

**FIRST AMENDMENT
MAINTENANCE SERVICES AGREEMENT
BY AND BETWEEN
COUNTY OF HUMBOLDT
AND
JOHNSON CONTROLS FIRE PROTECTION LP
Project Title: Fire Detection and Alarm Systems Maintenance
Project Number: 162328**

This First Amendment to the Maintenance Services Agreement dated June 28, 2011, by and between the County of Humboldt, a political subdivision of the State of California, hereinafter referred to as "COUNTY," and Johnson Controls Fire Protection LP, formerly known as SimplexGrinnell LP, a Delaware limited partnership, hereinafter referred to as "CONSULTANT," is entered into this _____ day of _____, 2021.

WHEREAS, on June 28, 2011, COUNTY and CONSULTANT entered into a Maintenance Services Agreement regarding the provision of certain fire detection and alarm systems maintenance services at the Humboldt County Correctional Facility; and

WHEREAS, the parties now desire to amend the Maintenance Services Agreement in order to extend the term thereof, increase the maximum amount payable thereunder and adjust the rates of compensation set forth therein.

NOW, THEREFORE, it is mutually agreed as follows:

1. The Maintenance Services Agreement is hereby amended to read as follows:

MAINTENANCE SERVICES AGREEMENT

PROJECT TITLE: Fire Detection and Alarm Systems Maintenance Services for the Humboldt County Correctional Facility Located at 426 Fourth Street, Eureka, California 95501

PROJECT NUMBER: 162328

EXECUTION DATE: June 28, 2011

TYPE OF SERVICES: Fire Detection and Alarm Systems Maintenance

THIS AGREEMENT IS BY AND BETWEEN THE COUNTY OF HUMBOLDT, HEREINAFTER REFERRED TO AS "COUNTY," AND JOHNSON CONTROLS FIRE PROTECTION LP, FORMERLY KNOWN AS SIMPLEXGRINNELL LP, HEREINAFTER REFERRED TO AS "CONSULTANT."

PROVISION OF MAINTENANCE SERVICES: CONSULTANT shall provide the fire detection and alarm systems maintenance services set forth in Appendix B.1 – Sourcewell Cooperative Contact #031517-SGL, which is attached hereto and incorporated herein by reference as if set forth in full. Any and all fire detection and alarm systems maintenance services required hereunder shall be provided in accordance with the terms and conditions set forth in Appendix A – General

Conditions, which is attached hereto and incorporated herein by reference as if set forth in full, and Appendix B.1 – Sourcewell Cooperative Contact #031517-SGL. In the event of a conflict between the terms and conditions set forth in Appendix A – General Conditions and the terms and conditions set forth in Appendix B.1 – Sourcewell Cooperative Contact #031517-SGL, the terms and conditions set forth in Appendix A – General Conditions shall control to the exclusion of any different, contrary or conflicting terms or conditions.

TERM OF AGREEMENT: This Agreement shall begin on June 28, 2021 and shall remain in full force and effect until June 30, 2022, unless sooner terminated as set forth herein.

COMPENSATION: The maximum amount payable by COUNTY for the specified fire detection and alarm systems maintenance services provided, and costs and expenses incurred, pursuant to the terms and conditions of this Agreement is Three Hundred Fifty-One Thousand One Hundred Fifty-Eight Dollars and Ninety-Six Cents (\$351,158.96). In no event shall the maximum amount paid under this Agreement exceed Thirty-One Thousand Two Hundred Fifty Dollars per fiscal year for fiscal years 2011-2012 through 2020-2021 and Thirty-Eight Thousand Six Hundred Fifty-Eight Dollars and Ninety-Six Cents (\$38,658.96) for fiscal year 2021-2022.

COUNTERPART EXECUTION: This Agreement, and any amendments hereto, may be executed in one (1) or more counterparts, each of which shall be deemed to be an original and all of which, when taken together, shall be deemed to be one (1) and the same agreement. This Agreement, and any amendments hereto, may be signed by manual or electronic signatures in accordance with any and all applicable local, state and federal laws, regulations and standards, and such signatures shall constitute original signatures for all purposes. A signed copy of this Agreement, and any amendments hereto, transmitted by email or by other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Agreement and any amendments hereto.

2. The Maintenance Services Agreement is hereby amended to delete Appendix B – Proposal Letter dated May 16, 2011, and replace it in its entirety with Appendix B.1 – Sourcewell Cooperative Contact #031517-SGL, which is attached hereto and incorporated herein by reference as if set forth in full.
3. Except as modified herein, the Maintenance Services Agreement dated June 28, 2011 shall remain in full force and effect. In the event of a conflict between the provisions of this First Amendment and the original Maintenance Services Agreement, the provisions of this First Amendment shall govern.

[Signatures on Following Page]

IN WITNESS WHEREOF, the parties hereto have executed this First Amendment to the Maintenance Services Agreement dated June 28, 2011 as of the first date written above.

JOHNSON CONTROLS FIRE PROTECTION LP:

By:  _____

Date: 06/15/2021

Name: Willard Mccune

Title: Fire Service Manager

By:  _____

Date: 6/15/2021

Name: Ryan Tolentino

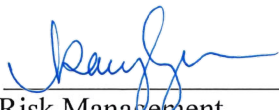
Title: Area Service Manager

COUNTY OF HUMBOLDT:

By: _____
Thomas K. Mattson, Public Works Director

Date: _____

INSURANCE CERTIFICATES REVIEWED AND APPROVED:

By:  _____
Risk Management

Date: 06/23/2021

LIST OF APPENDICES:

Appendix B.1 – Sourcwell Cooperative Contact #031517-SGL

Appendix B.1



Fire Protection

Sourcewell Cooperative Contract #031517-SGL
 Pricing Includes Santa Rosa Branch 412
 Prevailing Wage for



Awarded Contract

Contract # 031517-SGL

Sourcewell Customer:
 Site Name:
 Street Address:
 City, State, Zip

Humboldt County Jail
Humboldt County Jail
826 4th Street
Eureka, CA 95501

CCA Use Only:
 Sourcewell Region Code#
 AR#
 Ship to Customer #
 Bill to Customer #
 Rev 3 Effective "Date" 09-05-2019

Sourcewell Member #:
 Sales Representative
 Contract Period Begin and End Date

39322
 Daniel Padilla
 July 1st, 2021 to June 30th 2022

Annual Contract Value:
 \$38,658.96

Pricing Breakout by Product Line & Inspection Information

Fire Alarm (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
Make/Model:		Semi-Annual	Aug, Feb
Simplex 4100ES			
Fire Panel(s)	2		
Pull Stations	33		
Smoke Detector - Sensitivity report from panel per 250	3		
SmokeDetectors - Test & Inspect	724		
SmokeDetector - Cleaning	Not included		
SmokeDetector - Sensitivity	Not included		
Duct Detectors - Functional test	29		
Duct Detectors - Cleaning	Not included		
Duct Detectors - Sensitivity	Not included		
Elevator Recall	0		
AV's, Horn/Strobes	110		
Speakers	0		
Heat Detectors	75		
Warden Phone Jacks	0		
Transponder	2		
NAC	0		
Annunciator	1		
Other (AHU input, relays, etc.)	0		
Vesda Early Detection Device	0		
WaterFlow	22		
Tamper Switches	38		
Dact (Dialer Panel)	1		
Door Holder	9		
Optional Standard Labor Coverage	Yes		
Optional 24/7 Labor Coverage	No		
Optional Full Service Parts Coverage	No		
Inspection After-Hours	No		
	\$0.00		
Annual Cost	\$29,158.96		

W/T Frequency:

Semi-Annual
 Semi-Annual

Monitoring	Quantity:	MONITORING:	By
Single building fire alarm service	0		
Single building burglar alarm service	0		
Multi building applications (same dialer) (each building)	0		
Single building combo panel service (fire/security)	0		
Elevator Monitoring	0		
UL Certified Fire Alarm Monitoring	0		
	\$0.00		
	\$0.00		

By ordering this service you are agreeing to the Master Monitoring Terms and Conditions applicable with this contract. These terms can be referenced in the monitoring tab below.

