |  |                            |                            | PROPERTY DAMAGE<br>(Per accident)   | s                  |           |
|             | AUTOS CINET   |       |      |                                 | ŀ  |                            |                            | Comp & Collision                    | \$ 100/\$          | 500       |
|             | UMBRELLA LIAB OCCUR   |       |      |                                 |  |                            |                            | EACH OCCURRENCE                     | \$                 |           |
|             | EXCESS LIAB CLAIMS-MADE   |       |      |                                 |  |                            |                            | AGGREGATE                           | s                  |           |
|             | ODAINO-NADE   |       |      |                                 | ŀ  |                            |                            | AGGILEGATE                          | s                  |           |
| _           | DED RETENTION S WORKERS COMPENSATION  |       |      | 0150441012                      |  | 1/1/2021                   | 1/1/2022                   | X PER OTH-                          | •                  |           |
| ^           | AND EMPLOYERS' LIABILITY Y/N  |       |      | 0150441012                      |  | 1/1/2021                   | 17172022                   |                                     | 2 4 222            |           |
|             | ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?  | N/A   |      |                                 |  |                            |                            | E.L. EACH ACCIDENT                  | \$ 1,000           | •         |
|             | (Mandatory in NH)   |       |      |                                 |  |                            |                            | E.L. DISEASE - EA EMPLOYEE          |                    |           |
|             | If yes, describe under DESCRIPTION OF OPERATIONS below  |       |      |                                 |  |                            |                            | E.L. DISEASE - POLICY LIMIT         | \$ 1,000<br>\$2.00 |           |
| В           | Professional Liability<br>Claims-Made Form  |       |      | 610398                          |  | 4/1/2021                   | 4/1/2022                   | Per Claim<br>Aggregate              | \$8,00             |           |
|             | Retro Date: 4/5/1985  |       |      |                                 |  |                            |                            |                                     |                    |           |
|             |   |       |      |                                 |  |                            |                            |                                     |                    |           |
|             | RIPTION OF OPERATIONS / LOCATIONS / VEHICL  |       |      |                                 | le, may b  | e attached if more         | e space is requir          | ad)                                 |                    |           |
| 0 F         | rofessional Liability: Sexual Misconduct of<br>eneral Liability: Fire Damage to Rented  | Prem  | rage | coverage included.              |  |                            |                            |                                     |                    |           |
|             |   |       |      |                                 |  |                            |                            |                                     |                    |           |
| Evic        | lence of Coverage.  |       |      |                                 |  |                            |                            |                                     |                    |           |
| LVIC        | ience of Coverage.  |       |      |                                 |  |                            |                            |                                     |                    |           |
|             |   |       |      |                                 |  |                            |                            |                                     |                    |           |
|             |   |       |      |                                 |  |                            |                            |                                     |                    |           |
| CE          | RTIFICATE HOLDER  |       |      |                                 | CANC   | ELLATION                   |                            |                                     |                    |           |
| <u> </u>    | CHITOATE HOLDER   |       |      |                                 | CAN  | PELEATION                  |                            |                                     |                    |           |
|             |   |       |      |                                 | SHO  | ULD ANY OF                 | THE ABOVE D                | ESCRIBED POLICIES BE CA             | ANCELL             | ED BEFORE |
|             |   |       |      |                                 | THE  | EXPIRATION                 | I DATE THE                 | EREOF, NOTICE WILL E                |                    |           |
|             |   |       |      |                                 | ACC  | URDANCE WI                 | IH THE POLIC               | Y PROVISIONS.                       |                    | İ         |
|             | Evidence of Coverage  |       |      |                                 | AUTUS  | DIZEN DEDDESE              | NTATINE                    |                                     |                    |           |

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# CITY OF EUREKA, CA 531 K STREET EUREKA, CA 95501-1165 PHONE (707) 441-4120 BUSINESS LICENSE



OPEN DOOR COMM HEALTH CENTER 670 9TH ST ARCATA CA 95521-6248

LICENSE YEAR: 2021

LOCATION: 670 9TH ST STE 203

LICENSE TYPE: NON-PROFIT

LICENSE NUMBER: 11516

ISSUED DATE: 1/01/2021

**EXPIRATION DATE:** 12/31/2021

This license is issued without verification that the licensee is subject to or exempt from licensing by the State of California.

Finance Director

#### NOTICE

Any transfer, change of use or occupancy may require review by the City Design Review Committee. This review takes time. The committee meets twice each month. This license does not signify compliance with any regulatory codes of the City of Eureka, including but not limited to building, fire and zoning laws.

# REQUEST FOR PROPOSALS NO. DHHS2021-03 Hepatitis C Virus Collaboration Project

# ATTACHMENT C - REFERENCE DATA SHEET (Submit with Proposal)

#### REFERENCE DATA SHEET

Provide a minimum of one (1) reference with name, address, contact person and telephone number whose scope of business or services is similar to those of Humboldt County (preferably in California). Previous business with the County does not qualify.

| NAME OF AGENCY:  | County of Del Norte California   |                     |                |                   |
|--|--|---------------------|----------------|-------------------|
| STREET ADDRESS:  | 880 Northcrest Drive   |                     |                |                   |
| CITY, STATE, ZIP:  | Crescent City, Ca. 95531   |                     | •              |                   |
| CONTACT PERSON:  | Heather Snow   | EMAIL               | hsnow@co       | .del-norte.ca.us  |
| PHONE #:   | (707) 464-3191 Etx. 2550   | : FAX #: '          | (707) 465-17   | 783               |
| Department Name:   | Department of Health and Human   |                     | •              | N-VARIAN          |
| Approximate County (Agency) Population:  | 27,812   |                     |                | •••               |
| Number of Departments:   | 40   |                     |                |                   |
| General Description of Scope of Work:  NAME OF AGENCY:   | multi-branch department dedicate quality services through various those with welfare, health, mental County. | programs and servic | es. Every day, | services benefit  |
| SSS OF THE CHARLES AND AND ADDRESS OF THE CONTRACT OF THE CONT | i  |                     |                | ················· |
| STREET ADDRESS:  |  |                     | •••            | the second        |
| CITY, STATE, ZIP:  |  |                     |                |                   |
|  | •  |                     | ••             | e e e e e e       |
| CONTACT PERSON:  |  | EMAIL:              | ·              |                   |
| CONTACT PERSON:  PHONE #:  |  |                     |                |                   |
|  |  | EMAIL:              | · · ·          |                   |
| PHONE #:   |  |                     | •. •           |                   |
| PHONE #: Department Name: Approximate County (Agency)  |  |                     | •              |                   |
| PHONE #: Department Name: Approximate County (Agency) Population:  |  |                     |                |                   |