



# COUNTY OF HUMBOLDT

For the meeting of: 1/28/2025

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File #: 24-1497

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**To:** Board of Supervisors

**From:** County Administrative Office

**Agenda Section:** Consent

**Vote Requirement:** 4/5th

**SUBJECT:**

Replacement of Sielox Pinnacle Door Access and Eagle Eye Security Camera Systems with Verkada Door Access Systems and Security Cameras at County Facilities and Supplemental Budget for the County Administrative Office - Information Technology Team (4/5 Vote Required)

**RECOMMENDATION(S):**

That the Board of Supervisors:

1. Approve, and authorize the Humboldt County Purchasing Agent, or a designee thereof, to execute any and all purchase orders related to the acceptance of the attached quote in the amount of Four Hundred Ninety Thousand Five Hundred Eighteen Dollars and Seventeen Cents (\$490,518.17) for the purchase of Verkada door access systems and security cameras to replace the existing Sielox Pinnacle and Eagle Eye systems at various County of Humboldt facilities; and
2. Approve the attached supplemental budget and appropriation transfer for the County Administrative Office - Information Technology Team and other departments in the amount of Four Hundred Sixty-Thousand Six Hundred Fifty-One Dollars (\$460,651.00) (4/5 Vote Required); and
3. Approve the donation of all department-purchased security equipment in the attached proposal to the County Administrative Office - Information Technology Team for capitalization, maintenance, and insurance purposes; and
4. Authorize the Auditor-Controller with approval from the County Administrative Office to make any needed budget adjustments to Fixed Asset accounts to facilitate the project in a manner that does not increase the overall budget of the project; and
5. Direct the Clerk of the Board to provide the County Administrative Office - Information Technology Team with one (1) fully executed certified copy of the Board order related to this item.

**STRATEGIC PLAN:**

The recommended actions support the following areas of the Board of Supervisors' Strategic Plan:

Area of Focus: Workforce & Operational Excellence

Strategic Plan Category: 3002 - Invest in county facilities

**DISCUSSION:**

To strengthen the physical security infrastructure at County of Humboldt facilities, the County Administrative Office - Information Technology Team ("Information Technology") recommends upgrading to Verkada's integrated physical security solutions. This will replace the current Sielox Pinnacle door access systems and Eagle Eye security cameras with Verkada's integrated physical security solutions. Verkada offers cloud-managed security with advanced video surveillance, access control, and analytics, ensuring simplified management, improved real-time monitoring and enhanced system reliability.

The Sielox Pinnacle door access systems and Eagle Eye security cameras do not allow individual departments the capability to

manage their own door access or camera usage. Verkada offers granular control, enabling specific departments to manage access to their buildings, individual doors or specific cameras, providing a more flexible and efficient security solution across multiple locations. Additional benefits associated with the Verkada system include the implementation of coordinated efforts with the Human Resources Department to manage employee access effectively. During New Employee Orientation, the Human Resources Department will add all new, non-Department of Health and Human Services employees to the Verkada system to ensure they are set up for departmental access. Individual departments will then have the capability to assign building and door access tailored to each employee’s role, allowing for quick and efficient management of entry needs and enhancing operational flexibility.

The Human Resources Department and Information Technology staff will require training on the Verkada platform to manage employee access within the new system. Information Technology staff will provide ongoing support to the Human Resources Department and other departments for any questions or concerns, supplemented by Verkada’s customer support services. The Humboldt County Division of Building Maintenance will also be available to assist if any hardware associated with the Verkada system requires replacement or physical adjustments. Furthermore, when employees transition out of employment with the County of Humboldt, the Human Resources Department will ensure that their access is fully terminated on their last day, securing County of Humboldt buildings and preventing unauthorized entry.

This collaborative approach between the Human Resources Department, departmental administrators, Information Technology and Department of Public Works, Building Maintenance will facilitate a streamlined, secure staffing and access management process across County of Humboldt facilities.

The first phase of this project will include creating a single master contract for physical security management that will replace like-for-like equipment of existing Sielox Pinnacle and Eagle Eye systems contained in the attached quote, with the exception of new systems at the Coroner’s Office, the ADA Shop and most of the Courthouse in initial installations. The District Attorney’s Office and the Department of Health and Human Services are not currently included in the transition of services. The second phase of the project will provide an updated quote to amend the master contract for enhanced and new services dependent on facility and departmental needs.

There will be no changes to current Fire Alarm systems.

**SOURCE OF FUNDING:**

Information Technology (3550-118) and various department funds

**FINANCIAL IMPACT:**

<b>Expenditures (various)</b>	<b>FY24-25</b>
Budgeted Expenses	\$29,868.00
Additional Appropriation Requested	\$460,651.00
<b>Total Expenditures</b>	<b>\$490,519.00</b>
<b>Funding Sources (various)</b>	<b>FY24-25</b>
Finance Plan	\$220,470.00
IT Fund Balance 3550-118	\$106,633.00
Library Fund Balance 1500-621	\$43,285.00
Sheriff Budget 3644-265	\$3,938.00
Clerk/Recorder Budget 1100-274	\$25,930.00
ADA Fund Balance 3552-152	\$26,165.00
Child Support Revenue 1380-206	\$17,129.00
Risk Management Fund Balance 3520-359	\$21,031.00
Probation State Funds 1100-235	\$25,938.00

<b>Total Funding Sources</b>	<b>\$490,519.00</b>
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Initial funding for system replacement and new installations will be funded by departments and supplemented with the Amended 2020 Finance Plan. The five (5) year maintenance costs associated with implementation of the Verkada system will be paid for upfront by available Information Technology fund balance. Participating departments will see an increase in Information Technology charges over the next five (5) years to minimize the impact on departmental budgets. In additional phases of the project, Verkada hardware set-up requested by individual departments will be an upfront cost to the department, while monthly services costs will be billed through Information Technology.

The purchase of Verkada systems will be made through the California Multiple Award Schedules (“CMAS”) program. CMAS is a state procurement vehicle that leverages pre-negotiated contracts to provide competitive pricing and expedited purchasing for state and local agencies. Utilizing a CMAS contract ensures compliance with procurement regulations and streamlines the acquisition process.

**STAFFING IMPACT:**

Implementation of the Verkada system will involve coordinated efforts with the Human Resources Department to train designated employees on the use of the Verkada system.

**OTHER AGENCY INVOLVEMENT:**

None

**ALTERNATIVES TO STAFF RECOMMENDATIONS:**

The Board may choose not to approve the replacement of Sielox Pinnacle Door Access and Eagle Eye Security Camera Systems with Verkada door access systems and security cameras at County of Humboldt facilities. However, this alternative is not recommended as the current systems do not offer cloud-managed security with advanced video surveillance, access control and analytics, ensuring simplified management.

**ATTACHMENTS:**

1. Proposal for Verkada Equipment and Software
2. Supplemental Budget and Appropriation Transfer

**PREVIOUS ACTION/REFERRAL:**

Meeting of: None

File No.: None