Sprinkler System (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
Wet Risers	0	Quarterly	
Dry Risers	0	Quarterly	
Dry Sprinkler Trip Test	0	Annual	
Pre-Action (Quarterly pricing includes trip test. Pricing does not reflect additional FA panel or devices. If needed, see FA pricing above).	0	Annual	
Additional Control Assemblies (Tamper and Flow)	0	Annual	
PIV's (Post indicator valve)	0	Annual	
Deluge Risers	0	Annual	
AFFF (Foam tank inspect & lab analysis of foam)	0		
Fire Hose Stations	0		
Standpipe	0	Quarterly	
Anti-Freeze Loops	0		
Fire Pump	0	Annual	
Monthly Pump Run (each)	0	Monthly	
Private Fire Hydrants	0		

Backflow Preventer (Sprinkler, Domestic, Irrigation)	0		
Backflow preventer: LA, IN, MN, MD, IL, MO, MI	0		
Monthly Valve Inspections	0		Monthly
Optional Sprinkler Standard Labor Coverage	No		
After-Hours Sprinkler Inspection	No		
		\$0.00	
Annual Wet Sprinkler Cost		\$0.00	
		\$0.00	
Annual Dry Sprinkler Cost		\$0.00	
		\$0.00	
Annual Anti-Freeze Cost		\$0.00	
		\$0.00	
Annual Backflow Cost		\$0.00	
		\$0.00	
Annual Deluge Cost		\$0.00	
		\$0.00	
Annual Fire Hose Cost		\$0.00	
		\$0.00	
Annual Fire Pump Cost		\$0.00	
		\$0.00	
Annual Pre-Action Cost		\$0.00	
		\$0.00	
Annual Standpipe Cost		\$0.00	
		\$0.00	
Annual Fire Hydrant Cost		\$0.00	

Special Hazards (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
FM200 or Halon System - Up to 300# Tank (Note: Use A&D prices for the testing of devices)	0		
Panel	0		Semi-annual
Clean Agent System additional cylinder less than 350lbs	0		
Clean Agent System additional cylinder greater than 350lbs	0		
SmokeDetectors - Test & Inspect	0		
SmokeDetector - Cleaning	50%		
SmokeDetector - Sensitivity	50%		
Heat Detectors	0		
Pull Stations	0		
Above Ceiling Smoke Detector (functionality test of smoke detector above ceiling grid)	0		
Subfloor Detector - Test & Inspect	0		
Subfloor Detector - Cleaning	50%		
Subfloor Detector - Sensitivity	50%		
Audio/Visual	0		
Abort	0		
		\$0.00	
Annual Cost		\$0.00	

Extinguishers (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month:
ABC Portable Units	0		Annual
Clean Agent, Halon	0		
CO2/K-Class	0		
Water - stored pressure	0		
Wheeled Unit - stored pressure	0		
Nevada (Includes parts and chemicals)	0		
Optional Platinum (parts, recharge, service)	Yes		
		\$0.00	
Annual Cost		\$0.00	

Emergency Lighting (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month:
Emergency Lights with Battery Pack	0		Annual
Exit Lights with Battery Pack	0		
Optional Platinum Coverage	No		
		\$0.00	
Annual Cost		\$0.00	

Kitchen Hoods (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
Hood System (incl test & inspection of 1 tank & up to 3 links)	0		Semi-Annual
Additional Tanks	0		
Additional Links	0		
Optional Platinum Coverage	No		
		\$0.00	
Annual Cost		\$0.00	

Emergency Shower / Eyewash Stations (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
Initial Shower / Eyewash Station	0		Annual
Eash Additional	0		
Additional Hours for Training or to meet Monthly Requirements	0		
		\$0.00	
Annual Cost		\$0.00	

Closed Circuit Television (Test & Inspect)	Quantity:	Inspect Frequency:	Inspect Month(s):
Multiplexer	0		Annual

Camera's (Indoors)
 Camera's (Outdoor)
 Monitors
 Input Switcher
 Lense Cleaning
 Pan/Tilt
 Controller
 Heater/Blower
 Battery Testing /Per Battery

0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
0	
\$0.00	

Annual Cost

\$0.00

Viakoo for CCTV

Viakoo Predictive™ per camera/encoder
 Viakoo Preemptive™ per Camera/encoder
 Viakoo Proactive™ Per camera/encoder
 Standard Labor Coverage (M-F, 8 to 5)
 24/7 Labor Coverage

Quantity:		Service Frequency:
0		Annual
0		Annual
0		Annual
No		8-5 Standard Coverage
No		24/7 Labor Coverage
\$0.00		
\$0.00		

Additional Tech Time

0		Service Type:
\$0.00		Fire Alarm

\$0.00

Insert add'l svc coverage desc. (hood clean, parts, union labor)

<i>Drive Time/Stay</i>	\$7,500.00
<i>Building Access Time</i>	\$2,000.00
<i>Battery test and inspect for semi-annual FA inspection (February)</i>	\$0.00
	\$0.00
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Annual Recurring Cost: Date: _____
Customer Signature: _____

Monitoring Service Agreement Terms and Conditions

Instructions and Explanation List

SUBSCRIBER'S NAME:

The Subscriber's legal name. If a business, this would be the name as indicated on the business license. Also include name of the build-ing or premise if the Subscriber is a commercial property manager.

MONITORING ACCOUNT #

The account number (location address code) given to you by the Monitoring Center.

ADDRESS:

This must be the street address of the monitored premises, along with any additional address information such as Suite or Building #. Post office boxes cannot be allowed for obvious reasons. If a separate address or P.O. Box is used for billing purposes, please provide where indicated.

CITY:

City, Township, etc. where the Subscriber is located.

STATE:

State in which Subscriber is located.

ZIP:

Zip code in which Subscriber is located.

ALARM PERMIT #

Required by some Police Departments before they will respond to alarm activations. Usually there is a 4 to 6 week grace period to obtain Alarm Permit, after which time the police will no longer respond until a valid permit for the customer premise is obtained. Check the laws as they pertain to your area. For more information, contact your authority having jurisdiction.

CUSTOMER NUMBER/SEQUENCE:

The eight digit number assigned to this customer in the Johnson Controls Fire Protection billing system, along with the four digit Sequence Number which identifies the monitoring unit created for this account.

PREMISE TELEPHONE #

Subscriber's phone number. Used to verify alarm signals and to contact subscriber in the event of alarm malfunction.

PREMISE FAX #

Subscriber's fax number, if appropriate.

CROSS STREET:

Authority having jurisdiction often asks for the nearest cross street in order to expedite dispatching of emergency response personnel.

BILLING ADDRESS:

Subscriber billing address if it is different from the premise address.

CONTACT / CALL LIST (RESPONSIBLE PARTIES)

KEY:

Check box if responsible party has keys to Subscriber's premises and is able to disarm alarm system.

At least two of the responsible parties should have keys to the premises.

NAME:

Responsible parties' names in the order in which they are to be called. Names listed should be persons who can shut off the alarm system and if necessary respond to the premises when notified of an alarm activation by the Monitoring Center.

PHONE #

Phone number at which the responsible party can be contacted by the Monitoring Center. This is presumed to be a residence phone

PASS CODE / ABORT CODE:

This can be a number, word, or combination of letters and numbers. It is a secret code selected by the Subscriber to confirm that the user is authorized to access account information, place the system on test and verify false alarms. All security alarm monitoring accounts must have a Pass Code; Pass Codes on fire alarm monitoring accounts are recommended but not required. On fire alarm accounts, the monitoring account number will function as the Pass Code if one is not selected by the Subscriber.

EMERGENCY CALL LIST:

List telephone number, including area code, of correct local emergency dispatch authority/agency (Police, Fire Department, 911, etc.). Be sure to verify that the Subscriber is located within the jurisdiction of the agency given. The number should be the 24-hour emergency dispatch number, not the administrative office.

COMMUNICATOR:

Manufacturer's name and type of dialer (DACT) used.

MODEL #

Model number of dialer (DACT) used.

INTRUSION PANEL MODEL

Example: 3001, 3007, etc.

