

**OVERALL EVALUATION SCORES**

|   | EDOVO | GTL   | ICS   | NCIC  | SECURUS |
|---|-------|-------|-------|-------|---------|
| <b>A. Relevant and Comparable Experience: 30% (30 Maximum Points)</b>   |       |       |       |       |         |
| <b>1. Company - Vendors' No. of Years' Experience Pulled from Vendor's Proposals: 5% (5 Maximum Points)</b>   |       |       |       |       |         |
| (Vendor's No. of Years' Experience/Highest No. of Years' Experience) X 5<br>Example: 20/20 =1; 1 x 5 = 5 Points   | 3.33  | 5.00  | 2.83  | 4.00  | 4.50    |
| <b>2. Key Personnel Directly Involved with Project and Ongoing Support: 25% (25 Maximum Points)</b>   |       |       |       |       |         |
| (Vendor's Key Personnel's Average No. of Years' Experience/Highest Key Personnel's Average Years' Experience) X 25<br>Example: 10/20 =0.5; 0.5 x 25 = 12.5 Points   | 12.12 | 17.34 | 25.00 | 21.65 | 14.47   |
| <b>B. Presentation/Demo Inmate Telephone Services &amp; Jail Management System Scores: 60% (60</b>  |       |       |       |       |         |
| <b>Presentation/Demo ITS and JMS Score (All Evaluators)</b>   |       |       |       |       |         |
| <b>Evaluated: 1) Ability to Provide High-Quality Services; and 2) Service and Maintenance</b>   | 42.00 | 55.95 | 57.75 | 48.00 | 51.15   |
| ((Vendors' Total ITS and JMS Score/4) X (60%))<br>Example: 400/4 = 100; 100 x 60% = 60 Points   |       |       |       |       |         |
| <b>C. Highest Value 10% (10 Maximum Points) From BAFO</b>   |       |       |       |       |         |
| <b>Includes: Lowest overall cost with most value to the County with the combined ITS and JMS solution, and compliance with the following: 1 F/T ONSITE Site Administrator (SAT), and 100% Compliance with and Signed Service Level Agreement (SLA).</b> | 2     | 4     | 10    | 6     | 8       |

**TOTALS | 59.45 | 82.29 | 95.58 | 79.65 | 78.12**

**BAFO - VENDOR COMPARISONS**

| VENDOR                               | ANNUAL REVENUE SHARE PERCENTAGE OR DOLLAR AMOUNT | DOLLAR AMOUNT PER YEAR FOR MAG, SIGNING BONUS, TECHNOLOGY FUND, TECH GRANT, ETC.                                | JMS COST TO THE COUNTY                                   | NET FINANCIAL BENEFIT TO THE COUNTY IN COMMISSIONS OR REVENUE PER YEAR (AFTER VENDOR or COUNTY FUNDING OF JMS) |                        | SCORE |        |
|--------------------------------------|--|---|--|--|------------------------|-------|--------|
|                                      |  |   |  | Estimated Commissions (%)  | NET Revenue (\$)       | Rank  | Points |
| EDOVO                                | 30%  | \$100,375 in Annual Tablet Leasing Cost Savings (For information only, as Tablets are not included in this RFP) | \$ 491,759.28  | 30%<br>(\$0.21/minute x 656,618 average annual minutes = \$137,889.78 x 30% =<br><b>Estimated \$41,366.93)</b> | <b>\$ (491,759.28)</b> | 5     | 2      |
| GTL (Tech Fund pays for JMS)         | 0%   | \$ 115,733.00   | \$0.00 - Tech Fund Pays for JMS                          | N/A  | \$0.00                 | 4     | 4      |
| ICS                                  | 68%  | \$ -  | \$0.00 - ICS Pays for JMS Directly                       | 68%<br>(\$0.21/minute x 656,618 ave. annual minutes = \$137,889.78 x 68% =<br><b>Estimated \$93,765.05)</b>    | \$0.00                 | 1     | 10     |
| NCIC (MAG pays for JMS)              | 0%   | \$ 40,000.00  | \$0.00 - NCIC Pays for JMS Directly                      | N/A  | <u>\$ 40,000.00</u>    | 3     | 6      |
| SECURUS (DOLLAR AMOUNT pays for JMS) | 51%  | \$ 212,302.00   | \$0.00 - DOLLAR AMOUNT (\$212,302.00) Offer Pays for JMS | 51%<br>(\$0.21/minute x 656,618 average annual minutes = \$137,889.78 x 51% =<br><b>Estimated \$70,323.79)</b> | N/A                    | 2     | 8      |