FORMAT REPORTING:

Check appropriate box or write in specific type of communications format to be used by the dialer (DACT).

TIME ZONE:

EST, CST, MST, PST.

AUTOMATIC TEST TIMER INTERVAL:

The interval between Automatic Timer tests, i.e. 24 hours (Daily), Weekly, Monthly or None.

OPENING AND CLOSING SIGNALS:

On security alarm systems only, dialers can be programmed to send a signal to the Monitoring Center each time the system is disarmed (opening signal) or armed (closing signal).

OPEN / CLOSE - LOG ONLY:

All opening and closing signals received by the Monitoring Center are logged in the account's activity history, but no action is taken by an operator.

OPEN / CLOSE - SUPERVISED:

The monitoring center will call on any opening or closing signals which are received outside of the scheduled "window" for the account.

WINDOW:

If the Subscriber's business will be reporting Open/Close signals from a security alarm system which are to be supervised by the monitoring center, the default time set for the "window" is 60 minutes. The window works as follows: If a business is scheduled to open at 0800 and has a 60 minute window, the business will receive a call from the monitoring center for an Early Open if the system is disarmed prior to 0700. If the business does not open by 0900, the Monitoring Center will call on a No Open received. If the business is scheduled to close at 1700, but remains open (alarm system is not armed) past 1800, the Monitoring Center will call on the No Close Received.

ACTIVITY REPORTS:

Computer generated reports of all account activity, including Open/Close signals if applicable, which are to be sent periodically to the customer. Specify whether reports are to be sent monthly, weekly, or on some other basis.

ZONE:

Zones transmitted by the alarm system dialer to the Monitoring Center, i.e. 1, 2, 3, 31, 32, etc., depending on the electronic communications format used. It is necessary to list all zone information to be used by the dialer.

PROTECTED AREA:

Description of area the alarm zone would cover, i.e. Front Door, Warehouse, etc. on a security alarm. Please note that although you may have the resolution code list, be sure to always include the description of that zone in order to assure accuracy.

AUD / SIL / VFY / DISP:

Check appropriate box.

AUD = Audible Alarm; SIL = Silent Alarm; VFY = Verify; DISP = Dispatch

ALARM TYPE:

Fire, duress, burglary, etc.

SIGNAL:

Numeric or alphanumeric code sent by the alarm dialer to the Monitoring Center. Example: 1 or 01, 3 or 03, etc. depending on format.

SPECIAL INSTRUCTIONS:

Please note as specifically as possible any special instructions on how alarm activations are to be handled by the Monitoring Center if they differ in any way from normal dispatch and notification procedures. Example: "Call customer premise first to verify before dispatching on alarms received during normal business hours."

STATE LICENSE #

Include Johnson Controls Fire Protection State License # on this form, if applicable. Some states require this number to be printed on all correspondence. Check state and local jurisdiction laws or codes as they pertain to your area.

DISTRICT CODE:

This will normally be the district office listing number.

COMPLETED BY:

Name of person completing form.

DATE:

Date form was completed and signed.

MAINTENANCE AGREEMENT COVERAGE CODE:

Insert technical support response code for contracted response services.

ANNUAL MONITORING FEE:

Write in the dollar amount to be billed to the customer on an annual basis.

SUBSCRIBER AUTHORIZED SIGNATURE:

This acknowledges Subscriber's agreement to pay the Annual Monitoring Fee, as well as Subscriber's agreement to be bound by the Terms and Conditions set forth by Johnson Controls Fire Protection on the reverse side of the Monitoring Service Agreement form.

TERMS AND CONDITIONS

1. Introduction. Subscriber has contracted with Johnson Controls Fire Protection for monitoring services at the location indicated on the front side of this Agreement.

2. Johnson Controls Fire Protection's Duties. Subscriber agrees and acknowledges that Johnson Controls Fire Protection's sole and only obligation under this Agreement shall be to monitor signals sent by various media including, but not limited to, telephone lines, cellular devices, satellite technology, and radio telemetry and received by means of a protective system (hereinafter "System") and to respond thereto by notifying the party (or parties) identified by Subscriber. Upon receipt of a protective system signal, Johnson Controls Fire Protection shall WITHOUT WARRANTY attempt to notify the party (or parties) that has been identified by Subscriber as the proper party to notify under the circumstances encountered.

3. Waiver of Warranty; Exculpatory Clause. Subscriber understands that Johnson Controls Fire Protection offers several levels of protection services and that the level described has been chosen by Subscriber after considering and balancing various levels of protection afforded and their related costs. IT IS UNDERSTOOD AND AGREED THAT: Johnson Controls Fire Protection IS PROVIDING A SERVICE DESIGNED TO REDUCE THE RISK OF LOSS; THAT Johnson Controls Fire Protection IS NOT AN INSURER; THAT INSURANCE, IF ANY, SHALL BE OBTAINED BY SUBSCRIBER COVERING PERSONAL INJURY, INCLUDING DEATH, AND REAL OR PERSONAL PROPERTY LOSS OR DAMAGE; THE PAYMENTS HEREUNDER ARE BASED SOLELY ON THE VALUE OF THE MONITORING SERVICES AS DESCRIBED HEREIN AND ARE UNRELATED TO THE VALUE OF ANY OF SUBSCRIBER'S PROPERTY, OR THE PROPERTY OF OTHERS LOCATED AT SUBSCRIBER'S LOCATION, THE VALUE OF WHICH IS KNOWN ONLY BY SUBSCRIBER; THAT Johnson Controls Fire Protection IS NOT LIABLE FOR LOSSES CAUSED BY THE MALFUNCTION OR NON-FUNCTION OF THE SYSTEM OR EQUIPMENT OR THE MONITORING, REPAIRING, SIGNAL HANDLING OR DISPATCHING SERVICES EVEN IF DUE TO Johnson Controls Fire Protection'S NEGLIGENCE OR FAILURE TO PERFORM. Johnson Controls Fire Protection MAKES NO GUARANTEE OR WARRANTY, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, THAT THE SERVICES OR EQUIPMENT SUPPLIED WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SERVICES OR EQUIPMENT ARE DESIGNED TO DETECT. Johnson Controls Fire Protection MAKES NO WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, THAT THE EQUIPMENT SUPPLIED, OR ANY HARDWARE, SOFTWARE OR NETWORKS USED IN CONNECTION WITH THE SYSTEM SHALL CORRECTLY HANDLE THE PROCESSING OF DATES BEFORE AND AFTER DECEMBER 31, 1999, OR THAT THE SERVICES HEREUNDER SHALL ENSURE SUCH CORRECT DATE HANDLING.

4. Third Party Indemnification. Since the parties agree that Subscriber retains the sole responsibility for the life and safety of all persons on its premises, and for protecting against losses to its own property and the property of others located on its premises, Subscriber agrees to indemnify, defend, and hold harmless Johnson Controls Fire Protection, its officers, employees, agents, subcontractors, suppliers, or representatives, from and against all claims, lawsuits, and losses, including attorneys' fees, by persons not a party to this Agreement, alleged to be caused by the improper operation of the system, whether due to malfunctioning or nonfunctioning of the system or the negligent performance or nonperformance of the monitoring services or other installation, maintenance, or other services by Johnson Controls Fire Protection or its officers, employees, agents, subcontractors, suppliers, or representatives. Additionally, Subscriber agrees to list Johnson Controls Fire Protection, its officers, employees, agents, subcontractors, suppliers, and representatives as additional insured on all insurance policies in effect on the premises.

5. Limitation of Liability; Liquidated Damages. SUBSCRIBER ACKNOWLEDGES THAT IT IS IMPRACTICAL AND EXTREMELY DIFFICULT TO FIX ACTUAL DAMAGES, IF ANY, WHICH MAY PROXIMATELY RESULT FROM FAILURE ON THE PART OF Johnson Controls Fire Protection TO PERFORM ANY OF ITS OBLIGATIONS OR SERVICES HEREIN, INCLUDING, BUT NOT LIMITED TO, MONITORING SERVICES, INSTALLATION OR MAINTENANCE, THE FAILURE OF THE EQUIPMENT (SYSTEM) TO OPERATE PROPERLY, BY ACTIVE OR PASSIVE NEGLIGENCE, OR BY FAILURE TO PERFORM ANY OF THE OBLIGATIONS HEREIN, BECAUSE OF AMONG OTHER THINGS: (A) THE UNCERTAIN AMOUNT OR VALUE OF SUBSCRIBER'S PROPERTY OR THE PROPERTY OF OTHERS KEPT AT THE MONITORED LOCATION WHICH MAY BE LOST, STOLEN, DESTROYED, DAMAGED OR OTHERWISE AFFECTED BY OCCURRENCES WHICH THE EQUIPMENT (SYSTEM) AND/OR SERVICES IS DESIGNED TO DETECT; (B) THE UNCERTAINTY OF THE RESPONSE TIME OF ANY POLICE DEPARTMENT, FIRE DEPARTMENT, PARAMEDIC UNIT, PATROL SERVICE OR OTHERS, SHOULD ANY OF THESE PARTIES BE DISPATCHED AS A RESULT OF A SIGNAL BEING RECEIVED OR AN AUDIBLE DEVICE SOUNDING; (C) THE INABILITY TO ASCERTAIN WHAT PORTION, IF ANY, OF ANY LOSS WOULD BE PROXIMATELY CAUSED BY Johnson Controls Fire Protection'S FAILURE TO PERFORM OR BY ITS EQUIPMENT'S FAILURE TO OPERATE; OR (D) THE UNCERTAIN NATURE OF OCCURRENCES WHICH MIGHT CAUSE INJURY OR DEATH TO SUBSCRIBER OR ANY OTHER PERSON. THEREFORE, SUBSCRIBER ACKNOWLEDGES AND AGREES THAT IF ANY LOSS OR LIABILITY IS ALLEGED AGAINST Johnson Controls Fire Protection, IRRESPECTIVE OF CAUSE, INCLUDING, BUT NOT LIMITED TO, WHETHER THE LOSS OR LIABILITY IS CAUSED BY Johnson Controls Fire Protection'S OWN NEGLIGENCE, SUCH LIABILITY SHALL BE LIMITED TO AN AMOUNT EQUAL TO THE ANNUAL MONITORING FEE OR TWENTY FIVE HUNDRED (2500.00) DOLLARS, WHICHEVER IS LESS. THIS SUM SHALL BE PAID AND RECEIVED AS EITHER (1) LIQUIDATED DAMAGES AND NOT AS A PENALTY, OR (2) AS A LIMITATION OF LIABILITY APPROVED AND AGREED UPON BY THE PARTIES. THE PAYMENT OF THIS AMOUNT SHALL BE Johnson Controls Fire Protection'S SOLE AND EXCLUSIVE LIABILITY. UNDER NO CIRCUMSTANCES SHALL Johnson Controls Fire Protection BE LIABLE TO SUBSCRIBER OR ANY OTHER PERSON FOR GENERAL, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES OF ANY NATURE IN EXCESS OF SUCH AMOUNT, INCLUDING, WITHOUT LIMITATION, DAMAGES FOR PERSONAL INJURY OR DAMAGES TO REAL OR PERSONAL PROPERTY, LOSS OF PROPERTY OR REVENUE, COST OF CAPITAL, COSTS OF PURCHASED OR REPLACED GOODS, OTHER ECONOMIC LOSS HOWEVER OCCASIONED, AND WHETHER ALLEGED AS CAUSED BY THE INSTALLATION, REPAIR, DESIGN, SALE, LEASE, OR FAILURE OF THE MONITORING EQUIPMENT OR SERVICE OR THE PERFORMANCE OR NONPERFORMANCE OF OBLIGATIONS UNDER THIS AGREEMENT OR BREACH OF WARRANTY OR NEGLIGENCE, ACTIVE, PASSIVE, JOINT, SEVERAL OR OTHERWISE, STRICT LIABILITY, TORT, OR OTHERWISE BY Johnson Controls Fire Protection, ITS OFFICERS, EMPLOYEES, AGENTS, SUBCONTRACTORS, SUPPLIERS, OR REPRESENTATIVES. Subscriber agrees to obtain insurance coverage adequate to protect Subscriber's interest in light of the limitation of liability stated in this Agreement. If subscriber wishes Johnson Controls Fire Protection to increase the amount of the above limitation of liability or liquidated damages, Subscriber may inquire about obtaining an increase to this amount in exchange for the payment of an additional monthly charge, but such additional monthly charge shall not be construed to mean that Johnson Controls Fire Protection is an insurer or to relieve Subscriber of the sole responsibility to obtain and maintain insurance. The foregoing shall survive the termination or expiration of this Agreement. Johnson Controls Fire Protection assumes no responsibility for any loss in excess of such amount.

6. Subscriber's Duties. In addition to Subscriber's duty to indemnify, defend, and hold Johnson Controls Fire Protection harmless as provided above: (a) Subscriber shall carefully and properly test and set the system immediately prior to the securing of the premises and carefully test the system in a manner prescribed by Johnson Controls Fire Protection during the term of this Agreement. Subscriber shall be solely responsible for testing the System for accurate date handling capabilities, and for maintaining such capabilities. Subscriber agrees that it is responsible for any losses or damages due to malfunction, miscommunication, or failure of Subscriber's system to accurately handle, process, or communicate date data. If any defect in operation of the System develops, or in the event of a power failure, interruption of telephone service, or other interruption at Subscriber's premises of signal or data transmission through any media, Subscriber shall notify Johnson Controls Fire Protection immediately. If space/interior protection (i.e., ultrasonic, microwave, infrared, etc.) is part of the System, Subscriber shall walk test the system in the manner recommended by Johnson Controls Fire Protection. (b) When any device or protection is used, including, but not limited to, space protection, which may be affected by turbulence of air, occupied airspace change or other disturbance, forced air heaters, air conditioners, horns, bells, animals and any other source of air turbulence or movement which may interfere with the effectiveness of the System during closed periods while the alarm system is on, Subscriber shall notify Johnson Controls Fire Protection. (c) Subscriber shall notify Johnson Controls Fire Protection regarding any remodeling or other changes to the protected premises that may affect operation of the System. (d) Subscriber shall cooperate with Johnson Controls Fire Protection in the installation, operation, and maintenance of the system and agrees to follow all instructions and procedures which may be prescribed for the operation of the System, the rendering of services and the provision of security for the premises. (e) Subscriber shall pay all charges made by any telephone company or other utility for installation, leasing, and service charges of telephone lines connecting Subscriber's premises to Johnson Controls Fire Protection. Subscriber acknowledges that alarm signals from Subscriber's premises to Johnson Controls Fire Protection are transmitted over Subscriber's telephone service and that in the event the telephone service is out of order, disconnected, placed on "vacation," or otherwise interrupted, signals from Subscriber's alarm system will not be received by Johnson Controls Fire Protection during any such interruption in telephone service and the interruption will not be known to Johnson Controls Fire Protection. Subscriber agrees that in the event the equipment or system continuously transmits signals reasonably determined by Johnson Controls Fire Protection to be false and/or excessive in number, Subscriber shall be subject to the additional costs and fees incurred by Johnson Controls Fire Protection in receiving and/or responding to the excessive signals.

7. Authorized Personnel & Emergency Information. Subscriber agrees to furnish forthwith a written list of the names, addresses and telephone numbers of all persons authorized to enter or remain on Subscriber's premises and/or that should be notified in the event of an alarm. Subscriber agrees to provide all changes, revision and modifications to the above to Johnson Controls Fire Protection in writing in a timely manner. Subscriber shall furnish to Johnson Controls Fire Protection certain emergency information and shall keep it current by providing Johnson Controls Fire Protection with any changes in writing, providing the required identifying information in a timely manner.

8. Assignees and/or Subcontractors of Johnson Controls Fire Protection. Johnson Controls Fire Protection shall have the right to assign this Agreement in whole or in part to any other person, firm, or corporation and shall have the further right to subcontract any surveillance, monitoring, maintenance, patrol, emergency response, or other services which it may be required to perform hereunder. Subscriber acknowledges that this Agreement, and particularly those paragraphs relating to Johnson Controls Fire Protection's maximum liability and third party indemnification, shall inure to the benefit of and are applicable to any assignees and/or subcontractors of Johnson Controls Fire Protection, and that they bind Subscriber with respect to said assignees and/or subcontractors with the same force and effect as they bind Subscriber to Johnson Controls Fire Protection.

9. Assignment by Subscriber. Subscriber acknowledges that the sale or transfer of Subscriber's premises shall not relieve Subscriber of duties and obligations under this Agreement unless Johnson Controls Fire Protection agrees in writing to the transfer of the Agreement.

10. Taxes, Fees, Fines, Licenses, and Permits. (a) Subscriber agrees to pay all sales tax, use tax, property tax, utility tax and other taxes required in connection with the equipment and services listed, including telephone company line charges, if any. Johnson Controls Fire Protection shall have the right, at any time, to pass along to Subscriber any increases in the monthly charges which hereafter may be imposed on Johnson Controls Fire Protection by utility or government agencies relating to the service(s) provided under the terms of this Agreement, and Subscriber hereby agrees to pay the same. (b) Subscriber agrees to assume all responsibility for any false alarms or signals given by the protective equipment. Subscriber will indemnify, pay and defend Johnson Controls Fire Protection and its authorized contractors and hold each of them harmless from and against any responsibility or liability for payment of associated fines, penalties or other costs. (c) Subscriber shall comply with all laws and regulations relating to the equipment and its use and shall promptly pay when due all sales, use, property, excise and other taxes and all license and registration fees now or hereafter imposed by any government body or agency upon the equipment or its use. If Subscriber fails to maintain any required licenses or permits, Johnson Controls Fire Protection shall not be responsible for performing the services and may terminate the services with notice to Subscriber.

11. Increase in Service Charges. Johnson Controls Fire Protection shall have the right to increase the Service Charges provided for herein by giving Subscriber thirty (30) days written notice in advance of the effective date of such increase. Charges for time and materials services are based upon Johnson Controls Fire Protection's service rates in effect at the time of the service, and are subject to change without notice.

12. Delay or Interruptions. Johnson Controls Fire Protection assumes no liability for delay in the installation of the System or for interruption of monitoring services due to strikes, riots, floods, storms, earthquakes, fire, power failures, insurrections, interruption of availability of telephone, cable, cellular, satellite, or radio service or service through any other medium, malfunction or unavailability of the system related to date handling problems, irrespective of cause, acts of God, or for any other cause beyond the control of Johnson Controls Fire Protection, and will not be required to provide installation or other services to Subscriber while interruption of service due to any such cause may continue. Johnson Controls Fire Protection assumes no liability for delay of installation or services due to non-cooperation of the Subscriber or his agents in providing access to that area of installation or service on any device or devices of the Subscriber or of others to which Johnson Controls Fire Protection's equipment is attached.

13. Outside Charges. Subscriber understands and accepts that Johnson Controls Fire Protection specifically denies any responsibility for charges associated with the notification or dispatching of anyone, including, but not limited to, fire department, police department, paramedics, doctors, or any other emergency personnel, and if there are any charges incurred as a result of said notification or dispatch, said charges shall be the responsibility of Subscriber, whether requested or not and whether such entities were correctly or incorrectly notified by Johnson Controls Fire Protection, its agents, or subcontractors.

14. Default/Termination. In the event Subscriber fails to pay any amount, Subscriber abuses the equipment or the use of the monitoring facility, Subscriber fails to comply with any of the terms and conditions hereof, Subscriber makes an assignment for the benefit of creditors, an order for relief is entered against Subscriber under any chapter of the National Bankruptcy Code, as amended, a receiver or trustee is appointed for all, or substantially all, the assets of Subscriber, or there is a dissolution or termination of existence of Subscriber, or if Subscriber is in default under this Agreement and such default continues for ten (10) days after Johnson Controls Fire Protection gives Subscriber written notice of such default, in addition to any other remedies provided by law, Johnson Controls Fire Protection may pursue any one or more of the following remedies, which are cumulative and nonexclusive: (a) Terminate all services subscribed for hereunder by giving ten (10) days written notice to Subscriber, without terminating this Agreement, and recover all amounts due to Johnson Controls Fire Protection; (b) Take possession of all Johnson Controls Fire Protection owned equipment wherever situated and for such purpose enter upon Subscriber's property without liability for so doing; (c) By notice to Subscriber, declare immediately due and payable all moneys to be paid by Subscriber during the Primary Term or, if the Primary Term has then expired, declare immediately due and payable all moneys to be paid during any Renewal Term then in effect, and Subscriber shall thereupon be obligated to pay such moneys to Johnson Controls Fire Protection immediately. Subscriber shall in any event remain fully liable for reasonable damages as provided by law and for all costs and expenses incurred by Johnson Controls Fire Protection on account of such default including all court costs and reasonable attorneys' fees. The waiver by Johnson Controls Fire Protection of a breach of any obligation of Subscriber shall not be deemed a waiver of such obligation or any subsequent breach of the same or any other obligation. The subsequent acceptance of payment hereunder by Johnson Controls Fire Protection shall not be deemed a waiver of any prior existing breach, regardless of Johnson Controls Fire Protection's knowledge of such prior existing breach at the time of acceptance of such payments.

15. One Year Limitation on Actions. It is agreed that no suit or cause of action shall be brought against Johnson Controls Fire Protection more than one (1) year after the accrual of the cause of action therefor.

16. Waiver of Subrogation. Subscriber does hereby for itself and all other parties claiming under it release and discharge Johnson Controls Fire Protection from and against all hazards covered by Subscriber's insurance, it being expressly agreed and understood that no insurance company or insurer will have any right of subrogation against Johnson Controls Fire Protection.

17. Entire Agreement; Modification; Waiver. This writing is intended by the parties as a final expression of their Agreement and as a complete and exclusive statement of the terms thereof. This Agreement supersedes all prior representations, understandings or agreements of the parties, written or oral, and shall constitute the sole terms and conditions of sale for all equipment and services. This Agreement can be modified only in writing, signed by the parties or their duly authorized representatives. No waiver of a breach of any term or condition of this Agreement shall be construed to be a waiver of any succeeding breach.

18. Choice of Law; Venue. The laws of the Commonwealth of Massachusetts shall govern the validity, enforceability and interpretation of the Agreement. It is agreed that any suit or action initiated as a result of this Agreement or in any way arising out of this Agreement or the Monitoring Services to be provided under this Agreement shall be brought in a court of competent jurisdiction within the Commonwealth of Massachusetts.

Sourcewell Labor Rates Effective 9-05-19

	USA	Canada
Product Line	FY19	FY19
Sprinkler		
Sprinkler Non Union	122	N/A
Sprinkler Union	148	140
Metro Area (NY) 2hr. Min	170	
Suppression		
Suppression Extinguishers	117	122
Suppression Special Hazards	143	143
Metro Area Ext. 2 hr. Min	127	
Metro Area SP HZD 2hr. Min	180	
Fire Alarm		
Alarm & Detection	148	148
Metro Area (NY) 2hr. Min	186	

All Labor Subject to the Following:

- Overtime Multiplier 1.50
- Double-time Multiplier 2.0

Time Classification	Start Time	End Time	Hourly Rate Modifier
Standard Time M-F	8:00 AM	5:00 PM	N/A
Standard Hours M-T Except Friday	5:01 PM 12:01 PM	7:59 AM 12:00 AM Midnight	1.5x
Saturday	12:01 AM	12:00 AM Midnight	1.5x
Sunday & Holidays	12:01 AM	12:00 AM Midnight	2x

- Minimum Charge for an Emergency and a Priority Call Is 3 Hours
- Maximum Travel Charge Is 4 Hours
- Prices are subject to change

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Operation	Region	Branch	Branch Name	Old Code	Electrical	Nurse Call	Sprinkler	Suppression
Central	Great Lakes	321	Detroit	D	\$237.00	\$237.00	\$197.00	\$155.00
Central	Great Lakes	185	Great Lakes HQ	D	\$237.00	\$230.00	\$197.00	\$155.00
Central	Great Lakes	327	Grand Rapids	C	\$228.00	\$228.00	\$134.00	\$145.00
Central	Great Lakes	359	Northern Indiana	B	\$216.00	\$216.00	\$139.00	\$138.00
Central	Great Lakes	514	Cincinnati	C	\$228.00	\$228.00	\$148.00	\$145.00
Central	Great Lakes	515	Cleveland	P	\$240.00	\$240.00	\$155.00	\$155.00
Central	Great Lakes	175	Cleveland Intl-Westfire	P	\$240.00	\$240.00	\$155.00	\$155.00
Central	Great Lakes	176	Cleveland Intl Coastal-Westfire	P	\$240.00	\$232.00	\$155.00	\$155.00
Central	Great Lakes	546	Pittsburgh	D	\$267.00	\$267.00	\$155.00	\$155.00
Central	Great Lakes	583	Columbus	D	\$240.00	\$240.00	\$157.00	\$155.00
Central	Great Lakes	584	Toledo	D	\$240.00	\$240.00	\$157.00	\$155.00
Central	Midwest	320	Des Moines	C	\$228.00	\$228.00	\$148.00	\$145.00
Central	Midwest	331	Indianapolis	C	\$228.00	\$228.00	\$148.00	\$145.00
Central	Midwest	332	Kansas City	C	\$228.00	\$228.00	\$151.00	\$145.00
Central	Midwest	333	Springfield	C	\$228.00	\$228.00	\$148.00	\$145.00
Central	Midwest	354	St Louis	E	\$247.00	\$247.00	\$174.00	\$173.00
Central	Midwest	362	Omaha	B	\$175.00	\$175.00	\$141.00	\$138.00
Central	Midwest	375	Peoria	C	\$228.00	\$228.00	\$152.00	\$145.00
Central	Midwest	472	Wichita	B	\$216.00	\$216.00	\$139.00	\$138.00
Central	North Central	311	Chicago	E	\$247.00	\$247.00	\$174.00	\$173.00
Central	North Central	334	Madison	C	\$175.00	\$175.00	\$148.00	\$145.00
Central	North Central	336	Milwaukee	W	\$214.00	\$214.00	\$154.00	\$145.00
Central	North Central	337	Minneapolis	D	\$200.00	\$200.00	\$162.00	\$155.00
Central	North Central	381	Green Bay	C	\$228.00	\$228.00	\$148.00	\$145.00
Central	North Central	385	Fargo	C	\$152.00	\$152.00	\$148.00	\$145.00
Northeast	Empire & Keystone	101	Albany	Q	\$215.00	\$215.00	\$143.00	\$141.00
Northeast	Empire & Keystone	102	Newburgh	E	\$247.00	\$247.00	\$134.00	\$173.00
Northeast	Empire & Keystone	104	Endicott	C	\$228.00	\$228.00	\$149.00	\$145.00
Northeast	Empire & Keystone	111	Buffalo	C	\$228.00	\$228.00	\$148.00	\$145.00
Northeast	Empire & Keystone	153	Rochester	C	\$228.00	\$228.00	\$148.00	\$145.00
Northeast	Empire & Keystone	162	Syracuse	C	\$228.00	\$228.00	\$148.00	\$145.00
Northeast	Empire & Keystone	528	Harrisburg	C	\$228.00	\$228.00	\$148.00	\$145.00
Northeast	Empire & Keystone	551	Allentown	C	\$228.00	\$228.00	\$148.00	\$145.00
Northeast	Metro NYC	119	Long Island	D	\$240.00	\$240.00	\$214.00	\$158.00
Northeast	Metro NYC	143	New York City	D	\$240.00	\$240.00	\$216.00	\$155.00
Northeast	Metro NYC	140	ISPI- New York City	D	\$240.00	\$240.00	\$216.00	\$155.00
Northeast	Metro NYC	518	North Jersey	D	\$240.00	\$240.00	\$174.00	\$174.00
Northeast	Mid Atlantic	544	Philadelphia	S	\$240.00	\$240.00	\$183.00	\$145.00
Northeast	Mid Atlantic	557	Wilmington	D	\$205.00	\$205.00	\$157.00	\$155.00
Northeast	Mid Atlantic	562	Federal Solutions	D	\$240.00	\$240.00	\$157.00	\$155.00
Northeast	Mid Atlantic	564	No. Virginia	D	\$240.00	\$240.00	\$157.00	\$155.00
Northeast	Mid Atlantic	565	Baltimore	E	\$247.00	\$247.00	\$174.00	\$173.00
Northeast	New England	106	Burlington	V	\$196.00	\$196.00	\$169.00	\$166.00
Northeast	New England	108	Boston	I	\$247.00	\$247.00	\$251.00	\$249.00
Northeast	New England	114	Nashua	J	\$240.00	\$240.00	\$205.00	\$202.00
Northeast	New England	129	Hartford	N	\$231.00	\$231.00	\$167.00	\$166.00
Northeast	New England	147	Portland	B	\$216.00	\$216.00	\$139.00	\$138.00
Northeast	New England	149	Providence	O	\$240.00	\$240.00	\$170.00	\$155.00
Northeast	New England	161	Springfield	D	\$231.00	\$231.00	\$167.00	\$166.00
Northeast	New England	168	Worcester	U	\$247.00	\$247.00	\$189.00	\$187.00
Southeast	Atlantic Coast	203	South Georgia	D	\$163.00	\$163.00	\$134.00	\$134.00
Southeast	Atlantic Coast	209	Kingsport	C	\$195.00	\$195.00	\$123.00	\$123.00
Southeast	Atlantic Coast	210	Charleston	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	213	Greenville	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	216	Columbia	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	217	Myrtle Beach	B	\$216.00	\$216.00	\$139.00	\$138.00
Southeast	Atlantic Coast	250	Raleigh	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	252	Richmond	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Atlantic Coast	260	Charlotte	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	286	Greensboro	C	\$228.00	\$228.00	\$148.00	\$116.00
Southeast	Atlantic Coast	293	Roanoke	B	\$216.00	\$216.00	\$139.00	\$138.00
Southeast	Atlantic Coast	295	Norfolk	C	\$228.00	\$228.00	\$148.00	\$145.00

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Operation	Region	Branch	Branch Name	Old Code	Electrical	Nurse Call	Sprinkler	Suppression
Southeast	Atlantic Coast	298	Hickory	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Atlantic Coast	299	Ashville	C	\$195.00	\$195.00	\$123.00	\$123.00
Southeast	Gulf Coast	205	Birmingham	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	206	Montgomery	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	222	Mobile	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	262	W Palm Beach	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	263	Miami	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Gulf Coast	264	Jacksonville	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	266	Tallahassee	D	\$189.00	\$189.00	\$145.00	\$145.00
Southeast	Gulf Coast	269	New Orleans	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	287	Shreveport	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	291	Orlando	D	\$211.00	\$211.00	\$140.00	\$140.00
Southeast	Gulf Coast	292	Tampa	D	\$228.00	\$228.00	\$145.00	\$145.00
Southeast	Gulf Coast	294	Jackson	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Gulf Coast	297	Ft Myers	C	\$211.00	\$211.00	\$140.00	\$140.00
Southeast	South	201	Certified Fire	D	\$211.00	\$211.00	\$141.00	\$134.00
Southeast	South	202	Atlanta	D	\$211.00	\$211.00	\$141.00	\$134.00
Southeast	South	207	Huntsville	B	\$216.00	\$216.00	\$119.00	\$119.00
Southeast	South	232	Lexington	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	South	233	Louisville	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	South	235	Memphis	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	South	270	Little Rock	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	South	288	Chattanooga	B	\$216.00	\$216.00	\$119.00	\$119.00
Southeast	South	289	Nashville	C	\$228.00	\$228.00	\$119.00	\$145.00
Southeast	South	290	Knoxville	C	\$205.00	\$205.00	\$127.00	\$123.00
Southeast	South	324	Evansville	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	South	512	Charleston	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Texas & Oklahoma	404	Lubbock	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	405	Fort Worth	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	407	Dallas	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	477	Dallas-Westfire	D	\$240.00	\$232.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	430	Houston	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	441	Tulsa	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Texas & Oklahoma	442	Oklahoma City	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Texas & Oklahoma	492	San Antonio	D	\$240.00	\$240.00	\$157.00	\$155.00
Southeast	Texas & Oklahoma	493	Corpus Christi	C	\$228.00	\$228.00	\$148.00	\$145.00
Southeast	Texas & Oklahoma	494	Austin	D	\$240.00	\$240.00	\$157.00	\$155.00
West	Northwest	412	Santa Rosa	E	\$247.00	\$247.00	\$174.00	\$173.00
West	Northwest	415	Fairbanks, AK	E	\$174.00	\$174.00	\$174.00	\$158.00
West	Northwest	417	San Francisco	H	\$259.00	\$259.00	\$195.00	\$193.00
West	Northwest	411	San Francisco Shell	H	\$259.00	\$250.00	\$195.00	\$193.00
West	Northwest	444	Boise	A	\$151.00	\$151.00	\$128.00	\$145.00
West	Northwest	448	Portland, OR	E	\$247.00	\$247.00	\$174.00	\$173.00
West	Northwest	449	Anchorage, AK	E	\$174.00	\$174.00	\$174.00	\$158.00
West	Northwest	454	Reno	C	\$217.00	\$217.00	\$155.00	\$145.00
West	Northwest	455	Sacramento	D	\$240.00	\$240.00	\$157.00	\$155.00
West	Northwest	458	Seattle	H	\$230.00	\$230.00	\$195.00	\$193.00
West	Northwest	478	Seattle-Westfire	H	\$230.00	\$223.00	\$195.00	\$193.00
West	Northwest	463	Juno	E	\$174.00	\$174.00	\$174.00	\$158.00
West	Northwest	479	Spokane	C	\$228.00	\$228.00	\$148.00	\$145.00
West	Northwest	483	Helena	D	\$240.00	\$240.00	\$157.00	\$155.00
West	Southern California	413	Fresno	G	\$240.00	\$240.00	\$164.00	\$162.00
West	Southern California	434	Los Angeles	H	\$249.00	\$249.00	\$195.00	\$193.00
West	Southern California	435	Las Vegas	M	\$259.00	\$259.00	\$195.00	\$193.00
West	Southern California	436	Inland Empire	E	\$247.00	\$247.00	\$174.00	\$173.00
West	Southern California	437	Ventura	G	\$259.00	\$259.00	\$195.00	\$162.00
West	Southern California	480	San Diego	H	\$259.00	\$259.00	\$195.00	\$193.00
West	Southern California	499	Honolulu	K	\$241.00	\$241.00	\$187.00	\$186.00
West	Southwest	419	Denver	F	\$191.00	\$191.00	\$143.00	\$155.00
West	Southwest	474	Denver-Westfire	F	\$191.00	\$184.00	\$143.00	\$155.00
West	Southwest	421	Colorado Springs	T	\$191.00	\$191.00	\$143.00	\$156.00
West	Southwest	445	Phoenix	R	\$205.00	\$205.00	\$129.00	\$190.00

2019 U.S. Domestic Branch Standard Service Labor Rates NTE

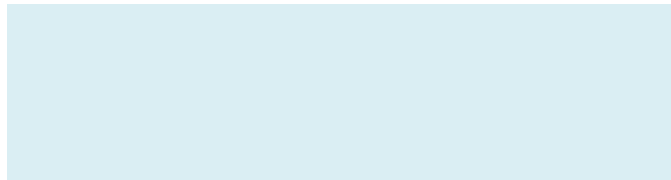
Operation	Region	Branch	Branch Name	Old Code	Electrical	Nurse Call	Sprinkler	Suppression
West	Southwest	475	Phoenix-Westfire	R	\$205.00	\$198.00	\$129.00	\$190.00
West	Southwest	446	Tucson	B	\$161.00	\$161.00	\$119.00	\$138.00
West	Southwest	456	Salt Lake City	D	\$216.00	\$216.00	\$164.00	\$162.00
West	Southwest	476	Salt Lake City-Westfire	D	\$216.00	\$210.00	\$164.00	\$162.00
West	Southwest	467	Albuquerque	C	\$164.00	\$164.00	\$128.00	\$145.00



Sourcewell #031517-SGL
Rosa 412



Customer Name:
Location Name:
Location Address:
Contact Name:
Contact Phone:
Contact Email:
Sales Representative:
Branch:



COVERED EQUIPMENT:

NON-RECURRING SERVICES

Monitoring Setup and Installation

One-time configuration and connection charge
Monitoring equipment and installation includes digital communicator and programming

Quantity:	Frequency:
0	One-Time
0	

Fire Damper and Doors

Smoke/Fire Damper Inspections
Fire Door Inspections
Rolling Fire Doors Inspections
Actuators
Smoke/Fire Damper Minimum Fee To be used if the total of fire dampers and doors does not equal (\$2,185.00) . If the minimums are not met, line item quantities should be removed and just select yes on line 43.
Smoke/Fire Damper Inspections (Pricing for AK, HI)
Fire Door Inspections (Pricing for AK, HI)
Rolling Fire Doors Inspections (Pricing for AK, HI)
Actuators (Pricing for AK, HI)

0
0
0
0
No
0
0
0
0

Smoke/Fire Damper Minimum Fee To be used if the total of fire dampers and doors does not equal (\$5,175.00) . If the minimums are not met, line item quantities should be removed and just select yes on line 48. (pricing for AK, HI)

No
\$0.00
\$0.00

One-Time Cost

Sprinkler System (5 Year Inspect)

FDC 5-Year Certification Test - (1) Riser & (1) FDC
5 Year Obstruction/Investigation - Risers
Lift rental (enter number of days)
Obstruction/Investigation - In the State of California

Quantity:	Inspect Month:
0	
0	
0	
No	
\$0.00	
\$0.00	

5 Year Cost

\$0.00
\$0.00

Additional Tech Time

0	Sprinkler
0	
\$0.00	

Customer Training Center

5 Day Security System Administrator Training (PID: 9500-0057)
3 Day Service And Maintenance Training (PID: 9500-0058)
2 Day Integrated System Upgrade Training (PID: 9500-0059)
4 Day Integrated Security System Admin Training (PID: 9500-0129)
2 Day ID Badge Training (PID: 9500-0127)
2 Day ID Badge Training (PID: 9500-0144)
2 Day Integrated Graphical Maps Training (PID: 9500-0141)
2 Day Integrated CCTV Control Training (PID: 9500-0128)
4 Hours Of Integrated System Training (PID: 9500-0145)
1 Day Integrated Security System Pre-Delivery Svcs (PID: 9500-0146)
4 Hour Integrated Security System Programming (PID: 9500-0147)
6 Day Enhanced Security Training (PID: 9500-0148)
Training Guide (PID: 3700-9315)
Reduction

0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0

Training Total Cost

\$0.00

Insert add'l services



Customer Signature: _____

Date : _____

Total non-recurring cost \$0.00

Sourcewell Hot List Pricing

Old PID	New PID	Size	Item	Sourcewell Price
			All inclusive Hydrotest Extinguishers	
	EX3302	2.5	2.5 LB D/C All inclusive Hydrotest Extinguisher	\$45
	EX3305	5	5 LB D/C All inclusive Hydrotest Extinguisher	\$50
	EX3310	10	10 LB D/C All inclusive Hydrotest Extinguisher	\$55
	EX3320	20	20 LB D/C All inclusive Hydrotest Extinguisher	\$75
	EX6905	5	5 LB CO2 All Inclusive Hydrotest Extinguisher	\$65
	EX6910	10	10 LB CO2 All Inclusive Hydrotest Extinguisher	\$70
	EX6915	15	15 LB CO2 All Inclusive Hydrotest Extinguisher	\$75
	EX6920	20	20 LB CO2 All Inclusive Hydrotest Extinguisher	\$80
	EX6925	2.5g	Pressurized water All inclusive Hydrotest Extinguisher	\$65
	EX2903	6L	K-class All inclusive Hydrotest Extinguisher	\$175
			All inclusive 6yr Extinguishers	
	EX3202	2.5	2.5 LB D/C All inclusive 6yr Maint Extinguisher	\$40
	EX3205	5	5 LB D/C All inclusive 6yr Maint Extinguisher	\$45
	EX3210	10	10 LB D/C All inclusive 6yr Maint Extinguisher	\$50
	EX3220	20	20 LB D/C All inclusive 6yr Maint Extinguisher	\$70
			All inclusive Recharged Extinguishers	
	EX3402	2.5	2.5 LB D/C All inclusive Recharge Extinguisher	\$35
	EX3405	5	5 LB D/C All inclusive Recharge Extinguisher	\$40
	EX3410	10	10 LB D/C All inclusive Recharge Extinguisher	\$45
	EX3420	20	20 LB D/C All inclusive Recharge Extinguisher	\$65
	EX5905	5	5 LB CO2 All Inclusive Recharge Extinguisher	\$50
	EX5910	10	10 LB CO2 All Inclusive Recharge Extinguisher	\$55
	EX5915	15	15 LB CO2 All Inclusive Recharge Extinguisher	\$60
	EX5920	20	20 LB CO2 Ext All Inclusive Recharge Extinguisher	\$65
	EX5925	2.5g	Pressurized water All inclusive Recharge Extinguisher	\$60
	EX5903	6L	K-class All inclusive Recharge Extinguisher	\$155
Generic SG	Ansul US		New Equipment	
EX1025	438735	2.5	ABC dry chemical fire extinguisher	\$52.00
EX1050	442257	5	ABC dry chemical fire extinguisher	\$68.00
EX1010	436500	10	ABC dry chemical fire extinguisher	\$93.00
EX1020	434747	20	ABC dry chemical fire extinguisher	\$195.00
EX1150	431553	5	CO2 fire extinguisher	\$198.00
EX1110	431554	10	CO2 fire extinguisher	\$257.00
EX1115	431555	15	CO2 fire extinguisher	\$301.00
EX1120	431556	20	CO2 fire extinguisher	\$453.00
EX1250	442255	5	Clean Guard fire extinguisher	\$233.00
EX1210	429021	9	Clean Guard fire extinguisher	\$470.00
EX1214	429022	13	Clean Guard fire extinguisher	\$745.00
EX1560	434909	6L	K-class fire etinguisher	\$224.00
EX1425	430847	2.5g	Pressurized water fire extinguisher	\$162.00
			Recharge	
EX3025	EX8025	2..5	ABC dry chemical fire extinguisher	\$12.00
EX3050	EX8050	5	ABC dry chemical fire extinguisher	\$17.00
EX3010	EX8010	10	ABC dry chemical fire extinguisher	\$22.00
EX3020	EX8020	20	ABC dry chemical fire extinguisher	\$42.00
EX3021	EX8150	5	CO2 fire extinguisher	\$28.00
EX3110	EX8110	10	CO2 fire extinguisher	\$35.00
EX3115	EX8115	15	CO2 fire extinguisher	\$40.00
EX3120	EX8120	20	CO2 fire extinguisher	\$45.00

Sourcewell Hot List Pricing

Old PID	New PID	Size	Item	Sourcewell Price
EX3060	EX8030	6L	K-class fire extinguisher	\$132.00
EX3200	EX8035	2.5g	Pressurized water fire extinguisher	\$27.00
Hydrostatic testing				
	EX2089		Pressurized water fire extinguisher	\$20.00
	EX2084		Dry chemical fire extinguisher	\$20.00
	EX2080		CO2 fire extinguisher	\$20.00
	EX8070		HYDROTEST K-CLASS	\$20.00
			Cartridge operated fire extinguisher	
			Clean Guard fire extinguisher	
	EX2060		Six Year Maintenance	\$10.00
Service Parts				
	EX4005		Valve stem	\$12.00
	EX4100		VR seal (o-ring)	\$5.00
	EX4002		Service collar	\$4.00
	EX4001		Locking pin	\$2.50
	EX4004		Tamper device	\$2.00
	EX4412		CO2 SAFETY RELEASE DEVICE	\$15.00
Parts				
	EX4200		Extinguisher gauge	\$13.00
	EX5100		Extinguisher stick on sign	\$4.50
	EX5102		Extinguisher stand out sign	\$18.00
	EX5200		Extinguisher hanger	\$6.00
	EX5002		Decal class	\$2.00
	EX5002		Decal hazmat	\$2.00
	EX5002		Decal DOT	\$2.00
	EX5503		Bracket Economy	\$25.00
	EX5504		Bracket Heavy Duty	\$50.00
Other service charges				
	EX2017		Hazmat shipping	\$30.00
Batteries Updated description				
	EE6101		4V 4.6AH BATTERY	\$65.00
	EE6102		4V 10AH BATTERY	\$65.00
	EE6103		6V 4AH/5AH BATTERY	\$50.00
	EE6104		6V 7AH BATTERY	\$60.00
	EE6105		6V 8AH BATTERY	\$65.00
	EE6106		6V 10AH/12AH BATTERY	\$50.00
	EE6107		6V 20AH BATTERY	\$130.00
	EE6108		6V 36AH BATTERY	\$145.00
	EE6109		12V 32AH BATTERY	\$175.00
	EE6110		12V 55AH BATTERY	\$225.00
	EE6201		AC BULB	\$12.00
	EE6202		DC BULB	\$10.00
	EE6203		SEALED BEAM BULB	\$50.00
	EE6204		FLUORESCENT BULB	\$25.00
	EE6205		LED BULB	\$75.00
	EE6004		BATTERY DISPOSAL	\$10.00
	EE6116		4.8v 800MAH NICAD	\$75.00
	EE6116		4.8v 800MAH NICAD	\$75.00

Sourcewell Hot List Pricing

Old PID	New PID	Size	Item	Sourcewell Price
	EE6116		4.8v 800MAH NICAD	\$75.00
	EE6116		4.8v 800MAH NICAD	\$75.00
	EE6114		2.4v 800MAH NI-CAD	\$50.00
	EE6115		3.6v 700MAH NI-CAD	\$50.00
	EE6113		1.2v 1200MAH NI-CAD	\$50.00
	EE6113		1.2v 1200MAH NI-CAD	\$50.00
E-Light Units				
	BELR1		ECONOMY EMERGENCY LIGHT	\$50.00
	LED1		ECONOMY EXIT SIGN LED	\$50.00
	LED4		COMBINATIONS EXIT EMERGENCY LIGHT	\$100.00
	LED1B		RED/BLACK LED EXIT SIGN AC/DC	\$100.00
	LED4B		RED LED EXIT/EMERG BLK COMBO UNIT	\$100.00
	BELR1B		EMERG LIGHT BLK 6V, 10.8W	\$50.00
	BELR1		EMERGENCY LIGHT 6V, 10.8W	\$50.00

NA pricing - labor included in charge for replace battery & bulbs NA will quote labor to replace E light units

Sourcewell Premier Communication Standards

EMERGENCY CALL: System/unit is not operational and backup system/unit is not available. Life safety and property protection is non-existent or property assets are in imminent danger of significant damage.

- Technician will be dispatched within 3 hours, unless a different time frame is required by applicable law

PRIORITY CALL System/unit is operational and maintenance or service work is required to maintain system/unit integrity.

- Technician will be on site within 24 hours

THREE DAY SERVICE CALL System/unit is operational; general repair is required.

- Technician will be on site within three(3) business days

SCHEDULED CALL System/unit is operational; planned appointment for inspection, maintenance, and/or service work.

- Technician will be on site within fourteen (14) calendar days

ALL SERVICE RATES WILL BE BILLED ACCORDING TO NJPA PREFERRED HOURLY SERVICE RATES

Minimum charge for an Emergency and a Priority Call is 3 hours

Maximum travel charge is 4 hours

Overtime fees prevail before 7:00 AM or after 4:30 PM and double time fees prevail on weekends and holidays